

A G E N D A
WORK SESSION MEETING
City of Moberly
November 16, 2020
6:00 PM

Requests, Ordinances, and Miscellaneous

1. Review of a Tourism Promotion Service Agreement with Moberly Area Chamber of Commerce.
2. Discussion of 2020-2021 Budget Update/Information for Wage Adjustment

City of Moberly City Council Agenda Summary

Agenda Number: WS #1.
 Department: Administration
 Date: November 16, 2020

Agenda Item: Review of a Tourism Promotion Service Agreement with Moberly Area Chamber of Commerce.

Summary: Attached is the Chamber’s proposal for the 2021 Tourism Contract. We have decreased the amount for 2021 to \$85000. Attached is a plan for the 2021 Tourism Advertising dollars. These funds will be used to promote events and attractions. Our marketing plan also allows for radio and print advertising in addition to the social media ads. The Marketing Plan is still very heavy on social media advertising so that we can easily track engagement and see ROI on our advertising investment.

Recommended

Action: Direct staff to bring to the December 7th Council meeting for final approval

Fund Name:

Account Number:

Available Budget \$:

ATTACHMENTS:	Roll Call	Aye	Nay
<input type="checkbox"/> Memo			
<input type="checkbox"/> Staff Report			
<input checked="" type="checkbox"/> Correspondence			
<input type="checkbox"/> Bid Tabulation			
<input type="checkbox"/> P/C Recommendation			
<input type="checkbox"/> P/C Minutes			
<input type="checkbox"/> Application			
<input type="checkbox"/> Citizen			
<input type="checkbox"/> Consultant Report			
<input type="checkbox"/> Council Minutes			
<input type="checkbox"/> Proposed Ordinance			
<input type="checkbox"/> Proposed Resolution			
<input type="checkbox"/> Attorney’s Report			
<input type="checkbox"/> Petition			
<input type="checkbox"/> Contract			
<input type="checkbox"/> Budget Amendment			
<input type="checkbox"/> Legal Notice			
<input type="checkbox"/> Other _____			
	Mayor		
	M___ S___ Jeffrey	___	___
	Council Member		
	M___ S___ Brubaker	___	___
	M___ S___ Kimmons	___	___
	M___ S___ Davis	___	___
	M___ S___ Kyser	___	___
		Passed	Failed

CITY OF MOBERLY
TOURISM PROMOTION SERVICES AGREEMENT

The City of Moberly (“City”) and the Moberly Chamber of Commerce (“Chamber”), referred to collectively as the “Parties,” enter into the following Agreement for Tourism Promotion services:

I. Scope: The Chamber shall provide tourism promotion services for the City. Tourism promotion shall mean activities and expenditures designed to increase tourism to the City. Tourism promotion activities may include, but are not limited to, advertising, publicizing, or otherwise distributing information for the purpose of attracting and welcoming tourists to the City. The Chamber shall annually provide to the City a marketing and work plan, setting forth its goals and objectives for successful tourism promotion. The Chamber shall contract for services of a professional destination consulting services to conduct a Tourism Strategic Plan for the City of Moberly as attached to this agreement.

II. Term: This agreement shall commence on the date of execution of this Agreement and shall continue in full force and effect until December 31, 2021 unless terminated earlier pursuant to Section IX of this Agreement.

III. Compensation: In consideration of the services provided pursuant to this Agreement the City shall pay the Chamber an amount of \$85,000 annually. These funds may be paid monthly in an amount equal to \$7,000 per month.

The Chamber shall submit periodic billing statements detailing activities and services performed by the Chamber specifically promoting tourism in the City of Moberly including measurable results. Upon receipt of a conforming billing statement, the City shall promptly process payment within 30 days. If a billing statement does not conform to this Agreement, the City may withhold payment until the statement is brought into compliance. Such withholding does not relieve the Chamber of its obligations under this Agreement.

The Chamber shall not perform work beyond the Scope of Work, nor shall be compensated for such work, unless the Scope of Work or amount of compensation is modified pursuant to this Agreement.

IV. Relationship of Parties: The Chamber represents that it is skilled in the matters addressed in the Scope of Work and is performing independent functions and responsibilities within its field of expertise. The Chamber and its personnel are independent contractors and not employees of the City. The Chamber and its personnel have no authority to bind the City or to control the City’s employees and other contractors. None of the benefits provided by the City to its employees, including, but not limited to, compensation, insurance, and unemployment insurance are available from the City to the employees, agents, representatives, or sub consultants of the Chamber. The Chamber will be solely

and entirely responsible for its acts and for the acts of the Chamber's agents, employees, representatives and sub-consultants during the performance of this Agreement. The City may, during the term of this Agreement, engage other independent contractors to perform the same or similar work.

As an independent contractor, the Chamber is responsible for its own management. The City's administration and enforcement of this Agreement shall not be deemed an exercise of managerial control over the Chamber or its personnel. As an independent contractor, the Chamber is responsible for payment of all taxes and licensing fees necessary to perform its obligations under this Agreement. These taxes and fees include but are not limited to State industrial insurance, Business & Occupation, State professional licensing, and City business licensing. If any taxes or fees due the City have been declared delinquent, the City may withhold the delinquent amount, plus any additional charges arising from the delinquency, from any payments due to the Chamber.

V. Indemnification: The Chamber shall defend, indemnify and hold the City, its officers, officials, employees, agents and volunteers harmless from any and all claims, injuries, damages, losses or suits, including all legal costs and attorney fees, arising out of or in connection with the performance of this Agreement, except for that portion of the injuries and damages caused by the City's sole negligence.

