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# **CITY OF LEEDS, ALABAMA**

## **FINANCE COMMITTEE MEETING AGENDA**

City Hall Annex - 1410 9th St, Leeds, AL 35094

**March 30, 2022 @ 4:00 PM**

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### **CALL TO ORDER**

1. Budget Adjustments and Budget Amendments

### **ROLL CALL**

### **OLD BUSINESS**

### **NEW BUSINESS**

1. Monthly Budget Reports
2. App Development Project

### **ADJOURNMENT**

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In compliance with the Americans with Disabilities Act, those requiring accommodation for Council meetings should notify the City Clerk's Office at least 24 hours prior to the meeting at 205-699-2585.

**File Attachments for Item:**

1. Monthly Budget Reports

# City of Leeds-Debt Service

Budget vs. Actuals: FY 2022 - OCT 21 - SEPT 22 (Copy) - FY22 P&L

October 2021 - September 2022

|  | TOTAL                 |                       |                         |                   |
|--|-----------------------|-----------------------|-------------------------|-------------------|
|  | ACTUAL                | BUDGET                | OVER BUDGET             | % OF BUDGET       |
| <b>Income</b>                            |                       |                       |                         |                   |
| 09-3008 OCCUPATIONAL TAX                 | 575,042.28            | 1,275,000.00          | -699,957.72             | 45.10 %           |
| 09-3399 TRANSFERS FROM GENERAL FUND      | 5,295,408.93          | 5,500,000.00          | -204,591.07             | 96.28 %           |
| 09-3904 INTEREST EARNED                  | 1,752.53              | 10,000.00             | -8,247.47               | 17.53 %           |
| 09-3906 PEBA reimbursement               |                       | 450,000.00            | -450,000.00             |                   |
| 09-3906 PEBA REIMBURSEMENT (SCHOOL)      | 310,382.82            |                       | 310,382.82              |                   |
| 14-3106 14-3106 TIF District Revenue     |                       | 187,000.00            | -187,000.00             |                   |
| <b>Total Income</b>                      | <b>\$6,182,586.56</b> | <b>\$7,422,000.00</b> | <b>\$ -1,239,413.44</b> | <b>83.30 %</b>    |
| <b>GROSS PROFIT</b>                      | <b>\$6,182,586.56</b> | <b>\$7,422,000.00</b> | <b>\$ -1,239,413.44</b> | <b>83.30 %</b>    |
| <b>Expenses</b>                          |                       |                       |                         |                   |
| 09-1392 2015 PEBA                        | 245,149.67            | 1,150,000.00          | -904,850.33             | 21.32 %           |
| 09-1393 2016 PEBA                        | 183,604.75            | 315,000.00            | -131,395.25             | 58.29 %           |
| 09-1394 2017 PEBA                        | 1,903,004.10          | 2,336,000.00          | -432,995.90             | 81.46 %           |
| 09-4710 REFUND                           |                       | 10,000.00             | -10,000.00              |                   |
| 09-4716 2018 GENERAL OBLIGATION SERIES   | 310,914.24            | 1,900,000.00          | -1,589,085.76           | 16.36 %           |
| 09-4800 Service Charge                   | 274.78                |                       | 274.78                  |                   |
| 09-6100 BOND FEES                        | 2,075.00              | 21,000.00             | -18,925.00              | 9.88 %            |
| 09-6200 2017-A GENERAL OBLIGATION SERIES | 138,331.98            | 405,000.00            | -266,668.02             | 34.16 %           |
| 09-6400 2020-A GO WARRANTS               | 47,534.89             | 11,300.00             | 36,234.89               | 420.66 %          |
| 09-6401 2020-B GO WARRANTS               | 675,612.97            | 128,000.00            | 547,612.97              | 527.82 %          |
| 09-6402 2020-C GO WARRANTS               | 92,091.30             | 67,000.00             | 25,091.30               | 137.45 %          |
| 09-6999 Account Transfer                 | -278,002.15           |                       | -278,002.15             |                   |
| 19-6507 2017 GO SCHOOL SERIES            | 175,257.09            | 814,500.00            | -639,242.91             | 21.52 %           |
| 40-6300 2017-B PARKS (MEMORIAL)          | 71,907.61             | 202,000.00            | -130,092.39             | 35.60 %           |
| <b>Total Expenses</b>                    | <b>\$3,567,756.23</b> | <b>\$7,359,800.00</b> | <b>\$ -3,792,043.77</b> | <b>48.48 %</b>    |
| <b>NET OPERATING INCOME</b>              | <b>\$2,614,830.33</b> | <b>\$62,200.00</b>    | <b>\$2,552,630.33</b>   | <b>4,203.91 %</b> |
| <b>NET INCOME</b>                        | <b>\$2,614,830.33</b> | <b>\$62,200.00</b>    | <b>\$2,552,630.33</b>   | <b>4,203.91 %</b> |

# City of Leeds - Gas Tax

Budget vs. Actuals: FY 2022 - OCT 21 -SEPT 22 - FY22 P&L

October 2021 - September 2022

|  | TOTAL               |                     |                       |                    |
|--|---------------------|---------------------|-----------------------|--------------------|
|  | ACTUAL              | BUDGET              | OVER BUDGET           | % OF BUDGET        |
| <b>Income</b>                            |                     |                     |                       |                    |
| 04-3000 Four Cent Revenue                |                     |                     |                       |                    |
| 04-3800 GAS TAX                          | 50,057.43           | 77,000.00           | -26,942.57            | 65.01 %            |
| 04-3904 INTEREST EARNED                  | 118.41              | 40.00               | 78.41                 | 296.03 %           |
| <b>Total 04-3000 Four Cent Revenue</b>   | <b>50,175.84</b>    | <b>77,040.00</b>    | <b>-26,864.16</b>     | <b>65.13 %</b>     |
| 07-3000 Seven Cent Revenue               |                     |                     |                       |                    |
| 07-3800 7 CENT GAS TAX                   | 108,391.84          | 131,000.00          | -22,608.16            | 82.74 %            |
| 07-3801 JEFF CO ROAD TAX                 | 116,800.73          | 93,400.00           | 23,400.73             | 125.05 %           |
| 07-3850 Rebuild Alabama                  |                     | 51,000.00           | -51,000.00            |                    |
| 07-3904 7 CT INTEREST EARNED             | 426.36              | 250.00              | 176.36                | 170.54 %           |
| <b>Total 07-3000 Seven Cent Revenue</b>  | <b>225,618.93</b>   | <b>275,650.00</b>   | <b>-50,031.07</b>     | <b>81.85 %</b>     |
| <b>Total Income</b>                      | <b>\$275,794.77</b> | <b>\$352,690.00</b> | <b>\$ -76,895.23</b>  | <b>78.20 %</b>     |
| <b>GROSS PROFIT</b>                      | <b>\$275,794.77</b> | <b>\$352,690.00</b> | <b>\$ -76,895.23</b>  | <b>78.20 %</b>     |
| <b>Expenses</b>                          |                     |                     |                       |                    |
| 04-4000 Four Cent Expenses               |                     |                     |                       |                    |
| 04-6702 CITY PROJECTS                    |                     | 200,000.00          | -200,000.00           |                    |
| <b>Total 04-4000 Four Cent Expenses</b>  |                     | <b>200,000.00</b>   | <b>-200,000.00</b>    |                    |
| 07-4000 Seven Cent Expenses              |                     |                     |                       |                    |
| 07-4200 ELECTRICAL UTILITIES             |                     | 95,000.00           | -95,000.00            |                    |
| 07-4510 7 CT RPR & MTC - STREETS         |                     | 50,000.00           | -50,000.00            |                    |
| 07-4514 RPR & MTC - GENERAL              |                     | 6,000.00            | -6,000.00             |                    |
| <b>Total 07-4000 Seven Cent Expenses</b> |                     | <b>151,000.00</b>   | <b>-151,000.00</b>    |                    |
| <b>Total Expenses</b>                    | <b>\$0.00</b>       | <b>\$351,000.00</b> | <b>\$ -351,000.00</b> | <b>0.00%</b>       |
| <b>NET OPERATING INCOME</b>              | <b>\$275,794.77</b> | <b>\$1,690.00</b>   | <b>\$274,104.77</b>   | <b>16,319.22 %</b> |
| <b>NET INCOME</b>                        | <b>\$275,794.77</b> | <b>\$1,690.00</b>   | <b>\$274,104.77</b>   | <b>16,319.22 %</b> |

