



CITY OF MARSHALL
Equipment Review Committee
Agenda
Tuesday, February 28, 2023 at 1:30 PM
344 W. Main Street, City Hall

APPROVAL OF AGENDA

APPROVAL OF MINUTES

- [1.](#) Consider Approval of the Minutes

NEW BUSINESS

- [2.](#) Body-Worn Camera Program Replacement
- [3.](#) Review Items on the Equipment CIP
- [4.](#) Enterprise Vehicle Update – If Time Allows

ADJOURN

Disclaimer: These agendas have been prepared to provide information regarding an upcoming meeting of the Common Council of the City of Marshall. This document does not claim to be complete and is subject to change.



CITY OF MARSHALL AGENDA ITEM REPORT

Presenter:	Chair
Meeting Date:	Tuesday, February 28, 2023
Category:	APPROVAL OF MINUTES
Type:	ACTION
Subject:	Consider Approval of the Minutes
Background Information:	Enclosed are the minutes from the previous meeting.
Fiscal Impact:	
Alternative/ Variations:	Staff encourages Members to provide any suggested corrections to the minutes in writing to City Clerk, Steven Anderson, prior to the meeting.
Recommendations:	That the minutes from the meeting held on September 22, 2022, be approved as filed with each member and that the reading of the same be waived.

**CITY OF MARSHALL
EQUIPMENT REVIEW COMMITTEE
M I N U T E S
Thursday, September 22, 2022**

MEMBERS PRESENT: Craig Schafer, Jim Lozinski, Amanda Schroeder

STAFF PRESENT: Jim Marshall, Director of Public Safety; E.J. Moberg, Director of Administrative Services; Quentin Brunsvold, Marshall Fire Chief; Jake Olsen, Asst. Fire Chief; and Steven Anderson, City Clerk.

Pro tem Chairman Schafer called the meeting to order at 1:00 PM.

Pro tem Chairman Schafer asked for approval of the minutes for the November 23, 2021, meeting.

Motion by Lozinski, Seconded by Schafer to approve the minutes. Schroeder abstained. The motion Carried 2-0-1.

Pro tem Chairman Schafer asked for discussion on the Fire Department Purchase of Two Grass Rig Skid Units. Fire Chief Brunsvold explained that the current units are roughly 25 to 30 years old. Two quotes were received for new units, one from Heiman Fire Equipment and the other from Alex Air Apparatus. The unit for Alex Air Apparatus is cheaper than the Heiman unit but the Heiman unit can be better outfitted to fit the needs of the Marshall Fire Department. The current units were built by Heiman and have proven to be reliable.

At the September 13, 2022, council meeting a grant was approved and sent into the DNR for \$5,000. The subject was brought up about approaching Lyon County and asking for some ARPA funds to help defray some of the costs, as a majority use for the skids take place in the townships. Current delivery timeline is estimated to be sometime late spring of 2023.

Motion by Lozinski, Seconded by Schroeder to recommend purchase of two grass rig skid units. All voted in favor.

Pro tem Chairman Schafer asked for discussion on the replacement of the 1994 Aerial Apparatus. Brunsvold opened the discussion by talking about the history of the aerial truck. The truck was refurbished in 2012 and is beginning to no longer meet the needs of the fire department. Olsen explained the various aspects of how and what an aerial apparatus is used for and use cases for the Marshall Fire Department. Discussion was had between members on the various aspects of the Pierce and Rosenbauer trucks. The Pierce truck estimated delivery in the spring of 2025 and Rosenbauer estimated delivery in the spring of 2024. Schafer brought up discussions on possibly using the old aerial truck as a backup or training truck at the MERIT Center. Pending the price of re-sale.

Motion was made by Lozinski, Seconded by Schroeder to recommend the purchase of the Rosenbauer truck pending the feasibility of funding. All voted in favor.

Motion was made by Lozinski, Seconded by Schafer to nominate member Lozinski as new chair. All voted in favor.

At 2:05 pm Motion was made by Schroeder, Seconded by Schafer to adjourn the meeting. All voted in favor.