The City's review or acceptance of any of the work when completed shall not be grounds to avoid any of these covenants of indemnification.

The provisions of this section shall survive the expiration or termination of this Agreement.

VI. Insurance: Prior to and during the performance of the work covered by this Agreement, the Chamber shall make available, upon request from the Director of Finance for the City, the evidence that it has obtained and maintains in full force and effect during the term of this Agreement comprehensive general liability insurance coverage. In the event the Chamber organizes, promotes or sponsors an event involving the sale or consumption of food or alcoholic beverages, the Chamber shall also provide evidence, upon request from the City, that it has obtained products liability and liquor liability insurance of at least \$1,000,000.00 per occurrence, for each event. The City shall be named as additional insured and a copy of the appropriate additional insured endorsement shall be provided to the City's Director of Finance. The Director of Finance shall be provided thirty (30) days written notice of any cancellation of said insurance.

VII. General Conditions:

A. Reports and Information: The Chamber shall attend all quarterly Moberly Tourism Commission meetings and provide a report on activities for the previous quarter. The Chamber shall furnish monthly reports and documents on matters covered by this Agreement to the City Council. The reports and documents shall be furnished in the time and form requested. Such reports and

documents shall include: list of all tourism activities conducted on behalf of the City, special events sponsored by the Chamber, the estimated number of tourists and/or persons traveling to the destination, and the estimated number of lodging stays generated per tourism-related event.

B. Work Performed at the Chamber's Risk: The Chamber shall take all precautions necessary and shall be responsible for the safety of its employees, agents, and sub-consultants in the performance of the work hereunder and shall utilize all protection necessary for that purpose. All work shall be done at the Chambers own risk, and the Chamber shall be responsible for any loss of or damage to materials, tools, or other articles used or held for use in connection with the work.

C. Place of Work: The Chamber shall perform the work authorized under this Agreement at its offices in Moberly, Missouri or at the offsite office of an independent contractor. Any necessary meetings with the City staff shall take place at the City's offices, or at locations mutually agreed upon by the parties.

D. Entire Agreement: This Agreement and its Exhibits constitutes the entire agreement between the Parties, and the Parties acknowledge that there are no other agreements, written or oral, that have not been set forth in the text of this Agreement.

E. Severability: Should any part of this Agreement be found void, the balance of the Agreement shall remain in full force and effect.

F. Modification: This Agreement may only be modified by written instrument signed by both Parties.

G. Written Notices: All communications regarding this Agreement shall be sent to the parties at the addresses listed below by registered or 1st class mail, or by personal service, and shall be deemed sufficiently given if sent to the addressee at the address stated in this Agreement or such other address as may be hereafter specified in writing.

ADDRESS:
City of Moberly
Attn: City Clerk
101 West Reed Street
Moberly, MO 65270

ADDRESS:
Moberly Chamber of Commerce
Attn: Executive Director
211 West Reed Street
Moberly, MO 65270

H. Waiver: Failure to enforce any provision of this Agreement shall not be deemed a waiver of that provision. Waiver of any right or power arising out of this Agreement shall not be deemed waiver of any other right or power.

I. Non-Waiver of Breach: The failure of the City to insist upon strict performance of any of the covenants and agreements contained herein, or to exercise any option herein conferred in one or more instances shall not be construed to be a waiver or relinquishment of said covenants, agreements or options, and the same shall be and remain in full force and effect.

J. Compliance with Laws: The Chamber shall comply with all applicable Federal, State, and local laws in performing its obligations under this Agreement.

K. Choice of Law and Venue: This Agreement shall be interpreted according to the laws of the State of Missouri. Any judicial action to resolve disputes arising out of this Agreement shall be brought in Randolph County District Court.

L. Attorneys' Fees: In the event of litigation to enforce any of the terms or provisions herein, each party shall pay all its own costs and attorney's fees.

M. Assignment: Any assignment of this agreement by the Chamber without the written consent of the City shall be void.

VIII. Nondiscrimination: The Chamber shall not discriminate in employment or services to the public on the basis of race, color, national origin, sex, religion, age, marital status, sexual orientation or disability, except for employment actions based on bona fide occupational qualification.

IX. Termination: This Agreement may be terminated by either party for convenience upon sixty (60) days written notice to the other party, or for cause if either party fails substantially to perform through no fault of the other and does not commence correction within five (5) days of written notice and diligently completes the correction thereafter. Upon such termination, City will be entitled to reports showing the status of all services the Chamber is providing to the City as of the effective date of termination.

X. Termination of Other Contracts. This Agreement shall supersede all prior Agreements between the parties relating to the use of Hotel/Motel Tax.

CITY OF MOBERLY

MOBERLY CHAMBER OF COMMERCE

By: _____

By: _____

Name: Brian Crane

Name: Chris Weathers

TITLE: City Manager

TITLE: President

Date: _____

Date: _____

Attest: _____

City Clerk



Moberly Area Chamber of Commerce
 211 West Reed | Moberly, MO 65270
 p. 660.263.6070 | f. 660.263.9443
www.moberlychamber.com

Tourism Promotion Services Agreement

REVENUES

Item Number	Description		
102.000.4114	Non-resident Lodging Tax	\$	85,000.00
Chamber Rev.	MDT Tourism Grant	\$	-
		\$	85,000.00

No MDT grant planned at this time.