## City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&amp;L

October 2021 - September 2022

|  | TOTAL                |                      |                      |                |
|--|----------------------|----------------------|----------------------|----------------|
|  | ACTUAL               | BUDGET               | OVER BUDGET          | % OF BUDGET    |
| <b>Income</b>                                      |                      |                      |                      |                |
| 01-3000 Admin                                      |                      |                      |                      |                |
| 01-3001 Sales Tax                                  | 7,234,363.76         | 14,057,371.80        | -6,823,008.04        | 51.46 %        |
| 01-3002 Sellers Use Tax                            | 563,516.63           | 876,651.57           | -313,134.94          | 64.28 %        |
| 01-3003 Simplified Sellers Use Tx                  | 369,646.04           | 578,243.73           | -208,597.69          | 63.93 %        |
| 01-3004 Consumer Use Tax                           | 190,931.90           | 478,051.93           | -287,120.03          | 39.94 %        |
| 01-3006 Audit Revenues                             |                      | 373.34               | -373.34              |                |
| 01-3010 Business License                           | 1,615,249.11         | 1,680,000.00         | -64,750.89           | 96.15 %        |
| 01-3014 Production Privilege                       | 242.38               | 7,839.43             | -7,597.05            | 3.09 %         |
| 01-3020 Tobacco Tax                                | 49,410.96            | 89,019.34            | -39,608.38           | 55.51 %        |
| 01-3030 Ad Valorem                                 | 1,154,807.20         | 1,245,455.82         | -90,648.62           | 92.72 %        |
| 01-3038 Road Tax Distribution                      | 111,386.09           | 12,309.49            | 99,076.60            | 904.88 %       |
| 01-3040 Auto & Boat Sales/Use Tax                  | 36,732.49            | 73,577.02            | -36,844.53           | 49.92 %        |
| 01-3050 Manuf Homes Tax - St Clair                 | 259.50               | 307.25               | -47.75               | 84.46 %        |
| 01-3070 Wine & Beer Tax                            | 33,176.06            | 62,965.89            | -29,789.83           | 52.69 %        |
| 01-3078 Liquor Tax                                 | 50,709.28            | 86,449.55            | -35,740.27           | 58.66 %        |
| 01-3080 Rental Lease Tax                           | 115,861.48           | 209,000.00           | -93,138.52           | 55.44 %        |
| 01-3090 Lodging Tax                                | 127,068.02           | 209,027.75           | -81,959.73           | 60.79 %        |
| 01-3099 Lockbox Occ 01-3099 Lockbox Occ            | 1,164,717.88         |                      | 1,164,717.88         |                |
| 01-3104 Alabama Trust Fund Rev                     |                      | 102,220.00           | -102,220.00          |                |
| 01-3112 Franchise Fee - Utility                    | 204,434.83           | 145,188.95           | 59,245.88            | 140.81 %       |
| 01-3116 Payments In Lieu Tax                       |                      | 5,634.00             | -5,634.00            |                |
| 01-3120 Recycling Center Proceeds                  | 3,458.68             | 737.00               | 2,721.68             | 469.29 %       |
| 01-3506 Restitution (Rec'd From Court)             |                      | 140.00               | -140.00              |                |
| 01-3508 Magistrate Training Rev - Rec'd From Court | 651.50               | 1,905.00             | -1,253.50            | 34.20 %        |
| 01-3512 Court Monthly Report Fees                  | 150,659.80           | 250,000.00           | -99,340.20           | 60.26 %        |
| 01-3900 Retiree Insurance Premiums                 | 12,653.22            | 35,000.00            | -22,346.78           | 36.15 %        |
| 01-3904 Interest Earned                            | 12,527.61            | 28,000.00            | -15,472.39           | 44.74 %        |
| 01-3906 COVID relief revenue                       | 1,478.98             |                      | 1,478.98             |                |
| 01-3997 Misc Fees                                  | 181,228.81           |                      | 181,228.81           |                |
| <b>Total 01-3000 Admin</b>                         | <b>13,385,172.21</b> | <b>20,235,468.86</b> | <b>-6,850,296.65</b> | <b>66.15 %</b> |
| 11-3000 Court                                      |                      |                      |                      |                |
| 11-3504 Court Fines & Forfeitures                  | 214,871.52           | 622,378.00           | -407,506.48          | 34.52 %        |
| <b>Total 11-3000 Court</b>                         | <b>214,871.52</b>    | <b>622,378.00</b>    | <b>-407,506.48</b>   | <b>34.52 %</b> |
| 12-3000 Cemetery                                   |                      |                      |                      |                |
| 12-3300 Cemetery Lot Sales                         | 215.00               |                      | 215.00               |                |
| 12-3302 Cemetery-Gen Fund Open/Close               | 9,830.00             | 19,000.00            | -9,170.00            | 51.74 %        |
| 12-3304 Cemetery Monuments                         |                      | 700.00               | -700.00              |                |
| 12-3904 Cemetery-Interest Earned                   | 431.96               |                      | 431.96               |                |
| <b>Total 12-3000 Cemetery</b>                      | <b>10,476.96</b>     | <b>19,700.00</b>     | <b>-9,223.04</b>     | <b>53.18 %</b> |
| 14-3000 TIF District                               |                      |                      |                      |                |
| 14-3106 DO NOT USE- TIF District Revenue           | 445,238.13           | 371,234.00           | 74,004.13            | 119.93 %       |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|   | TOTAL             |                   |                   |                   |
|---|-------------------|-------------------|-------------------|-------------------|
|   | ACTUAL            | BUDGET            | OVER BUDGET       | % OF BUDGET       |
| <b>Total 14-3000 TIF District</b>             | <b>445,238.13</b> | <b>371,234.00</b> | <b>74,004.13</b>  | <b>119.93 %</b>   |
| 16-3000 Social Services Revenues              |                   |                   |                   |                   |
| 16-3112 Social Services-Revenue               | 15,159.56         | 12,000.00         | 3,159.56          | 126.33 %          |
| <b>Total 16-3000 Social Services Revenues</b> | <b>15,159.56</b>  | <b>12,000.00</b>  | <b>3,159.56</b>   | <b>126.33 %</b>   |
| 22-3000 Police                                |                   |                   |                   |                   |
| 22-3550 Police Report Fees                    | 4,580.03          | 12,400.00         | -7,819.97         | 36.94 %           |
| 22-3552 Police Confiscated Funds              | 187,000.00        |                   | 187,000.00        |                   |
| 22-3998 Police-Misc Revenues                  | 21,790.95         | 3,500.00          | 18,290.95         | 622.60 %          |
| 22-3999 Police-Misc Fees                      | 673.15            |                   | 673.15            |                   |
| <b>Total 22-3000 Police</b>                   | <b>214,044.13</b> | <b>15,900.00</b>  | <b>198,144.13</b> | <b>1,346.19 %</b> |
| 26-3000 Fire                                  |                   |                   |                   |                   |
| 26-3998 Fire - St Clair Fire Co Fire Tax      | 42,450.94         | 65,000.00         | -22,549.06        | 65.31 %           |
| 26-3999 Fire-Misc Fees                        | 13,328.96         |                   | 13,328.96         |                   |
| <b>Total 26-3000 Fire</b>                     | <b>55,779.90</b>  | <b>65,000.00</b>  | <b>-9,220.10</b>  | <b>85.82 %</b>    |
| 40-3000 Parks                                 |                   |                   |                   |                   |
| 40-3400 Parks-Rental                          | 1,760.00          | 840.00            | 920.00            | 209.52 %          |
| <b>Total 40-3000 Parks</b>                    | <b>1,760.00</b>   | <b>840.00</b>     | <b>920.00</b>     | <b>209.52 %</b>   |
| 50-3000 Development                           |                   |                   |                   |                   |
| 50-3202 Development-Building Permits          | 183,592.34        | 175,000.00        | 8,592.34          | 104.91 %          |
| 50-3204 Development-Electrical Permits        | 34,628.06         | 15,000.00         | 19,628.06         | 230.85 %          |
| 50-3206 Development-Plumbing Permits          | 12,374.74         | 7,500.00          | 4,874.74          | 165.00 %          |
| 50-3207 Development-Gas Permit                | 2,893.18          | 860.00            | 2,033.18          | 336.42 %          |
| 50-3208 Development-Mechanical Permits        | 16,291.28         | 15,000.00         | 1,291.28          | 108.61 %          |
| 50-3209 Development-Sign Permit               | 429.75            | 500.00            | -70.25            | 85.95 %           |
| 50-3210 Development-Yard Sale Permits         | 434.82            | 450.00            | -15.18            | 96.63 %           |
| 50-3211 Development-Demolition Permit         | 301.64            | 200.00            | 101.64            | 150.82 %          |
| 50-3212 Development-Land Disturbance Permits  | 6,556.39          | 1,500.00          | 5,056.39          | 437.09 %          |
| 50-3214 Development-Zoning Fee                | 40.00             | 3,000.00          | -2,960.00         | 1.33 %            |
| 50-3215 Development- Roof Permit              | 1,653.12          | 1,000.00          | 653.12            | 165.31 %          |
| 50-3216 Development-Variance Fee              | 1,039.65          | 1,500.00          | -460.35           | 69.31 %           |
| 50-3220 Development-Assessment Letter Fee     | 4,124.23          | 9,000.00          | -4,875.77         | 45.82 %           |
| 50-3222 Development-Street Cut - Utilities    | 439.64            | 100.00            | 339.64            | 439.64 %          |
| 50-3299 Development-Misc Permit Fee           | 11,711.35         | 8,000.00          | 3,711.35          | 146.39 %          |
| 50-3999 Development-Misc Revenues             |                   | 2.00              | -2.00             |                   |
| <b>Total 50-3000 Development</b>              | <b>276,510.19</b> | <b>238,612.00</b> | <b>37,898.19</b>  | <b>115.88 %</b>   |
| 51-3000 Storm Water                           |                   |                   |                   |                   |
| 51-3218 Jeff Co - Storm Water Revenue         | 20,487.82         | 89,000.00         | -68,512.18        | 23.02 %           |
| 51-3219 St. Clair Storm Water Revenue         | 26,036.55         | 21,500.00         | 4,536.55          | 121.10 %          |
| <b>Total 51-3000 Storm Water</b>              | <b>46,524.37</b>  | <b>110,500.00</b> | <b>-63,975.63</b> | <b>42.10 %</b>    |
| 83-3000 Solid Waste                           |                   |                   |                   |                   |
| 83-3855 Solid Waste Franchise Fee             |                   | 173,000.00        | -173,000.00       |                   |

