

MANOR HOUSING PUBLIC FACILITY CORPORATION REGULAR SESSION MINUTES JUNE 18, 2024

PRESENT:

Dr. Christopher Harvey, President

COUNCIL MEMBERS:

Emily Hill, Mayor Pro Tem, Vice-President Anne Weir, Board Member (Absent) Maria Amezcua, Board Member (Arrived at 6:15 p.m.) Sonia Wallace, Board Member Aaron Moreno, Board Member Deja Hill, Board Member

CITY STAFF:

Scott Moore, City Manager Lluvia T. Almaraz, City Secretary Scott Jones, Economic Development Director Scott Dunlop, Development Services Director Gregory Miller, Bond Counsel

REGULAR SESSION – 6:00 P.M.

With a quorum of the Board Members present, the regular session of the Manor Housing Public Facility Corporation was called to order by Board President Harvey at 6:04 p.m. on Tuesday, June 18, 2024, in the Council Chambers of the Manor City Hall, 105 E. Eggleston St., Manor, Texas.

PUBLIC COMMENTS

No one appeared at this time.

Manor Housing Public Facility Corporation Regular Session Minutes June 18, 2024

REGULAR AGENDA

- 1. Consideration, discussion, and possible action to approve the Manor Housing Public Facility Corporation Minutes of the May 1, 2024, meeting.
- **MOTION:** Upon a motion made by Board Member Wallace and seconded by Board Member Moreno to approve the Manor Housing Public Facility Corporation Minutes of the May 1, 2024, meeting.

There was no further discussion.

Motion to approve carried 5-0

2. Presentation by the PFC's financial advisor of the timeline for the Tower Road Apartment development project.

Braxton Parson with Hilltop Securities presented the attached PowerPoint presentation.

The topic of discussion was the following:

- Summary of Project
- Multifamily Bond Transaction Timeline
- Issuance Fees
- Overview of Partnership Structure
- Disclaimer

There was no action taken.

Board Member Amezcua arrived at 6:15 p.m. and took her place on the dais.

3. Consideration, discussion, and possible action to ratify the creation of MHPFC TRGP1 LLC and authorize the General Manager to create one or more additional Limited Liability Corporations of the PFC as needed to facilitate the PFC's participation in the Tower Road Apartments development.

Gregory Miller, Bond Counsel discussed the proposed agreement.

MOTION: Upon a motion made by Board Member Amezcua and seconded by Board Member Moreno to ratify the creation of MHPFC TRGP1 LLC and authorize the General Manager to cause the creation of additional Limited Liability Corporations as convenient or necessary for the PFC to participate in the financing and development of the Tower Road Apartments development.

There was no further discussion.

Motion to approve carried 6-0

City of Manor

Manor Housing Public Facility Corporation Regular Session Minutes June 18, 2024

4. Consideration, discussion, and possible action on adopting the official seal of the Manor Housing Public Facility Corporation.

Economic Development Director Jones discussed the proposed seal and logo for MHPFC.

A discussion was held regarding the name change of Manor Housing Public Facility Corporation.

A new logo was discussed, and a proposed seal would be presented later due to the name change.

MOTION: Upon a motion made by Board Member Wallace and seconded by Board Member Moreno for a new logo and seal to be presented at a later date for consideration.

There was no further discussion.

Motion to approve carried 6-0

ADJOURNMENT

The Regular Session of the Manor Housing Public Facility Corporation was Adjourned at 6:35 p.m. on Tuesday, June 18, 2024.

The Manor Housing Public Facility Corporation approved these minutes on the 7th day of August 2024.

APPROVED: Dr. Christopher Harvey

PFC Board President

ATTEST:

Lluvia T. Almaraz. PFC Board Secretary



Logo 1

Logo 2



CITY OF MANOR Housing Public Facility Co.

CITY OF MANOR Housing Public Facility Co.