EXPENSES

Item Number	Description			monthly billing
102.000.5212	Advertising	\$	13,000.00	\$ 1,083.00
102.000.5406	Contract Labor	\$	60,000.00	\$ 5,000.00
102.000.5411	Administrative Fees	\$	7,000.00	\$ 583.33
102.000.5506	Consultant Contract	\$	5,000.00	\$ 416.00
		\$	85,000.00	\$ 7,082.33

City of Moberly City Council Agenda Summary

Agenda Number: _____ WS #2.

Department: Finance

Date: November 16, 2020

Agenda Item: Discussion of 2020-2021 Budget Update/Information for Wage Adjustment

Summary: The attached memo and Exhibits 1a-1d detail information relating to budget performance through October 31, 2020 and the budget effects of health plan design changes. Exhibits 2a-2b illustrate the projected cost to each fund that employ personnel for various wage increase levels.

Recommended

Action: N/A

Fund Name: N/A

Account Number: N/A

Available Budget \$: N/A

ATTACHMENTS:		Roll Call	Aye	Nay
<input checked="" type="checkbox"/> Memo	<input type="checkbox"/> Council Minutes	Mayor		
<input type="checkbox"/> Staff Report	<input type="checkbox"/> Proposed Ordinance	M___ S___ Jeffrey	___	___
<input type="checkbox"/> Correspondence	<input type="checkbox"/> Proposed Resolution	Council Member		
<input type="checkbox"/> Bid Tabulation	<input type="checkbox"/> Attorney's Report	M___ S___ Brubaker	___	___
<input type="checkbox"/> P/C Recommendation	<input type="checkbox"/> Petition	M___ S___ Kimmons	___	___
<input type="checkbox"/> P/C Minutes	<input type="checkbox"/> Contract	M___ S___ Davis	___	___
<input type="checkbox"/> Application	<input type="checkbox"/> Budget Amendment	M___ S___ Kyser	___	___
<input type="checkbox"/> Citizen	<input type="checkbox"/> Legal Notice			
<input type="checkbox"/> Consultant Report	<input checked="" type="checkbox"/> Other <u>Ex. 1a-2b</u>		Passed	Failed

City of *Moberly!***MEMORANDUM**

To: Moberly City Council; Brian Crane, City Manager

From: Matt Douglass, Assistant Finance Director *MD*

Re: 2020-2021 Budget Update/Information for Wage Adjustment Decision

Date: November 12, 2020

WAGE ADJUSTMENT

When developing the 2020-2021 operating budget, the effects of the COVID-19 were largely unknown. The annual budget adopted for 2020-2021 factored in an estimated 5% reduction in sales tax revenues and conservative income estimates in other categories. The budget held salaries and wages for City personnel at 2019-2020 levels, pending review later in the fiscal year after more information was available.

Through the first four months of the 2020-2021 fiscal year, sales tax revenues are 20% above the budgeted levels, and 12% over the previous year to date. Use tax, gas/electric franchise fees, and business license revenue are also well above budgeted levels.

The revenues have been strong, but this has not translated to an increased cash balance in the General Fund. The purpose of this memo and the attached information is to explain that difference and give management and City Council assurance that funds are available for salary and wage increases for City personnel.

General Fund – Exhibit 1a

Through the first four months of fiscal year 2020-2021, actual General Fund revenues received total \$2,541,758. If total budgeted General Fund revenues for the year of \$7,971,000 is divided by 3, it gives an expected revenue amount of \$2,657,000 through four months. However, simply dividing total budgeted revenue does not give an accurate picture of whether revenues are truly ahead or behind expected. Real estate and personal property taxes make up a significant portion of revenues and are received in January-February. To balance revenues and expenditures, transfers from the Use Tax Trust Fund, Street Improvement Fund, and Payroll Fund were budgeted. These transfers have not needed to be made in years past but are budgeted in case of serious revenue shortfalls. **Exhibit 1a shows an expected year to date budget with these revenue items not yet received removed from the calculation.** Using this model, revenues for the fiscal year are currently \$399,028 in excess of the adjusted budget.

Expenditures year to date total \$2,874,077. This amount is \$217,077.06 over 33.3%- or four-months' worth of budget, but that does not necessarily mean we are over-spent. The annual payment to MIRMA of \$314,000 for liability and work comp insurance was made in July. Other large or non-recurring items are listed below the calculation on Exhibit 1a.

Using the adjusted revenue figure that removes real estate tax, personal property tax, and transfers, net revenue in excess of budget year to date is \$181,951.48 for General Fund.

This means if revenues and expenditures meet budget for the rest of the fiscal year, General Fund will have this surplus.

Parks and Recreation – Exhibit 1b

As shown in Exhibit 1b, Revenues for Parks and Recreation have been adjusted in a similar manner as General Fund, with the budgeted amounts for real estate tax, personal property tax, and interfund transfers removed. When comparing actual revenue received with this adjusted budget, Parks and Recreation revenues are \$133,675 in excess of budgeted. Expenditures are about \$10,000 over the year to date budgeted amount, but several one-time purchases have already been made for the fiscal year. **Using the adjusted revenue figure that removes real estate tax, personal property tax, and transfers, net revenue in excess of budget year to date is \$123,613.66 for Parks and Recreation.**