## City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&amp;L

October 2021 - September 2022

|  | TOTAL                  |                        |                         |                |
|--|------------------------|------------------------|-------------------------|----------------|
|  | ACTUAL                 | BUDGET                 | OVER BUDGET             | % OF BUDGET    |
| 83-3856 Solid Waste-Trash And Limb Fee Revenue | 124,030.04             | 59,221.00              | 64,809.04               | 209.44 %       |
| 83-3999 Solid Waste-Misc & Other Revenue       | -1,068.31              |                        | -1,068.31               |                |
| <b>Total 83-3000 Solid Waste</b>               | <b>122,961.73</b>      | <b>232,221.00</b>      | <b>-109,259.27</b>      | <b>52.95 %</b> |
| DO NOT USE-Sales                               | 272,904.31             |                        | 272,904.31              |                |
| <b>Total Income</b>                            | <b>\$15,061,403.01</b> | <b>\$21,923,853.86</b> | <b>\$ -6,862,450.85</b> | <b>68.70 %</b> |
| <b>GROSS PROFIT</b>                            | <b>\$15,061,403.01</b> | <b>\$21,923,853.86</b> | <b>\$ -6,862,450.85</b> | <b>68.70 %</b> |
| Expenses                                       |                        |                        |                         |                |
| 01-4000 Admin Exp                              |                        |                        |                         |                |
| 01-4001 Salaries & Wages                       | 129,291.55             | 310,800.00             | -181,508.45             | 41.60 %        |
| 01-4002 Payroll Taxes                          | 11,085.70              | 22,200.00              | -11,114.30              | 49.94 %        |
| 01-4004 Admin Health Insurance                 | 17,474.50              | 30,000.00              | -12,525.50              | 58.25 %        |
| 01-4005 Retiree Health Insurance Prem.         | 9,976.50               | 40,000.00              | -30,023.50              | 24.94 %        |
| 01-4006 Retirement                             | 5,929.42               | 27,750.00              | -21,820.58              | 21.37 %        |
| 01-4014 Other Benefits                         | 5,669.61               |                        | 5,669.61                |                |
| 01-4015 Admin-Admin-EE Life & Disability Ins   | -2,111.87              | 3,000.00               | -5,111.87               | -70.40 %       |
| 01-4018 Employment Expense                     | 6,823.67               | 3,000.00               | 3,823.67                | 227.46 %       |
| 01-4100 Insurance - General                    | 108,170.00             | 493,000.00             | -384,830.00             | 21.94 %        |
| 01-4110 Workers Comp Insurance                 | 152,762.00             | 175,000.00             | -22,238.00              | 87.29 %        |
| 01-4112 Jeff Co Personnel Board                | 93,026.00              | 90,000.00              | 3,026.00                | 103.36 %       |
| 01-4200 Electrical Utilities                   | 7,851.34               | 20,000.00              | -12,148.66              | 39.26 %        |
| 01-4201 Internet                               | 53,349.25              | 80,000.00              | -26,650.75              | 66.69 %        |
| 01-4202 Telephone                              | 970.62                 | 3,500.00               | -2,529.38               | 27.73 %        |
| 01-4203 Cell / Wireless Services               | 1,377.30               | 2,500.00               | -1,122.70               | 55.09 %        |
| 01-4204 Gas Utilities                          | 765.05                 | 1,500.00               | -734.95                 | 51.00 %        |
| 01-4206 Water Utilities                        | 595.27                 | 1,500.00               | -904.73                 | 39.68 %        |
| 01-4208 Sewer Utilities                        | 689.98                 | 950.00                 | -260.02                 | 72.63 %        |
| 01-4212 Storm Water Fee                        | 15.19                  | 1,500.00               | -1,484.81               | 1.01 %         |
| 01-4300 Office Supplies                        | 907.44                 | 2,500.00               | -1,592.56               | 36.30 %        |
| 01-4302 Over Under Cash Account                |                        | 8,800.00               | -8,800.00               |                |
| 01-4304 Copier & Printer Mtc                   |                        | 1,500.00               | -1,500.00               |                |
| 01-4306 Department Supplies                    | 5,582.00               | 5,000.00               | 582.00                  | 111.64 %       |
| 01-4308 PR Advertising                         |                        | 500.00                 | -500.00                 |                |
| 01-4310 Legal Notices                          | 70.00                  | 1,500.00               | -1,430.00               | 4.67 %         |
| 01-4312 Printing                               | 191.68                 | 575.00                 | -383.32                 | 33.34 %        |
| 01-4314 Subscriptions                          | 20,003.80              | 40,000.00              | -19,996.20              | 50.01 %        |
| 01-4316 Dues & Fees                            | 50,656.91              | 92,000.00              | -41,343.09              | 55.06 %        |
| 01-4320 Postage                                | 1,200.72               | 6,000.00               | -4,799.28               | 20.01 %        |
| 01-4322 Computer Support                       |                        | 6,250.00               | -6,250.00               |                |
| 01-4324 Computer Software                      | 1,764.96               | 20,000.00              | -18,235.04              | 8.82 %         |
| 01-4326 Computer Hardware                      | 899.99                 | 50,000.00              | -49,100.01              | 1.80 %         |
| 01-4328 Server Support                         | 118,226.38             | 90,000.00              | 28,226.38               | 131.36 %       |
| 01-4330 Education & Training                   | 502.80                 | 10,000.00              | -9,497.20               | 5.03 %         |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|  | TOTAL               |                     |                    |                |
|--|---------------------|---------------------|--------------------|----------------|
|  | ACTUAL              | BUDGET              | OVER BUDGET        | % OF BUDGET    |
| 01-4332 Travel                         | 27.20               | 2,000.00            | -1,972.80          | 1.36 %         |
| 01-4400 Contract Services              | 113,683.10          | 165,000.00          | -51,316.90         | 68.90 %        |
| 01-4402 Attorney/Legal                 | 124,340.00          | 233,870.00          | -109,530.00        | 53.17 %        |
| 01-4404 Auditing/Accounting            | 41,000.00           | 50,000.00           | -9,000.00          | 82.00 %        |
| 01-4406 Engineering Services           | 1,980.00            | 15,000.00           | -13,020.00         | 13.20 %        |
| 01-4500 Repair & Maint Auto            | 939.54              | 2,000.00            | -1,060.46          | 46.98 %        |
| 01-4508 Repair & MTC - General         | 14,509.00           | 35,000.00           | -20,491.00         | 41.45 %        |
| 01-4520 Fuel Expense - Auto            | 569.61              | 1,000.00            | -430.39            | 56.96 %        |
| 01-4702 Economic Redevelopment         | 21,700.00           | 27,125.00           | -5,425.00          | 80.00 %        |
| 01-4710 Misc Refund                    | 233.24              | 30,120.00           | -29,886.76         | 0.77 %         |