Respectfully submitted,

Steven Anderson
City Clerk

Presenter:	Jim Marshall
Meeting Date:	Tuesday, February 28, 2023
Category:	NEW BUSINESS
Type:	ACTION
Subject:	Body-Worn Camera Program Replacement
Background Information:	<p>In October of 2019, the City of Marshall implemented the Body-Worn Camera (BWC) Program for the Marshall Police Department. Many aspects of a BWC program were discussed at that time which included the costs involved, data storage costs, release of data and future expenses. The recommendation at that time was to proceed with a proposal from the Watchguard Company to supply all the required equipment.</p> <p>In October of 2022, the Motorola Company informed us they had purchased the Watchguard Company and would be transitioning all current Watchguard users into Motorola equipment or their leasing program. We were informed that current warranty work for our Watchguard equipment would be honored but that our cameras would be discontinued, and service would not be provided for equipment outside of warranty coverage. We were also informed that the new Motorola cameras would not integrate with our current cameras and server software. Nearly all our current equipment will be off warranty by the summer of 2023.</p> <p>Police department staff began exploring options and seeking proposals from Motorola and the other leading body camera company AXON. Several meetings with the Lyon County Sheriff's Office (Watchguard customer) and IT staff occurred to see what would serve our current and future needs. IT staff believe that the transition to the cloud-based system is the desired way to store and share data.</p> <p>The attachment highlights the two proposals from Motorola and AXON. The option of either purchasing equipment over 5 years or participating in their leasing program for 5 years have been reviewed. Both proposals would replace all our current body cameras (22) and squad car cameras (8).</p> <p>AXON is currently estimated to have 70% of the body camera market for the police departments in the United States. In 2022, the State of Minnesota entered into an agreement with AXON to provide camera equipment for all state law enforcement agencies. The two similar proposals from both AXON and Motorola for the purchase of the BWC and squad car cameras are:</p> <p>AXON: \$161,376.50 Motorola: \$169,125.00</p>
Fiscal Impact:	
Alternative/ Variations:	
Recommendations:	Approval of the proposal submitted by AXON (\$161,376.50, 5 years) for the City of Marshall to purchase body-worn camera equipment and squad car camera equipment and utilize their cloud-based storage system.

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-452899-44978.724KM

Issued: 02/21/2023

Quote Expiration: 02/28/2023

Estimated Contract Start Date: 03/01/2024

Account Number: 478959

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-611 W Main St 611 W Main St Marshall, MN 56258-3067 USA	Marshall Police Dept. - MN 344 W Main St Marshall, MN 56258-1313 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Milne Phone: Email: kmilne@axon.com Fax:	Ryan Hoffmann Phone: 507-537-7000 Email: ryan.hoffmann@ci.marshall.mn.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$77,476.80
ESTIMATED TOTAL W/ TAX	\$77,476.80

Discount Summary

Average Savings Per Year	\$527.04
TOTAL SAVINGS	\$2,635.20

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$15,495.32	\$0.00	\$15,495.32
Feb 2025	\$15,495.37	\$0.00	\$15,495.37
Feb 2026	\$15,495.37	\$0.00	\$15,495.37
Feb 2027	\$15,495.37	\$0.00	\$15,495.37
Feb 2028	\$15,495.37	\$0.00	\$15,495.37
Total	\$77,476.80	\$0.00	\$77,476.80

Quote Unbundled Price: \$80,112.00
 Quote List Price: \$77,476.80
 Quote Subtotal: \$77,476.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	8	60	\$166.90	\$161.41	\$161.41	\$77,476.80	\$0.00	\$77,476.80
Total							\$77,476.80	\$0.00	\$77,476.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	8	03/01/2024
Fleet 3 Basic	70112	AXON SIGNAL UNIT	8	03/01/2024
Fleet 3 Basic	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	8	03/01/2024
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	8	03/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	FLEET, VEHICLE LICENSE	8	03/01/2024	02/28/2029
Fleet 3 Basic	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	16	03/01/2024	02/28/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	8

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	EXT WARRANTY, AXON SIGNAL UNIT	8	03/01/2024	02/28/2029
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	8	03/01/2025	02/28/2029

Payment Details

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B	Fleet 3 Basic	8	\$15,495.32	\$0.00	\$15,495.32
Total				\$15,495.32	\$0.00	\$15,495.32

Feb 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.





Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-452892-44978.729KM

Issued: 02/21/2023

Quote Expiration: 02/28/2023

Estimated Contract Start Date: 05/01/2023

Account Number: 478959

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-611 W Main St 611 W Main St Marshall, MN 56258-3067 USA	Marshall Police Dept. - MN 344 W Main St Marshall, MN 56258-1313 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Milne Phone: Email: kmilne@axon.com Fax:	Ryan Hoffmann Phone: 507-537-7000 Email: ryan.hoffmann@ci.marshall.mn.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$83,899.70
ESTIMATED TOTAL W/ TAX	\$83,899.70

Discount Summary

Average Savings Per Year	(\$450.00)
TOTAL SAVINGS	(\$2,250.00)

Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$33,895.70	\$0.00	\$33,895.70
Apr 2024	\$12,501.00	\$0.00	\$12,501.00
Apr 2025	\$12,501.00	\$0.00	\$12,501.00
Apr 2026	\$12,501.00	\$0.00	\$12,501.00
Apr 2027	\$12,501.00	\$0.00	\$12,501.00
Total	\$83,899.70	\$0.00	\$83,899.70

Quote Unbundled Price:	\$81,649.70
Quote List Price:	\$81,649.70
Quote Subtotal:	\$83,899.70

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
AB3C	AB3 Camera Bundle	22			\$749.00	\$749.00	\$16,478.00	\$0.00	\$16,478.00
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,638.90	\$1,638.90	\$4,916.70	\$0.00	\$4,916.70
A la Carte Software									
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	60		\$24.00	\$24.00	\$31,680.00	\$0.00	\$31,680.00
BasicLicense	Basic License Bundle	17	60		\$15.00	\$16.25	\$16,575.00	\$0.00	\$16,575.00
ProLicense	Pro License Bundle	5	60		\$39.00	\$42.25	\$12,675.00	\$0.00	\$12,675.00
A la Carte Services									
80146	VIRTUAL BODYCAM STARTER	1			\$1,575.00	\$1,575.00	\$1,575.00	\$0.00	\$1,575.00
Total							\$83,899.70	\$0.00	\$83,899.70

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	25	05/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	25	05/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	22	05/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	05/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	05/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	05/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	17	05/01/2023	04/30/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	17	05/01/2023	04/30/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	15	05/01/2023	04/30/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	05/01/2023	04/30/2028
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	05/01/2023	04/30/2028

Services

Bundle	Item	Description	QTY
A la Carte	80146	VIRTUAL BODYCAM STARTER	1

Payment Details

Apr 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	AB3C	AB3 Camera Bundle	22	\$16,478.00	\$0.00	\$16,478.00
Upfront Hardware	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$4,916.70	\$0.00	\$4,916.70
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	\$6,336.00	\$0.00	\$6,336.00
Year 1	80146	VIRTUAL BODYCAM STARTER	1	\$315.00	\$0.00	\$315.00
Year 1	BasicLicense	Basic License Bundle	17	\$3,315.00	\$0.00	\$3,315.00
Year 1	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$33,895.70	\$0.00	\$33,895.70

Apr 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	\$6,336.00	\$0.00	\$6,336.00
Year 2	80146	VIRTUAL BODYCAM STARTER	1	\$315.00	\$0.00	\$315.00
Year 2	BasicLicense	Basic License Bundle	17	\$3,315.00	\$0.00	\$3,315.00
Year 2	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$12,501.00	\$0.00	\$12,501.00

Apr 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	\$6,336.00	\$0.00	\$6,336.00
Year 3	80146	VIRTUAL BODYCAM STARTER	1	\$315.00	\$0.00	\$315.00
Year 3	BasicLicense	Basic License Bundle	17	\$3,315.00	\$0.00	\$3,315.00
Year 3	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$12,501.00	\$0.00	\$12,501.00

Apr 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	\$6,336.00	\$0.00	\$6,336.00
Year 4	80146	VIRTUAL BODYCAM STARTER	1	\$315.00	\$0.00	\$315.00
Year 4	BasicLicense	Basic License Bundle	17	\$3,315.00	\$0.00	\$3,315.00
Year 4	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$12,501.00	\$0.00	\$12,501.00

Apr 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	\$6,336.00	\$0.00	\$6,336.00
Year 5	80146	VIRTUAL BODYCAM STARTER	1	\$315.00	\$0.00	\$315.00
Year 5	BasicLicense	Basic License Bundle	17	\$3,315.00	\$0.00	\$3,315.00
Year 5	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Total				\$12,501.00	\$0.00	\$12,501.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