Public Utilities – Exhibit 1c

Since revenues for Public Utilities are not derived from taxes, there has been no adjustments to the revenues as presented in Exhibit 1c. Revenues for Utilities have been above budgeted amounts through the first four months of the fiscal year by \$168,990. Each month the amount of utilities collections revenue that is not used for operations is transferred to the Operating Reserve Fund. This is not an expense, but a transfer, and it has been removed from the expenditure calculation. **For the fiscal year to date, net revenue in excess of budget year to date is \$369,275.55 for Public Utilities.**

Emergency 911 Telephone – Exhibit 1d

In attached Exhibit 1d, no adjustments to revenues for the Emergency 911 Telephone Fund have been made. This is because revenues are received relatively evenly throughout the year in this fund. Due in large part to making the budgeted transfer from general fund every month instead at the end of the fiscal year, revenues for the Emergency 911 Telephone Fund have been much better than last year. Revenues are above budget and expenditures are below budget through the first four months of the fiscal year. **For the fiscal year to date, net revenue in excess of budget year to date is \$45,783.20 for Emergency 911 Telephone.**

As shown in each of these exhibits, each fund that has personnel costs is well above net budgeted revenue for the first four months.

Projected Cost of Wage Increases - Exhibits 2a & 2b.

These tables show the additional costs of different wage increase levels. **Exhibit 2a illustrates the additional cost to the budget for salary increases in the range of 2-4%.** Each across-the-board percentage point increase will cost General Fund approximately \$39,000, Parks and Recreation \$4,000, Utilities \$12,000 and other funds \$4,000. A 2% increase for all City personnel would increase the overall budget by \$115,756.88.

Exhibit 2b shows the additional cost to the budget for a one-time increase. An additional \$100 for all employees would cost General fund approximately \$10,000, Parks and Recreation \$1,200, Utilities \$3,400 and other funds \$850. A \$500 one time increase for all City personnel would increase the overall budget by \$77,731.55

HEALTH PLAN UPDATE

Brian, Marva, Greg, and I met with the USI team members on Monday, November 9 to finalize the plan design and set rates for the new health plans. The core/base plan will now be an HDHP (High Deductible Health Plan) with deductibles of \$2,800 individual and \$5,600 family, with the City contributing \$75 seed money monthly to the HSA account of each participating employee. The current core plan will become the alternate or "buy-up" plan retaining the existing structure, but it will add a \$50

monthly employee premium. Costs to the City will be \$700 per month for the HSA plan (\$625 for the plan + \$75 seed money funding) and \$650 per month for the alternate/buy-up plan. This creates a dual contribution rate structure which will make the accounting a little more challenging, but we are up to it. In addition, the employee cost for family coverage on the alternate plan will increase 8%, the percentage that the HDHP cost plan increased, which equates to approximately \$32-\$35 per employee per month.

HDHP cost to City budget

HDHP cost differential = \$50/month (\$700 new contribution rate less \$650 current contribution rate)

10% HDHP participation (13 employees)	13 x \$50 x 6 months	\$ 3,900
25% HDHP participation (33 employees)	33 x \$50 x 6 months	\$ 9,900
40% HDHP participation (53 employees)	53 x \$50 x 6 months	\$15,900

Below are estimates using the October plan census as a basis to give you some idea of the effect of this plan change on the Health Trust Fund. This is an educated guess only as there are multiple factors that will play into the actuals once enrollment is completed.

October census counts

E+0=87 E+1=11 E+2=5 E+3=19 E+4=7 E+5=4

10% HDHP participation (13 employees)

HDHP additional City contributions	13 x \$50 x 6 months	\$ 3,900
Potential alternate plan employee contributions revenue	120 x \$50 x 6 months	\$36,000
Potential dependent coverage employee contributions	46 x \$32 x 6 months	\$ 8,832
Additional estimated (cost) revenue @ 10% participation		<u>\$48,732</u>

25% HDHP participation (33 employees)

HDHP additional City contributions	33 x \$50 x 6 months	\$ 9,900
Potential alternate plan employee contributions revenue	100 x \$50 x 6 months	\$30,000
Potential dependent coverage employee contributions	46 x \$32 x 6 months	\$ 8,832
Additional estimated (cost) revenue @ 25% participation		<u>\$48,732</u>

45% HDHP participation (60 employees)

HDHP additional City contributions	60 x \$50 x 6 months	\$18,000
Potential alternate plan employee contributions revenue	73 x \$50 x 6 months	\$21,900
Potential dependent coverage employee contributions	46 x \$32 x 6 months	\$ 8,832
Additional estimated (cost) revenue @ 45% participation		<u>\$48,732</u>

Virtual employee education meetings to detail the new health plan structure are scheduled to begin November 18. There will also be a Brainshark recording of this information that employees can access on their own if they cannot attend a regular meeting. Open enrollment will be completed in early December which should allow UMR and Capital RX enough time to get all changes incorporated into their IT systems.