| 01-4716 Sales Tax Rebates              | 586,596.82          | 850,000.00          | -263,403.18        | 69.01 %        |
| 01-4999 Transfer Out - Debt Service    | 6,128,664.12        | 5,500,000.00        | 628,664.12         | 111.43 %       |
| 01-5011 City Prosecutor                | 22,249.98           | 43,000.00           | -20,750.02         | 51.74 %        |
| 01-5012 Appeals                        | 12,000.00           | 24,000.00           | -12,000.00         | 50.00 %        |
| 01-6004 Service Charges                |                     | 1,800.00            | -1,800.00          |                |
| 01-7720 772 Grant Agreement            | 73,000.00           |                     | 73,000.00          |                |
| <b>Total 01-4000 Admin Exp</b>         | <b>7,945,210.37</b> | <b>8,620,740.00</b> | <b>-675,529.63</b> | <b>92.16 %</b> |
| 10-4000 Mayor                          |                     |                     |                    |                |
| 10-4203 Mayor-Cell/Wireless Services   | 1,090.27            | 2,500.00            | -1,409.73          | 43.61 %        |
| 10-4300 Mayor-Office Supplies          | 755.26              | 750.00              | 5.26               | 100.70 %       |
| 10-4326 Mayor-Computer Hardware        |                     | 500.00              | -500.00            |                |
| 10-4332 Mayor-Travel                   |                     | 1,000.00            | -1,000.00          |                |
| 10-4412 Mayor-Public Relations         | 659.14              | 37,000.00           | -36,340.86         | 1.78 %         |
| 10-4444 Rep Drake                      | 19,200.00           |                     | 19,200.00          |                |
| 10-6702 Mayor-City Projects            |                     | 8,000.00            | -8,000.00          |                |
| <b>Total 10-4000 Mayor</b>             | <b>21,704.67</b>    | <b>49,750.00</b>    | <b>-28,045.33</b>  | <b>43.63 %</b> |
| 11-4000 Court Exp                      |                     |                     |                    |                |
| 11-4001 Court-Salaries & Wages         | 87,897.98           | 194,250.00          | -106,352.02        | 45.25 %        |
| 11-4002 Court-Payroll Taxes            | 6,553.46            | 16,800.00           | -10,246.54         | 39.01 %        |
| 11-4004 Court-Health Insurance         | 14,463.86           | 20,000.00           | -5,536.14          | 72.32 %        |
| 11-4006 Court-Retirement               | 3,875.35            | 31,080.00           | -27,204.65         | 12.47 %        |
| 11-4015 Court-EE Life & Disability Ins | -765.28             | 1,000.00            | -1,765.28          | -76.53 %       |
| 11-4200 Court-Electrical Utilities     | 4,535.77            | 11,000.00           | -6,464.23          | 41.23 %        |
| 11-4202 Court-Telephone Expense        | 912.82              | 1,500.00            | -587.18            | 60.85 %        |
| 11-4203 Court-Cell / Wireless Services | 877.02              | 1,600.00            | -722.98            | 54.81 %        |
| 11-4204 Court-Gas Utilities            | 275.63              | 750.00              | -474.37            | 36.75 %        |
| 11-4206 Court-Water Utilities          | 202.75              | 700.00              | -497.25            | 28.96 %        |
| 11-4208 Court-Sewer Utilities          | 474.51              | 900.00              | -425.49            | 52.72 %        |
| 11-4300 Court-Office Supplies          | 97.18               | 1,400.00            | -1,302.82          | 6.94 %         |
| 11-4304 Court-Copier & Printer Mtc     | 337.20              | 5,000.00            | -4,662.80          | 6.74 %         |
| 11-4306 Court-Department Supplies      | 1,537.54            | 1,000.00            | 537.54             | 153.75 %       |
| 11-4312 Court-Printing                 | 956.00              | 1,300.00            | -344.00            | 73.54 %        |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|  | TOTAL             |                   |                    |                |
|--|-------------------|-------------------|--------------------|----------------|
|  | ACTUAL            | BUDGET            | OVER BUDGET        | % OF BUDGET    |
| 11-4314 Court-Subscriptions                      | 1,800.00          | 2,000.00          | -200.00            | 90.00 %        |
| 11-4316 Court-Dues & Fees                        | 2,076.43          | 3,300.00          | -1,223.57          | 62.92 %        |
| 11-4324 Court-Computer Software                  | 2,400.00          | 2,500.00          | -100.00            | 96.00 %        |
| 11-4326 Court-Computer Hardware                  | 1,365.84          | 3,000.00          | -1,634.16          | 45.53 %        |
| 11-4330 Court-Education & Training               | 1,184.55          | 8,500.00          | -7,315.45          | 13.94 %        |
| 11-4332 Court-Travel                             | 863.77            | 1,000.00          | -136.23            | 86.38 %        |
| 11-4400 Court-Contract Services                  | 1,904.00          | 3,100.00          | -1,196.00          | 61.42 %        |
| 11-4500 Court-Repair & Maint Auto                |                   | 750.00            | -750.00            |                |
| 11-4508 Court-Repair & MTC - Buildings           |                   | 2,000.00          | -2,000.00          |                |
| 11-4520 Court-Fuel Expense - Auto                | 251.71            | 500.00            | -248.29            | 50.34 %        |
| 11-5000 Court-Govt Agencies Monthly Report Fees  | 67,251.21         | 165,000.00        | -97,748.79         | 40.76 %        |
| 11-5002 Court-Restitution                        | 2,451.91          | 1,000.00          | 1,451.91           | 245.19 %       |
| 11-5004 Court-Court Bond Disposition             |                   | 3,500.00          | -3,500.00          |                |
| 11-5008 Court-Magistrate Training                |                   | 2,000.00          | -2,000.00          |                |
| 11-5010 Court-Municipal Judge                    | 19,249.98         | 32,000.00         | -12,750.02         | 60.16 %        |
| 11-5060 Court-Driving School Expenses            | 2,052.03          | 6,000.00          | -3,947.97          | 34.20 %        |
| 11-6998 Court to Court Transfer                  | 46,733.47         | 115,000.00        | -68,266.53         | 40.64 %        |
| 11-6999 Court to GF Transfer                     | 65,961.58         | 190,000.00        | -124,038.42        | 34.72 %        |
| <b>Total 11-4000 Court Exp</b>                   | <b>337,778.27</b> | <b>829,430.00</b> | <b>-491,651.73</b> | <b>40.72 %</b> |
| 12-4000 Cemetery Exp                             |                   |                   |                    |                |
| 12-4206 Cemetery-Water Utilities                 | 457.85            | 1,200.00          | -742.15            | 38.15 %        |
| 12-4306 Cemetery-Department Supplies             | 59.90             | 1,000.00          | -940.10            | 5.99 %         |
| 12-4400 Cemetery-Contract Services               | 13,530.00         | 45,000.00         | -31,470.00         | 30.07 %        |
| <b>Total 12-4000 Cemetery Exp</b>                | <b>14,047.75</b>  | <b>47,200.00</b>  | <b>-33,152.25</b>  | <b>29.76 %</b> |
| 13-4000 Council                                  |                   |                   |                    |                |
| 13-4001 Council-Salaries & Wages                 | 24,200.00         | 55,000.00         | -30,800.00         | 44.00 %        |
| 13-4002 Council-Payroll Taxes                    | 3,802.43          | 8,000.00          | -4,197.57          | 47.53 %        |