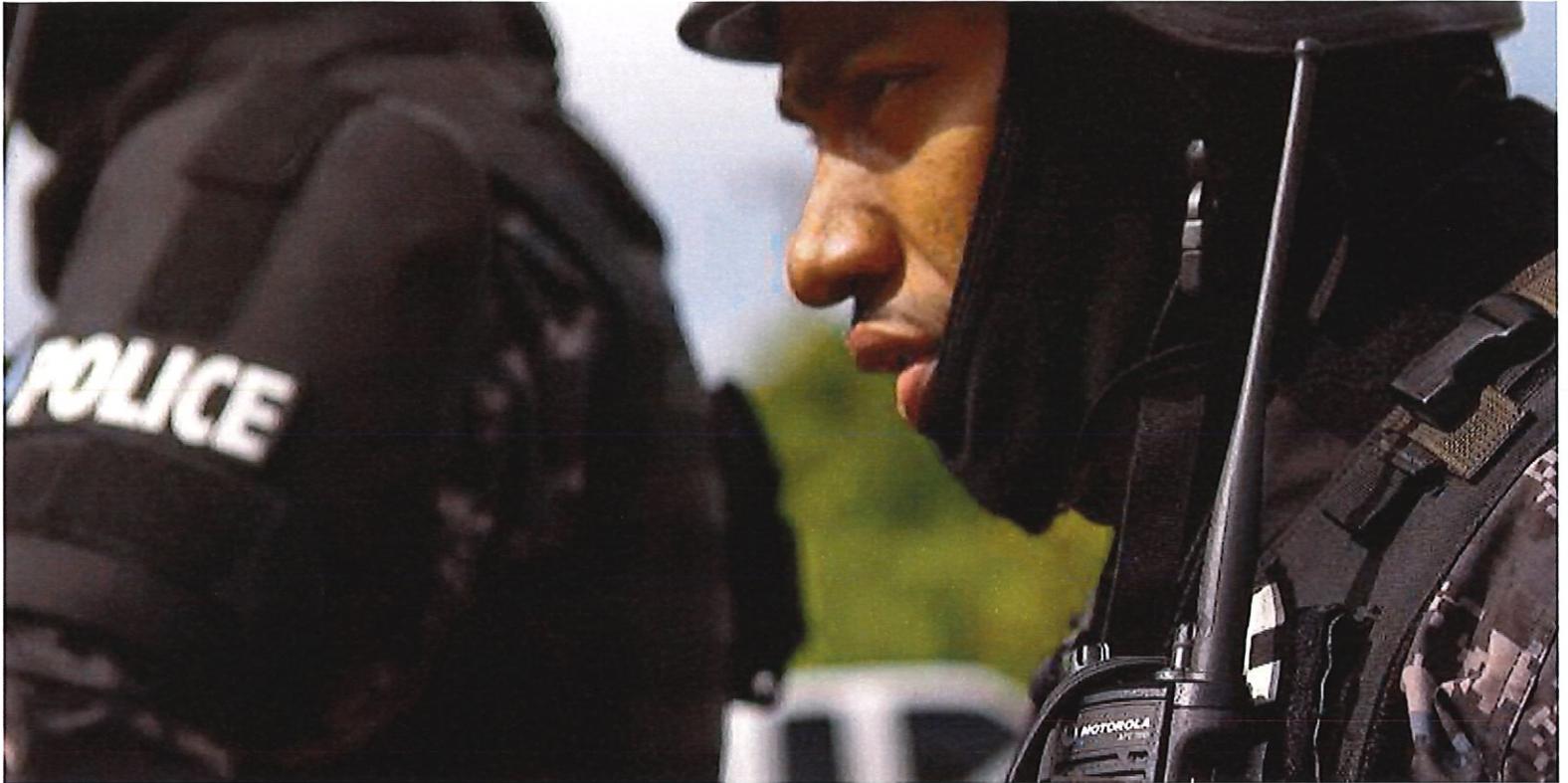
Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/21/2023





MARSHALL POLICE DEPT

Marshall PD ELC (8) M500 (22) V300

02/22/2023

Item 2.

Technical, pricing, and other information (" Information ") furnished with this submission is confidential proprietary information of Motorola Solutions, Inc. or the Motorola Solutions entity providing the information and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any other manner than those required to evaluate the Information without the express written permission of Motorola. MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2020 Motorola Solutions, Inc. All rights reserved.