**City of Moberly Budget Analysis
Exhibit 1a - General Fund
October 31, 2020**

General Fund Budgeted Revenue	\$ 7,971,000.94
<i>Adjustments For revenue Items not yet received</i>	
Real Estate Tax - Received Dec. through Feb.	(812,000.00)
Personal Property Tax - Received Dec. through Feb.	(255,000.00)
Transfer for Payroll Fund	(125,811.40)
Transfer from Use Tax Trust Fund	(250,000.00)
Transfer from Street Improvement Fund	(100,000.00)
General Fund Adjusted Budget	6,428,189.54
Year to Date Budget	2,142,729.85
General Fund Actual Revenue	2,541,758.38
Revenue in Excess of Adjusted Budget	\$ 399,028.53
General Fund Budgeted Expenditures	\$ 7,971,000.94
Year to Date Budget	2,657,000.31
Total Expenditures Year to Date	2,874,077.37
Expenditures in Excess of Budget	217,077.06
Net Revenue in Excess of Budget	\$ 181,951.48

Over Budget Expenditure Accounts

Account	Description	YTD				Annualized Over	Notes
		Expenditures	Annual Budget	YTD Budget	YTD Over		
100.xxx.5104	Liability and Work Comp	313,709.59	314,675.29	104,891.76	208,817.83	27,200.10	MIRMA paid in July of every year.
100.004.5700	Legal Fees	34,066.70	75,000.00	25,000.00	9,066.70	27,200.10	Spent 130K last year, on pace for 103.5K this year.
100.007.5108	Housing Allowance	26,550.00	24,500.00	8,166.67	18,383.33	55,150.00	However, overall police personnel costs slightly below budget
100.007.5403	Data Processing	18,925.28	35,000.00	11,666.67	7,258.61	21,775.84	16.8K yearly bill for IT services paid in August
100.007.5406	Contracted Services	8,873.04	11,000.00	3,666.67	5,206.37	15,619.12	4K North MO Drug Taskforce annual fee paid in July
100.008.5106	Overtime	17,722.40	31,000.00	10,333.33	7,389.07	22,167.20	However, overall fire personnel costs slightly below budget
100.012.5502	Cap Improvement Plan	7,809.80	-	-	7,809.80	23,429.40	New Siren
100.013.5211	Telephone	6,074.64	11,000.00	3,666.67	2,407.97	7,223.92	3K long distance bill in September
100.013.5403	Data Processing	52,812.22	87,500.00	29,166.67	23,645.55	70,936.66	28K Fusion Maintenance Fee paid in September
100.013.5404	Dues and Membership	4,611.42	6,550.00	2,183.33	2,428.09	7,284.26	4.6K Mark Twain RCG paid in September
100.013.5406	Contracted Services	167,843.00	249,650.00	83,216.67	84,626.33	253,879.00	Annual Service Agreements paid in July
100.013.5506	Land Acquisition Costs	8,897.24	-	-	8,897.24	26,691.72	101 Johnson Purchase
100.013.5806	Miscellaneous	18,696.83	20,000.00	6,666.67	12,030.16	36,090.49	Temp Scanner-7.8K, Municode Supplement 5.7K
100.016.5406	Contracted Services	10,190.00	-	-	10,190.00	30,570.00	Walking tour, no budgeted expenditures.

**City of Moberly Budget Analysis
Exhibit 1b - Parks and Recreation
October 31, 2020**

Parks & Recreation Sales Tax Budgeted Revenue	\$ 1,235,750.00
Parks & Recreation Budgeted Revenue	1,849,358.68
<i>Adjustments for transfers and revenue items not yet received</i>	
Real Estate Tax - Received Dec. through Feb.	(377,500.00)
Personal Property Tax - Received Dec. through Feb.	(140,000.00)
Transfer from Parks Sales Tax Fund	(987,058.68)
Parks and Recreation Adjusted Budget	1,580,550.00
Year to Date Budget	526,850.00
Parks and Recreation Actual Revenue	660,524.67
Revenue in Excess of Budget	\$ 133,674.67
Parks and Recreation Budgeted Expenditures	\$ 2,094,358.68
Year to Date Budget	698,119.56
Expenditures Year to Date	708,180.57
Expenditures in Excess of Budget	10,061.01
Net Revenue in Excess of Budget	\$ 123,613.66

Over Budget Expenditure Accounts

Account	Description	YTD Expenditures	Annual Budget	YTD Budget	YTD Over	Annualized Over	Notes
114.000.5311	General Equipment Maint.	59,847.20	-	-	59,847.20	179,541.60	Pump station upgrades
114.000.5502	Capital Improvement Plan	94,411.08	85,000.00	28,333.33	66,077.75	198,233.24	Cart path project, 68K-greens mowers
115.041.5300	Building Maintenance	18,317.74	35,000.00	11,666.67	6,651.07	19,953.22	17K Column placement at the Lodge
115.041.5302	Roadway Maintenance	44,315.77	64,000.00	21,333.33	22,982.44	68,947.31	44K-Milling and overlay
115.042.5311	General Equipment Maint.	6,775.27	12,000.00	4,000.00	2,775.27	8,325.81	5K Diving board
115.044.5212	Advertising	8,813.49	20,000.00	6,666.67	2,146.82	6,440.47	

**City of Moberly Budget Analysis
Exhibit 1c - Public Utilities
October 31, 2021**

Utilities Collection Budgeted Revenue	\$	5,901,662.80
Year to Date Budget		1,967,220.93
Utilities Collection Actual Revenue		2,136,211.40
Revenue in Excess of Budget	\$	168,990.47
Utilities Collection Budgeted Expenditures	\$	5,901,662.80
Less: Transfer to Operating Reserve	\$	(249,817.91)
Year to Date Budget		1,883,948.30
Expenditures Year to Date		2,137,220.29
Less: Transfer to Operating Reserve		(453,557.08)
Expenditures Less than Budget		(200,285.09)
Net Revenue (Expenditure) in Excess of Budget	\$	369,275.55