| 13-4203 Cell / Wireless Services-Council         | 1,842.55          | 4,000.00          | -2,157.45          | 46.06 %        |
| 13-4316 Council-Dues & Fees                      |                   | 500.00            | -500.00            |                |
| 13-4412 Council-Community Programs               |                   | 3,000.00          | -3,000.00          |                |
| <b>Total 13-4000 Council</b>                     | <b>29,844.98</b>  | <b>70,500.00</b>  | <b>-40,655.02</b>  | <b>42.33 %</b> |
| 16-4000 Social Services                          |                   |                   |                    |                |
| 16-4001 Social Services-Salaries & Wages         | 32,194.63         | 74,200.00         | -42,005.37         | 43.39 %        |
| 16-4002 Payroll Taxes                            | 1,065.05          |                   | 1,065.05           |                |
| 16-4004 Social Services-Health Insurance         | 3,022.50          | 9,000.00          | -5,977.50          | 33.58 %        |
| 16-4006 Social Services Retirement               | 1,202.50          | 6,000.00          | -4,797.50          | 20.04 %        |
| 16-4015 Social Services-EE Life & Disability Ins | -232.87           | 2,000.00          | -2,232.87          | -11.64 %       |
| 16-4202 Telephone                                | 157.55            |                   | 157.55             |                |
| 16-4203 Cell / Wireless Services                 | 218.48            | 800.00            | -581.52            | 27.31 %        |
| 16-4306 Social Services-Department Supplies      | 3,456.92          | 5,000.00          | -1,543.08          | 69.14 %        |
| 16-4400 Social Services-Contract Services        | 21,518.54         | 20,000.00         | 1,518.54           | 107.59 %       |
| <b>Total 16-4000 Social Services</b>             | <b>62,603.30</b>  | <b>117,000.00</b> | <b>-54,396.70</b>  | <b>53.51 %</b> |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|   | TOTAL             |                     |                      |               |
|---|-------------------|---------------------|----------------------|---------------|
|   | ACTUAL            | BUDGET              | OVER BUDGET          | % OF BUDGET   |
| 19-4000 City Projects                           |                   |                     |                      |               |
| 19-4400 RDA -Contract Services                  |                   | 50,000.00           | -50,000.00           |               |
| 19-6102 Parks & Paving-City Projects            | 27,948.05         | 1,000,000.00        | -972,051.95          | 2.79 %        |
| 19-6305 Hwy 78/Pres St-Construction Match       |                   | 350,000.00          | -350,000.00          |               |
| 19-6702 City Projects                           | 100,000.00        | 100,000.00          | 0.00                 | 100.00 %      |
| <b>Total 19-4000 City Projects</b>              | <b>127,948.05</b> | <b>1,500,000.00</b> | <b>-1,372,051.95</b> | <b>8.53 %</b> |
| 22-4000 Police Exp                              | -64,687.72        |                     | -64,687.72           |               |
| 22-4001 Police-Salaries & Wages                 | 926,775.06        | 2,206,625.07        | -1,279,850.01        | 42.00 %       |
| 22-4002 Police-Payroll Taxes                    | 80,788.25         | 147,630.00          | -66,841.75           | 54.72 %       |
| 22-4004 Police-Health Insurance                 | 112,987.75        | 190,000.00          | -77,012.25           | 59.47 %       |
| 22-4006 Police-Retirement                       | 50,419.77         | 233,100.00          | -182,680.23          | 21.63 %       |
| 22-4012 Police-Uniforms                         | 9,647.74          | 22,000.00           | -12,352.26           | 43.85 %       |
| 22-4014 Police-Other Benefits                   | 4,440.00          | 11,520.00           | -7,080.00            | 38.54 %       |
| 22-4015 Police-EE Life & Disability Ins         | -4,240.78         | 10,000.00           | -14,240.78           | -42.41 %      |
| 22-4018 Police-Employment Expense               | 885.69            | 1,000.00            | -114.31              | 88.57 %       |
| 22-4101 Police-Insurance - Deductible           |                   | 10,000.00           | -10,000.00           |               |
| 22-4200 Police-Electrical Utilities             | 7,563.86          | 13,000.00           | -5,436.14            | 58.18 %       |
| 22-4202 Police-Telephone                        | 2,990.86          | 7,000.00            | -4,009.14            | 42.73 %       |
| 22-4203 Police-Cell / Wireless Services         | 11,297.11         | 17,000.00           | -5,702.89            | 66.45 %       |
| 22-4204 Police-Gas Utilities                    | 314.71            | 1,000.00            | -685.29              | 31.47 %       |
| 22-4206 Police-Water Utilities                  | 202.76            | 500.00              | -297.24              | 40.55 %       |
| 22-4208 Police-Sewer Utilities                  | 474.55            | 900.00              | -425.45              | 52.73 %       |
| 22-4300 Police-Office Supplies                  | 2,238.82          | 3,000.00            | -761.18              | 74.63 %       |
| 22-4304 Police-Copier & Printer Mtc             | 256.16            | 750.00              | -493.84              | 34.15 %       |
| 22-4306 Police-Department Supplies              | 1,430.04          | 2,000.00            | -569.96              | 71.50 %       |
| 22-4314 Police-Subscriptions                    | 8,764.16          | 24,000.00           | -15,235.84           | 36.52 %       |
| 22-4316 Police-Dues & Fees                      | 270.50            | 130.00              | 140.50               | 208.08 %      |
| 22-4324 Police-Computer Software                | 10.79             | 5,000.00            | -4,989.21            | 0.22 %        |
| 22-4326 Police-Computer Hardware                |                   | 5,000.00            | -5,000.00            |               |
| 22-4330 Police-Education & Training             | 8,442.84          | 15,000.00           | -6,557.16            | 56.29 %       |
| 22-4332 Police-Travel                           | 1,139.31          | 1,500.00            | -360.69              | 75.95 %       |
| 22-4400 Police-Contract Services                | 17,934.84         | 57,000.00           | -39,065.16           | 31.46 %       |
| 22-4412 Police-Community Program                | -190.69           | 5,000.00            | -5,190.69            | -3.81 %       |
| 22-4420 Police-Jail Expense                     | 18,574.60         | 50,000.00           | -31,425.40           | 37.15 %       |
| 22-4422 Police-Juvenile Detention Service       |                   | 20,000.00           | -20,000.00           |               |
| 22-4500 Police-Repair & Maint Auto              | 119,541.14        | 30,000.00           | 89,541.14            | 398.47 %      |
| 22-4508 Police-Repair & MTC - Buildings         | 8,757.70          | 15,000.00           | -6,242.30            | 58.38 %       |
| 22-4509 Police-Canine                           | 351.72            | 500.00              | -148.28              | 70.34 %       |
| 22-4514 Police-Firing Range                     | 5,906.18          | 7,500.00            | -1,593.82            | 78.75 %       |
| 22-4520 Police-Fuel Expense - Auto              | 45,140.75         | 70,000.00           | -24,859.25           | 64.49 %       |
| 22-4600 Police-Purchases from Confiscated Funds | 46,506.00         |                     | 46,506.00            |               |
| 22-4700 Police-Purchased with Seized Funds      | 103,238.05        |                     | 103,238.05           |               |
| 22-6702 Police-City Projects                    |                   | 10,000.00           | -10,000.00           |               |