Logo Proposal for The City of Manor Housing Public Facility Corporation

Logo 3













Manor Housing Public Facility Corporation

Tower Road Apartments

June 18, 2024

Hilltop Housing Working Group



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Summary of Project



Multifamily Bond Transaction Timeline





Multifamily Bond Transaction Timeline



- Developer fills out PFC application to establish a process, identify criteria, and set application fees and deposits paid by developer to the PFC and its professionals
- Upon receipt of developer's completed application, MHPFC staff and counsel prepares an inducement resolution. PFC takes preliminary action to approve or reject at a meeting called the inducement meeting.
 - Preliminary action does not obligate board to issue final approval at later date
- Developer submits Low Income Housing Tax Credit (LIHTC) Application to TDHCA
- Developer obtains bond volume cap from the Texas BRB
- Working group is confirmed
 - Biweekly update calls begin and eventually transitions to weekly update calls
- Preliminary plan of finance determined
- MHPFC/Third Party Staff begin work on MOU negotiation. Once substantially final, MOU will come back to the PFC for review and approval
- MHPFC and counsel draft and submit documentation to legally form LLCs/LPs
- Developer receives Resolution of No Objection from the local jurisdiction

Multifamily Bond Transaction Timeline



- TEFRA Hearing (1982 requirement & must post publication of TEFRA Notice 7 days in advance) coordinated by MHPFC staff and Counsel
- Financial bond documents are drafted and commented on over the course of several months
- TDHCA Board Meeting to Approve Award of LIHTC
- Upon completion of financing and financing documents, the PFC meets to consider final approval of the note documents and issuance
- Submit substantially final documents at least 12 business days prior to closing to TX AG
- All documents related to MHPFC roles as Issuer, General Partner, General Contractor require MHPFC's Executive Director's (President) signature
- Price/rate lock the bond
- Executed initial bond due to AG 5 business days prior to closing
- All fully executed documents due to AG 3 business days prior to closing
- On the closing date, AG issues opinion as to the validity of the bond
- Bond deal closes, closing fees are paid to MHPFC and on-going annual fees begin to accrue

Issuance Fees



- Bond Issuer Transaction Fees
 - Based on the estimated \$65,000,000 principal amount of the bonds Manor Housing PFC will receive the following issuers fees at closing.

•	Manor Housing PFC Issuance Fee (50 bps)	\$325,000
•	Manor Housing PFC Issuer Admin Fee (12.5 bps/year for 2 years)	\$162,500

• Total Due at Bond Closing \$487,500

*Issuer Admin Fee of 12.5 bps on the original par amount is payable annually so long as the bonds are outstanding. In the event where the Bonds are expected to be outstanding for less than 10 years, 10 years of Issuer Admin Fee will be due at the Bond Closing.

Overview of Partnership Structure

• The "partnership structure" generally involves participation of the PFC in one or more of the following roles:

General Partner

- GP in a limited partnership with the development entity and elects to be taxed as a corporation.
 - <u>Fee to PFC:</u> Developer Fee typically between 20% 35% of total Developer Fee
 - Fee to PFC: Typical share in sale of the project of 1.5% (gross)
 - <u>Fee to PFC</u>: Partnership Management Fee of \$10,000 increasing 3% annually to cover administrative expenses

Ground Lessor

• Formed to own the land on which the development is located. Leases land back to borrower pursuant to long-term lease.

Lease will have an up-front lease payment sufficient to acquire land.

• <u>Fee to PFC:</u> Annual lease payment (15% - 20% of taxes abated) in lieu of a cash flow split

General Contractor

- Enters into a construction contract (and subcontract) with the construction company to bring about a sales tax exemption for the purchase of materials.
 - Fee to PFC: Typical share in sales tax savings of 25% or 1.5% of total hard costs



Overview of Partnership Structure



Disclaimer



• This communication is intended for issuers for educational and informational purposes only and does not constitute legal or investment advice, nor is it an offer or a solicitation of an offer to buy or sell any investment or other specific product or service. Financial transactions may be dependent upon many factors such as, but not limited to, interest rate trends, tax rates, supply, change in laws, rules and regulations, as well as changes in credit quality and rating agency considerations. The effect of such changes in such assumptions may be material and could affect the projected results. Any outcome or result HilltopSecurities, or any of its employees, may have achieved on behalf of our clients in previous matters does not necessarily indicate similar results can be obtained in the future for current or potential clients. HilltopSecurities makes no claim the use of this communication will assure a successful outcome. This communication is intended for institutional use only. For additional information, comments or questions, please contact Hilltop Securities Inc.