**City of Moberly Budget Analysis
Exhibit 1d - 911 Emergency Telephone Fund
October 31, 2020**

911 Emergency Telephone Fund Budgeted Revenue	\$	582,050.00
Year to Date Budget		194,016.67
911 Emergency Telephone Fund Actual Revenue		229,536.96
Revenue in Excess of Budget	\$	35,520.29
911 Emergency Telephone Fund Budgeted Expenditures	\$	566,908.93
Year to Date Budget		188,969.64
Expenditures Year to Date		178,706.74
Expenditures Less than Budget		(10,262.90)
Net Revenue (Expenditure) in Excess of Budget	\$	45,783.20

**City of Moberly
2020-2021 Salaries & Fringe Benefits Departmental Totals
Exhibit 2a - Cost Comparison - Percentage**

Department	2020-2021 Salaries	FICA	LAGERS	Health	Life	Dental	Liability/WC	L/T Disability	Overtime	Total	Increase
Finance	123,400.16	9,440.11	9,995.41	21,359.16	195.00	1,656.00	10,333.05	481.26	0.00	176,860.15	
City Clerk	92,818.18	7,138.84	7,558.77	15,600.00	146.64	1,656.00	7,822.22	361.99	500.00	133,602.64	
City Manager	147,128.80	11,255.35	11,917.43	27,058.32	405.60	1,656.00	12,312.75	573.80	0.00	212,308.05	
City Attorney	81,400.18	6,227.11	6,593.41	7,800.00	157.56	828.00	6,808.23	312.00	0.00	110,126.49	
Community Development	254,746.74	19,488.13	20,634.48	64,137.48	400.92	4,968.00	21,342.10	993.51	0.00	386,711.36	
Personnel/Purchasing	98,589.92	7,542.13	7,985.78	15,600.00	156.00	1,656.00	8,256.79	384.50	0.00	140,171.12	
Police - commissioned	1,165,655.52	100,253.65	158,046.21	274,190.76	1,742.52	22,356.00	114,098.15	4,870.55	61,650.00	1,902,863.36	
Police - non-commissioned	134,264.00	10,271.19	8,696.93	23,400.00	171.60	3,312.00	0.00	418.75	0.00	180,534.47	
Fire	1,033,382.61	81,425.28	158,592.98	262,312.44	1,581.84	22,356.00	89,182.95	4,030.19	31,000.00	1,683,864.29	
Street	505,188.80	40,635.94	32,499.53	114,835.80	600.60	9,108.00	44,519.05	1,471.18	26,000.00	774,858.90	
Retirees - General Fund	0.00	0.00	0.00	79,300.00	0.00	0.00	0.00	0.00	0.00	79,300.00	
GENERAL FUND TOTAL	3,636,574.91	293,677.73	422,520.93	905,593.96	5,558.28	69,552.00	314,675.29	13,897.73	119,150.00	5,781,200.83	-
2 % Increase	3,702,100.43	298,690.46	430,115.56	905,593.96	5,656.56	69,552.00	314,675.29	14,149.21	119,150.00	5,859,683.47	78,482.64
4 % Increase	3,767,625.96	303,703.15	437,710.03	905,593.96	5,757.96	69,552.00	314,675.29	14,400.71	119,150.00	5,938,169.06	156,968.23
Parks & Rec - Auditorium	32,497.60	2,600.82	2,348.81	7,800.00	43.68	828.00	2,848.83	107.24	1,500.00	50,574.98	
Parks & Rec - Parks	203,712.80	16,196.03	10,952.24	37,079.16	201.24	3,312.00	17,720.71	554.62	8,000.00	297,728.80	
Parks & Rec - Aquatic Center	65,000.00	5,163.75	0.00	0.00	0.00	0.00	5,649.38	0.00	2,500.00	78,313.13	
Parks & Rec - Recreation	3,500.00	267.75	0.00	0.00	0.00	0.00	289.72	0.00	0.00	4,057.47	
Parks & Rec - Administration	157,394.90	12,308.46	13,032.48	48,597.48	249.60	3,312.00	13,471.60	613.85	3,500.00	252,480.37	
Retirees - Parks & Recreation	0.00	0.00	0.00	7,800.00	0.00	0.00	0.00	0.00	0.00	7,800.00	
Parks & Rec - Concessions	24,000.00	1,855.13	0.00	0.00	0.00	0.00	2,027.98	0.00	250.00	28,133.11	
Parks & Rec - Athletic Complex	57,976.00	4,779.41	3,262.36	13,559.16	56.16	828.00	5,214.82	139.53	4,500.00	90,315.44	
PARKS & RECREATION TOTAL	544,081.30	43,171.35	29,595.89	114,835.80	550.68	8,280.00	47,223.04	1,415.24	20,250.00	809,403.30	-
2 % Increase	551,038.93	43,703.62	30,159.46	114,835.80	563.16	8,280.00	47,223.04	1,442.40	20,250.00	817,496.41	8,093.11
4 % Increase	557,996.55	44,235.87	30,723.03	114,835.80	570.96	8,280.00	47,223.04	1,469.51	20,250.00	825,584.76	16,181.46

City of Moberly
2020-2021 Salaries & Fringe Benefits Departmental Totals
Exhibit 2a - Cost Comparison - Percentage