## City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&amp;L

October 2021 - September 2022

|  | TOTAL               |                     |                      |                |
|--|---------------------|---------------------|----------------------|----------------|
|  | ACTUAL              | BUDGET              | OVER BUDGET          | % OF BUDGET    |
| 22-6704 Police-Asset Purchase          | 214,343.63          | 42,000.00           | 172,343.63           | 510.34 %       |
| <b>Total 22-4000 Police Exp</b>        | <b>1,742,516.15</b> | <b>3,234,655.07</b> | <b>-1,492,138.92</b> | <b>53.87 %</b> |
| 26-4000 Fire Exp                       |                     |                     |                      |                |
| 26-4001 Fire-Salaries & Wages          | 925,111.19          | 1,938,980.19        | -1,013,869.00        | 47.71 %        |
| 26-4002 Fire-Payroll Taxes             | 80,693.30           | 152,998.00          | -72,304.70           | 52.74 %        |
| 26-4004 Fire-Health Insurance          | 127,104.00          | 260,000.00          | -132,896.00          | 48.89 %        |
| 26-4006 Fire-Retirement                | 62,702.96           | 239,782.20          | -177,079.24          | 26.15 %        |
| 26-4012 Fire-Uniforms                  | 5,028.02            | 50,000.00           | -44,971.98           | 10.06 %        |
| 26-4015 Fire-EE Life & Disability Ins  | 49.30               | 15,000.00           | -14,950.70           | 0.33 %         |
| 26-4018 Fire-Employment Expense        | 2,637.16            | 500.00              | 2,137.16             | 527.43 %       |
| 26-4200 Fire-Electrical Utilities      | 10,586.20           | 21,000.00           | -10,413.80           | 50.41 %        |
| 26-4202 Fire-Cell / Wireless Services  | 4,737.23            | 9,000.00            | -4,262.77            | 52.64 %        |
| 26-4203 Fire-Telephone                 | 836.87              | 1,750.00            | -913.13              | 47.82 %        |
| 26-4204 Fire-Gas Utilities             | 8,363.47            | 15,000.00           | -6,636.53            | 55.76 %        |
| 26-4206 Fire-Water Utilities           | 887.68              | 2,000.00            | -1,112.32            | 44.38 %        |
| 26-4208 Fire-Sewer Utilites            | 604.66              | 1,500.00            | -895.34              | 40.31 %        |
| 26-4300 Fire-Office Supplies           | 92.10               | 600.00              | -507.90              | 15.35 %        |
| 26-4306 Fire-Department Supplies       | 5,058.84            | 12,000.00           | -6,941.16            | 42.16 %        |
| 26-4312 Fire-Printing                  |                     | 500.00              | -500.00              |                |
| 26-4316 Fire-Dues & Fees               | 1,837.77            | 7,100.00            | -5,262.23            | 25.88 %        |
| 26-4324 Fire-Computer Software         | 14,377.85           | 19,000.00           | -4,622.15            | 75.67 %        |
| 26-4326 Fire-Computer Hardware         |                     | 2,000.00            | -2,000.00            |                |
| 26-4330 Fire-Education & Training      | 26,875.71           | 31,000.00           | -4,124.29            | 86.70 %        |
| 26-4332 Fire-Travel                    | 718.52              | 1,000.00            | -281.48              | 71.85 %        |
| 26-4400 Fire-Contract Services         | 2,910.01            | 8,150.00            | -5,239.99            | 35.71 %        |
| 26-4412 Fire-Community Programs        | 403.18              | 1,200.00            | -796.82              | 33.60 %        |
| 26-4500 Fire-Repair & Maint Auto       | 21,038.10           | 55,000.00           | -33,961.90           | 38.25 %        |
| 26-4508 Fire-Repair & MTC - Building   | 4,251.53            | 4,500.00            | -248.47              | 94.48 %        |
| 26-4512 Fire-Repair & MTC - Comm Radio | 25.94               |                     | 25.94                |                |
| 26-4514 Fire-Repair & MTC-General      | 1,591.19            | 3,100.00            | -1,508.81            | 51.33 %        |
| 26-4520 Fire-Fuel Expense - Auto       | 14,184.26           | 21,000.00           | -6,815.74            | 67.54 %        |
| 26-4530 Fire-Department Tools          | 3,478.58            | 6,000.00            | -2,521.42            | 57.98 %        |
| 26-4540 Fire-Medical Supplies          | 19,976.20           | 30,000.00           | -10,023.80           | 66.59 %        |
| 26-4602 Fire-Rent - Fire Hydrants      | 12,549.82           | 24,000.00           | -11,450.18           | 52.29 %        |
| 26-4700 Fire-Council approval          | 17,085.81           |                     | 17,085.81            |                |
| 26-6704 Fire-Asset Purchase            | 11,460.10           |                     | 11,460.10            |                |
| <b>Total 26-4000 Fire Exp</b>          | <b>1,387,257.55</b> | <b>2,933,660.39</b> | <b>-1,546,402.84</b> | <b>47.29 %</b> |
| 33-4000 Depot                          |                     |                     |                      |                |
| 33-4200 Depot-Electrical Utilities     | 1,983.09            | 3,100.00            | -1,116.91            | 63.97 %        |
| 33-4206 Depot-Water Utilities          | 114.54              | 250.00              | -135.46              | 45.82 %        |
| 33-4508 Depot-Repair & MTC - Building  | 1,123.31            | 500.00              | 623.31               | 224.66 %       |
| <b>Total 33-4000 Depot</b>             | <b>3,220.94</b>     | <b>3,850.00</b>     | <b>-629.06</b>       | <b>83.66 %</b> |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|  | TOTAL            |                   |                    |                |
|--|------------------|-------------------|--------------------|----------------|
|  | ACTUAL           | BUDGET            | OVER BUDGET        | % OF BUDGET    |
| <b>34-4000 Visitor's Center</b>                  |                  |                   |                    |                |
| 34-4200 Visitor's Center-Electrical Utilities    | 594.91           | 1,500.00          | -905.09            | 39.66 %        |
| 34-4202 Visitor's Center-Internet                | 659.82           | 1,200.00          | -540.18            | 54.99 %        |
| 34-4204 Visitor's Center-Gas Utilities           | 814.03           | 1,400.00          | -585.97            | 58.15 %        |
| 34-4206 Visitor's Center-Water Utilities         | 114.54           | 250.00            | -135.46            | 45.82 %        |
| 34-4208 Visitor's Center-Sewer Utilities         | 233.39           | 500.00            | -266.61            | 46.68 %        |
| 34-4400 Visitor's Center-Contract Services       |                  | 1,000.00          | -1,000.00          |                |
| 34-4508 Visitor's Center-Repair & MTC - Building | 2,076.37         | 2,500.00          | -423.63            | 83.05 %        |
| <b>Total 34-4000 Visitor's Center</b>            | <b>4,493.06</b>  | <b>8,350.00</b>   | <b>-3,856.94</b>   | <b>53.81 %</b> |
| <b>40-4000 Parks Exp</b>                         |                  |                   |                    |                |
| 40-4200 Parks-Electrical Utilities               | 36,241.81        | 70,000.00         | -33,758.19         | 51.77 %        |
| 40-4202 Parks-Cell / Wireless Services           | 296.50           | 1,500.00          | -1,203.50          | 19.77 %        |
| 40-4204 Parks-Gas Utilities                      | 1,780.59         | 3,000.00          | -1,219.41          | 59.35 %        |
| 40-4206 Parks-Water Utilites                     | 4,500.36         | 8,000.00          | -3,499.64          | 56.25 %        |
| 40-4208 Parks-Sewer Utilites                     | 613.15           | 1,500.00          | -886.85            | 40.88 %        |
| 40-4306 Parks-Department Supplies                | 564.27           | 6,000.00          | -5,435.73          | 9.40 %         |
| 40-4400 Parks-Contract Services                  | 6,898.04         | 13,000.00         | -6,101.96          | 53.06 %        |
| 40-4412 Parks-Community Programs                 |                  | 50,000.00         | -50,000.00         |                |
| 40-4414 Parks-Downtown Beautification            | 4,469.37         | 15,000.00         | -10,530.63         | 29.80 %        |