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02/22/2023

MARSHALL POLICE DEPT
611 W MAIN ST
MARSHALL, MN 56258

RE: Motorola Quote for Marshall PD ELC (8) M500 (22) V300
Dear Ryan Hoffmann,

Motorola Solutions is pleased to present MARSHALL POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide MARSHALL POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to Nathan Kinsey at Nate.Kinsey@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Nathan Kinsey



Budgetary

QUOTE-2060517
Marshall PD ELC (8) M500 (22)
V300

Billing Address:
MARSHALL POLICE DEPT
611 W MAIN ST
MARSHALL, MN 56258
US

Quote Date:02/22/2023
Expiration Date:05/23/2023
Quote Created By:
Nathan Kinsey
Nate.Kinsey@
motorolasolutions.com

End Customer:
MARSHALL POLICE DEPT
Ryan Hoffmann
ryan.hoffmann@ci.marshall.mn.us
507-537-7000

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price
	M500					
1	WGB-0703A	M500 ICV SYSTEM, V300 WIFI DOCK, SPS*	8		\$6,015.00	\$48,120.00
2	WGA00428-103	CONFIGWIRLESKIT MTIK802.11AC,POE,5GHZANT	8		\$250.00	\$2,000.00
3	WGP01394-001	CBL, WIFI VHCL ANT MNT, NMO, 17'L	8		\$60.00	\$480.00
	V300					
4	WGB-0101A	V300 BODY WORN CAMERA, MAG CHEST MOUNT	22		\$995.00	\$21,890.00
5	WGB-0138A	V300 TRANSFER STATION II	3		\$1,495.00	\$4,485.00
	VideoManager EL: Video Evidence Management					
6	WGC01001	VIDEOMANAGER EL CLOUD, SOFTWARE AND HOSTING, UNLIMITED ASSIGNED, ANNUALLY PER DEVICE*	22	1 YEAR	\$495.00	\$10,890.00

Item 2.

Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price
7	WGC01002	VIDEOMANAGER EL CLOUD, SOFTWARE AND HOSTING, UNLIMITED SHARED, ANNUALLY PER DEVICE*	8	1 YEAR	\$695.00	\$5,560.00
8	WGW00122-410	REMOTE DEPLOYMENT, TRAINING, CONFIGURATION AND PROJECT MANAGEMENT	1		\$1,500.00	\$1,500.00

Grand Total **\$94,925.00(USD)**

Pricing Summary

	Sale Price	
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$95,125.00	\$0.00
Grand Total System Price	\$95,125.00	\$0.00

Optional Items:

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price
9	WGP01566-350	ACCESS POINT, MIKROTIK, 802.11AC, 5GHZ	1		\$200.00	\$200.00
Optional Items Total						\$200.00



February 22nd, 2023

The up-front ELC price for year 1 comes to \$94,925. Adding the cloud storage for the M500s and V300s for the next 4 years brings your 5-year total to \$160,725 as reflected in the chart below.

Marshall PD 5-Year Pricing Summary		
	V300 Cloud Storage	M500 Cloud Storage
Year 1	\$10,890	\$5,560
Year 2	\$10,890	\$5,560
Year 3	\$10,890	\$5,560
Year 4	\$10,890	\$5,560
Year 5	\$10,890	\$5,560
Total	\$54,450	\$27,800
	5-Year Total Cloud Storage	\$82,250
	5-Year Total Cost	\$160,725

This total does not include any warranties beyond the free 1-year warranty.



CITY OF MARSHALL AGENDA ITEM REPORT

Presenter:	Various Departments
Meeting Date:	Tuesday, February 28, 2023
Category:	NEW BUSINESS
Type:	INFO/ACTION
Subject:	Review Items on the Equipment CIP
Background Information:	Staff wants to re-confirm and talk to members about items on the equipment CIP.
Fiscal Impact:	
Alternative/ Variations:	
Recommendations:	



CITY OF MARSHALL AGENDA ITEM REPORT

Presenter:	Steven Anderson & E.J. Moberg
Meeting Date:	Tuesday, February 28, 2023
Category:	NEW BUSINESS
Type:	INFO/ACTION
Subject:	Enterprise Vehicle Update – If Time Allows
Background Information:	Staff wants to re-confirm and talk to members about Enterprise Vehicle Fleet Management.
Fiscal Impact:	
Alternative/ Variations:	
Recommendations:	