Department	2020-2021 Salaries	FICA	LAGERS	Health	Life	Dental	Liability/WC	L/T Disability	Overtime	Total	Increase
Utilities - Administration	242,628.66	18,867.08	18,842.92	64,197.48	361.92	4,968.00	20,666.11	891.65	4,000.00	375,423.82	
Utilities - Distribution & Collection	403,321.60	33,531.61	31,859.06	109,076.64	567.84	9,108.00	36,696.82	1,397.46	35,000.00	660,559.03	
Retirees - Utilities	0.00	0.00	0.00	7,800.00	0.00	0.00	0.00	0.00	0.00	7,800.00	
Utilities - Water Treatment Plant	211,681.50	17,111.63	18,118.20	58,198.32	333.84	4,968.00	18,734.70	825.56	12,000.00	341,971.75	
Utilities - Wastewater Treatment	208,832.00	17,505.65	17,608.76	116,153.28	313.56	4,140.00	19,169.26	769.82	20,000.00	404,492.33	
Utilities - Stormwater Management	45,880.00	3,624.57	3,027.78	7,800.00	56.16	828.00	3,959.39	139.93	1,500.00	66,815.83	
UTILITIES TOTAL	1,112,343.76	90,640.54	89,456.72	363,225.72	1,633.32	24,012.00	99,226.28	4,024.42	72,500.00	1,857,062.76	-
2 % Increase	1,133,261.82	92,240.81	91,128.38	363,225.72	1,664.52	24,012.00	99,226.28	4,104.91	72,500.00	1,881,364.44	24,301.68
4 % Increase	1,154,179.91	93,841.00	92,800.09	363,225.72	1,695.72	24,012.00	99,226.28	4,185.39	72,500.00	1,905,666.11	48,603.35
Retirees - Solid Waste	0.00	0.00	0.00	5,850.00	0.00	0.00	0.00	0.00	0.00	5,850.00	
Airport	39,000.00	3,021.75	0.00	0.00	0.00	0.00	3,331.69	0.00	500.00	45,853.44	
9-1-1 Dispatch	218,310.40	16,815.48	27,275.64	66,358.32	319.80	5,796.00	18,396.70	851.42	1,500.00	355,623.76	
OTHER FUNDS TOTAL	257,310.40	19,837.23	27,275.64	72,208.32	319.80	5,796.00	21,728.39	851.42	2,000.00	407,327.20	-
2 % Increase	261,340.60	20,145.55	27,791.51	72,208.32	329.16	5,796.00	21,728.39	867.12	2,000.00	412,206.65	4,879.45
4 % Increase	265,370.81	20,453.87	28,307.35	72,208.32	332.28	5,796.00	21,728.39	882.84	2,000.00	417,079.86	9,752.66
TOTALS	5,550,310.37	447,326.85	568,849.18	1,455,863.80	8,062.08	107,640.00	482,853.00	20,188.81	213,900.00	8,854,994.09	-
TOTALS - 2% Increase	5,647,741.78	454,780.44	579,194.91	1,455,863.80	8,213.40	107,640.00	482,853.00	20,563.64	213,900.00	8,970,750.97	115,756.88
TOTALS - 4% Increase	5,745,173.23	462,233.89	589,540.50	1,455,863.80	8,356.92	107,640.00	482,853.00	20,938.45	213,900.00	9,086,499.79	231,505.70

City of Moberly
2020-2021 Salaries & Fringe Benefits Departmental Totals
Exhibit 2b - Cost Comparison - Amount

Department	2020-2021 Salaries	FICA	LAGERS	Health	Life	Dental	Liability/WC	L/T Disability	Overtime	Total	Increase
Finance	123,400.16	9,440.11	9,995.41	21,359.16	195.00	1,656.00	10,333.05	481.26	0.00	176,860.15	
City Clerk	92,818.18	7,138.84	7,558.77	15,600.00	146.64	1,656.00	7,822.22	361.99	500.00	133,602.64	
City Manager	147,128.80	11,255.35	11,917.43	27,058.32	405.60	1,656.00	12,312.75	573.80	0.00	212,308.05	
City Attorney	81,400.18	6,227.11	6,593.41	7,800.00	157.56	828.00	6,808.23	312.00	0.00	110,126.49	
Community Development	254,746.74	19,488.13	20,634.48	64,137.48	400.92	4,968.00	21,342.10	993.51	0.00	386,711.36	
Personnel/Purchasing	98,589.92	7,542.13	7,985.78	15,600.00	156.00	1,656.00	8,256.79	384.50	0.00	140,171.12	
Police - commissioned	1,165,655.52	100,253.65	158,046.21	274,190.76	1,742.52	22,356.00	114,098.15	4,870.55	61,650.00	1,902,863.36	
Police - non-commissioned	134,264.00	10,271.19	8,696.93	23,400.00	171.60	3,312.00	0.00	418.75	0.00	180,534.47	
Fire	1,033,382.61	81,425.28	158,592.98	262,312.44	1,581.84	22,356.00	89,182.95	4,030.19	31,000.00	1,683,864.29	
Street	505,188.80	40,635.94	32,499.53	114,835.80	600.60	9,108.00	44,519.05	1,471.18	26,000.00	774,858.90	
Retirees - General Fund	0.00	0.00	0.00	79,300.00	0.00	0.00	0.00	0.00	0.00	79,300.00	
GENERAL FUND TOTAL	3,636,574.91	293,677.73	422,520.93	905,593.96	5,558.28	69,552.00	314,675.29	13,897.73	119,150.00	5,781,200.83	-
Per \$100 per Employee	3,645,074.91	294,327.98	423,495.63	905,593.96	5,566.08	69,552.00	314,675.29	13,929.71	119,150.00	5,791,365.56	10,164.73
\$500 per Employee	3,679,074.91	296,928.98	427,394.43	905,593.96	5,597.28	69,552.00	314,675.29	14,057.63	119,150.00	5,832,024.48	50,823.65
Parks & Rec - Auditorium	32,497.60	2,600.82	2,348.81	7,800.00	43.68	828.00	2,848.83	107.24	1,500.00	50,574.98	
Parks & Rec - Parks	203,712.80	16,196.03	10,952.24	37,079.16	201.24	3,312.00	17,720.71	554.62	8,000.00	297,728.80	
Parks & Rec - Aquatic Center	65,000.00	5,163.75	0.00	0.00	0.00	0.00	5,649.38	0.00	2,500.00	78,313.13	
Parks & Rec - Recreation	3,500.00	267.75	0.00	0.00	0.00	0.00	289.72	0.00	0.00	4,057.47	
Parks & Rec - Administration	157,394.90	12,308.46	13,032.48	48,597.48	249.60	3,312.00	13,471.60	613.85	3,500.00	252,480.37	
Retirees - Parks & Recreation	0.00	0.00	0.00	7,800.00	0.00	0.00	0.00	0.00	0.00	7,800.00	
Parks & Rec - Concessions	24,000.00	1,855.13	0.00	0.00	0.00	0.00	2,027.98	0.00	250.00	28,133.11	
Parks & Rec - Athletic Complex	57,976.00	4,779.41	3,262.36	13,559.16	56.16	828.00	5,214.82	139.53	4,500.00	90,315.44	
PARKS & RECREATION TOTAL	544,081.30	43,171.35	29,595.89	114,835.80	550.68	8,280.00	47,223.04	1,415.24	20,250.00	809,403.30	-
Per \$100 per Employee	545,081.30	43,247.85	29,676.89	114,835.80	552.24	8,280.00	47,223.04	1,419.14	20,250.00	810,566.26	1,162.96
\$500 per Employee	549,081.30	43,553.85	30,000.89	114,835.80	558.48	8,280.00	47,223.04	1,434.74	20,250.00	815,218.10	5,814.80