| 40-4416 Parks-Tree Commission                    |                  | 2,000.00          | -2,000.00          |                |
| 40-4508 Parks-Repair & MTC - Building            | 4,359.90         | 25,000.00         | -20,640.10         | 17.44 %        |
| 40-4514 Parks-Repair & MTC - General             | 46.02            | 8,000.00          | -7,953.98          | 0.58 %         |
| 40-4516 Parks-Repair & MTC - Grounds             | 823.35           | 30,000.00         | -29,176.65         | 2.74 %         |
| <b>Total 40-4000 Parks Exp</b>                   | <b>60,848.56</b> | <b>233,000.00</b> | <b>-172,151.44</b> | <b>26.12 %</b> |
| <b>50-4000 Development Exp</b>                   |                  |                   |                    |                |
| 50-4001 Development-Salaries & Wages             | 117,906.54       | 238,500.00        | -120,593.46        | 49.44 %        |
| 50-4002 Development-Payroll Taxes                | 10,222.37        | 33,000.00         | -22,777.63         | 30.98 %        |
| 50-4004 Development-Health Insurance             | 12,633.75        | 33,000.00         | -20,366.25         | 38.28 %        |
| 50-4006 Development-Retirement                   | 4,842.24         | 33,000.00         | -28,157.76         | 14.67 %        |
| 50-4012 Development-Uniforms                     | 30.74            | 3,000.00          | -2,969.26          | 1.02 %         |
| 50-4015 Development-Ee Life & Disability Ins     | -459.38          | 3,000.00          | -3,459.38          | -15.31 %       |
| 50-4018 Development-Employment Expense           |                  | 100.00            | -100.00            |                |
| 50-4101 Development-Insurance - Deductible       |                  | 5,000.00          | -5,000.00          |                |
| 50-4131 Development-Const. Ind. Craft Train      | 697.00           | 1,500.00          | -803.00            | 46.47 %        |
| 50-4200 Development-Electrical Utilities         | 1,127.59         | 2,500.00          | -1,372.41          | 45.10 %        |
| 50-4202 Development-Telephone                    | 1,024.33         | 2,000.00          | -975.67            | 51.22 %        |
| 50-4203 Development-Cell / Wireless Services     | 1,239.38         | 4,000.00          | -2,760.62          | 30.98 %        |
| 50-4206 Development-Water Utilities              | 114.54           | 300.00            | -185.46            | 38.18 %        |
| 50-4208 Development-Sewer Utilities              | 200.06           | 500.00            | -299.94            | 40.01 %        |
| 50-4300 Development-Office Supplies              | 490.58           | 4,000.00          | -3,509.42          | 12.26 %        |
| 50-4303 Development-Copier & Printer Mtc         |                  | 1,000.00          | -1,000.00          |                |
| 50-4306 Development-Department Supplies          | 674.01           | 4,500.00          | -3,825.99          | 14.98 %        |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|  | TOTAL             |                   |                    |                |
|--|-------------------|-------------------|--------------------|----------------|
|  | ACTUAL            | BUDGET            | OVER BUDGET        | % OF BUDGET    |
| 50-4316 Development-Dues & Fees            | 365.93            | 1,000.00          | -634.07            | 36.59 %        |
| 50-4324 Development-Computer Software      | 453.97            | 13,500.00         | -13,046.03         | 3.36 %         |
| 50-4326 Development-Computer Hardware      | 8,974.74          | 15,000.00         | -6,025.26          | 59.83 %        |
| 50-4330 Development-Education & Training   | 624.75            | 10,000.00         | -9,375.25          | 6.25 %         |
| 50-4332 Development-Travel                 |                   | 1,500.00          | -1,500.00          |                |
| 50-4400 Development-Contract Services      | 112.50            | 1,000.00          | -887.50            | 11.25 %        |
| 50-4406 Development-Engineer Services      | 6,152.50          | 85,000.00         | -78,847.50         | 7.24 %         |
| 50-4412 Development-Community Programs     |                   | 50,000.00         | -50,000.00         |                |
| 50-4500 Development-Repair & Maint Auto    | 26.00             | 40,000.00         | -39,974.00         | 0.07 %         |
| 50-4520 Development-Fuel Expense - Auto    | 1,858.31          | 3,500.00          | -1,641.69          | 53.09 %        |
| 50-6500 Development-Taxes & Recording Fees | 536.06            | 2,700.00          | -2,163.94          | 19.85 %        |
| <b>Total 50-4000 Development Exp</b>       | <b>183,484.85</b> | <b>592,100.00</b> | <b>-408,615.15</b> | <b>30.99 %</b> |
| 51-4000 Storm Water Exp                    |                   |                   |                    |                |
| 51-4318 Storm Water - Dues & Fees-Govt     |                   | 3,000.00          | -3,000.00          |                |
| 51-4400 Storm Water - Contract Svcs        | 3,564.00          |                   | 3,564.00           |                |
| 51-4412 Storm Water - Community Programs   | 68,260.52         | 110,000.00        | -41,739.48         | 62.06 %        |
| <b>Total 51-4000 Storm Water Exp</b>       | <b>71,824.52</b>  | <b>113,000.00</b> | <b>-41,175.48</b>  | <b>63.56 %</b> |
| 70-4000 Library                            |                   |                   |                    |                |
| 70-4001 Library-Salaries & Wages           | 101,108.80        | 119,000.00        | -17,891.20         | 84.97 %        |
| 70-4002 Library-Payroll Taxes              | 9,104.98          | 1,800.00          | 7,304.98           | 505.83 %       |
| 70-4004 Library-Health Insurance           | 16,942.25         | 3,000.00          | 13,942.25          | 564.74 %       |
| 70-4006 Library-Retirement                 | 4,238.19          | 4,480.00          | -241.81            | 94.60 %        |
| 70-4015 Library-Ee Life & Disability Ins   | 199.11            | 200.00            | -0.89              | 99.56 %        |
| 70-4200 Library-Electrical Utilities       | 3,934.27          | 8,450.00          | -4,515.73          | 46.56 %        |
| 70-4202 Library-Telephone                  | 1,713.59          | 5,500.00          | -3,786.41          | 31.16 %        |
| 70-4203 Library-Cell / Wireless Services   | 266.54            | 850.00            | -583.46            | 31.36 %        |
| 70-4204 Library-Gas Utilities              | 515.43            | 1,000.00          | -484.57            | 51.54 %        |
| 70-4206 Library-Water Utilities            | 114.54            | 275.00            | -160.46            | 41.65 %        |
| 70-4208 Library-Sewer Utilities            | 328.44            | 700.00            | -371.56            | 46.92 %        |
| 70-4300 Library-Office Supplies            | 127.60            | 700.00            | -572.40            | 18.23 %        |
| 70-4306 Library-Department Supplies        | 131.11            | 750.00            | -618.89            | 17.48 %        |
| 70-4308 Library-Pr Advertising             |                   | 7,500.00          | -7,500.00          |                |
| 70-4314 Library-Subscriptions              |                   | 1,000.00          | -1,000.00          |                |
| 70-4316 Library-Dues & Fees                |                   | 1,400.00          | -1,400.00          |                |
| 70-4326 Library-Computer Hardware          |                   | 350.00            | -350.00            |                |
| 70-4330 Library-Education & Training       |                   | 1,500.00          | -1,500.00          |                |
| 70-4332 Library-Travel                     |                   | 550.00            | -550.00            |                |
| 70-4350 Library-Books - Juvenile           | 318.00            | 3,500.00          | -3,182.00          | 9.09 %         |
| 70-4352 Library-Books - Adult              | 1,451.07          | 5,800.00          | -4,348.93          | 25.02 %        |
| 70-4354 Library-Audio/Video                | 1,953.70          | 4,000.00          | -2,046.30          | 48.84 %        |
| 70-4356 Library-Jeff Co Library System     | 19,295.85         | 38,000.00         | -18,704.15         | 50.78 %        |
| 70-4400 Library-Contract Services          | 63.44             | 700.00            | -636.56            | 9.06 %         |