**City of Moberly
2020-2021 Salaries & Fringe Benefits Departmental Totals
Exhibit 2b - Cost Comparison - Amount**

Department	2020-2021 Salaries	FICA	LAGERS	Health	Life	Dental	Liability/WC	L/T Disability	Overtime	Total	Increase
Utilities - Administration	242,628.66	18,867.08	18,842.92	64,197.48	361.92	4,968.00	20,666.11	891.65	4,000.00	375,423.82	
Utilities - Distribution & Collection	403,321.60	33,531.61	31,859.06	109,076.64	567.84	9,108.00	36,696.82	1,397.46	35,000.00	660,559.03	
Retirees - Utilities	0.00	0.00	0.00	7,800.00	0.00	0.00	0.00	0.00	0.00	7,800.00	
Utilities - Water Treatment Plant	211,681.50	17,111.63	18,118.20	58,198.32	333.84	4,968.00	18,734.70	825.56	12,000.00	341,971.75	
Utilities - Wastewater Treatment	208,832.00	17,505.65	17,608.76	116,153.28	313.56	4,140.00	19,169.26	769.82	20,000.00	404,492.33	
Utilities - Stormwater Management	45,880.00	3,624.57	3,027.78	7,800.00	56.16	828.00	3,959.39	139.93	1,500.00	66,815.83	
UTILITIES TOTAL	1,112,343.76	90,640.54	89,456.72	363,225.72	1,633.32	24,012.00	99,226.28	4,024.42	72,500.00	1,857,062.76	-
Per \$100 per Employee	1,115,243.76	90,862.39	89,691.62	363,225.72	1,636.44	24,012.00	99,226.28	4,035.73	72,500.00	1,860,433.94	3,371.18
	1,126,843.76	91,749.79	90,631.22	363,225.72	1,648.92	24,012.00	99,226.28	4,080.97	72,500.00	1,873,918.66	16,855.90
Retirees - Solid Waste	0.00	0.00	0.00	5,850.00	0.00	0.00	0.00	0.00	0.00	5,850.00	
Airport	39,000.00	3,021.75	0.00	0.00	0.00	0.00	3,331.69	0.00	500.00	45,853.44	
9-1-1 Dispatch	218,310.40	16,815.48	27,275.64	66,358.32	319.80	5,796.00	18,396.70	851.42	1,500.00	355,623.76	
OTHER FUNDS TOTAL	257,310.40	19,837.23	27,275.64	72,208.32	319.80	5,796.00	21,728.39	851.42	2,000.00	407,327.20	-
Per \$100 per Employee	258,010.40	19,890.78	27,365.24	72,208.32	321.36	5,796.00	21,728.39	854.15	2,000.00	408,174.64	847.44
	260,810.40	20,104.98	27,723.64	72,208.32	327.60	5,796.00	21,728.39	865.07	2,000.00	411,564.40	4,237.20
TOTALS	5,550,310.37	447,326.85	568,849.18	1,455,863.80	8,062.08	107,640.00	482,853.00	20,188.81	213,900.00	8,854,994.09	-
Per \$100 per Employee	5,563,410.37	448,329.00	570,229.38	1,455,863.80	8,076.12	107,640.00	482,853.00	20,238.73	213,900.00	8,870,540.40	15,546.31
\$500 per Employee	5,615,810.37	452,337.60	575,750.18	1,455,863.80	8,132.28	107,640.00	482,853.00	20,438.41	213,900.00	8,932,725.64	77,731.55