# City of Leeds - General Fund

Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|  | TOTAL                  |                        |                         |                 |
|--|------------------------|------------------------|-------------------------|-----------------|
|  | ACTUAL                 | BUDGET                 | OVER BUDGET             | % OF BUDGET     |
| 70-4508 Library-Repair & MTC                 | 131.38                 | 2,200.00               | -2,068.62               | 5.97 %          |
| 70-4600 Library-Rent - Building              | 6,000.00               | 12,000.00              | -6,000.00               | 50.00 %         |
| <b>Total 70-4000 Library</b>                 | <b>167,938.29</b>      | <b>225,205.00</b>      | <b>-57,266.71</b>       | <b>74.57 %</b>  |
| 80-4000 Streets                              | 4,345.85               |                        | 4,345.85                |                 |
| 80-4001 Streets-Salaries & Wages             | 255,933.05             | 550,000.00             | -294,066.95             | 46.53 %         |
| 80-4002 Streets-Payroll Taxes                | 20,037.91              | 46,620.00              | -26,582.09              | 42.98 %         |
| 80-4004 Streets-Health Insurance             | 44,021.25              | 88,800.00              | -44,778.75              | 49.57 %         |
| 80-4006 Streets-Retirement                   | 14,979.06              | 43,210.00              | -28,230.94              | 34.67 %         |
| 80-4012 Streets-Uniforms                     | 424.00                 | 5,000.00               | -4,576.00               | 8.48 %          |
| 80-4015 Streets-Ee Life & Disability Ins     | -1,920.62              | 4,000.00               | -5,920.62               | -48.02 %        |
| 80-4018 Streets-Employment Expense           | 690.08                 | 1,000.00               | -309.92                 | 69.01 %         |
| 80-4101 Streets-Insurance Deductible         |                        | 5,000.00               | -5,000.00               |                 |
| 80-4200 Streets-Electrical Utilities         | 84,335.84              | 165,000.00             | -80,664.16              | 51.11 %         |
| 80-4202 Streets-Telephone                    | 328.15                 | 2,000.00               | -1,671.85               | 16.41 %         |
| 80-4203 Streets-Cell / Wireless Services     | 996.42                 | 1,300.00               | -303.58                 | 76.65 %         |
| 80-4204 Streets-Gas Utilities                | 2,748.55               | 5,000.00               | -2,251.45               | 54.97 %         |
| 80-4206 Streets-Water Utilities              | 594.62                 | 1,250.00               | -655.38                 | 47.57 %         |
| 80-4208 Streets-Sewer Utilities              | 870.45                 | 1,000.00               | -129.55                 | 87.05 %         |
| 80-4304 Streets-Copier & Printer Mtc         | 53.32                  | 250.00                 | -196.68                 | 21.33 %         |
| 80-4306 Streets-Department Supplies          | 12,749.61              | 21,000.00              | -8,250.39               | 60.71 %         |
| 80-4400 Streets-Contract Services            | 1,935.99               | 11,000.00              | -9,064.01               | 17.60 %         |
| 80-4406 Streets-Engineering Services         | 30,257.50              | 15,000.00              | 15,257.50               | 201.72 %        |
| 80-4500 Streets-Repair & Maint Auto          | 3,795.89               | 15,000.00              | -11,204.11              | 25.31 %         |
| 80-4502 Streets-Repair & MTC - Road Heavy    | 87.23                  | 550.00                 | -462.77                 | 15.86 %         |
| 80-4508 Streets-Repair & MTC - Building      | 1,805.77               | 10,000.00              | -8,194.23               | 18.06 %         |
| 80-4510 Streets-Repair & MTC - Streets       | 122,927.61             | 24,000.00              | 98,927.61               | 512.20 %        |
| 80-4516 Streets-Repair & MTC - Grounds       | 800.08                 | 1,500.00               | -699.92                 | 53.34 %         |
| 80-4520 Streets-Fuel Expense - Auto          | 9,059.73               | 15,000.00              | -5,940.27               | 60.40 %         |
| 80-4530 Streets-Department Tools             | 1,387.02               | 5,000.00               | -3,612.98               | 27.74 %         |
| 80-4604 Streets-Equipment Rent/Lease         | 1,008.08               | 2,100.00               | -1,091.92               | 48.00 %         |
| 80-6702 Streets-City Projects                | 10,834.32              | 50,000.00              | -39,165.68              | 21.67 %         |
| 80-6704 Streets-Asset Purchase               | 10.00                  | 75,000.00              | -74,990.00              | 0.01 %          |
| <b>Total 80-4000 Streets</b>                 | <b>625,096.76</b>      | <b>1,164,580.00</b>    | <b>-539,483.24</b>      | <b>53.68 %</b>  |
| 83-4000 Solid Waste Exp                      |                        |                        |                         |                 |
| 83-4210 Solid Waste-Disposal Fee             | 28,487.27              | 85,000.00              | -56,512.73              | 33.51 %         |
| 83-4300 Solid Waste-Department Supplies      | 569.88                 | 500.00                 | 69.88                   | 113.98 %        |
| 83-4502 Solid Waste-Repair & MTC -Auto       | 2,737.04               | 18,000.00              | -15,262.96              | 15.21 %         |
| 83-4520 Solid Waste-Fuel Expense-Solid Waste | 9,836.27               | 16,000.00              | -6,163.73               | 61.48 %         |
| 83-4522 Solid Waste-Fuel Expense             |                        | 20,000.00              | -20,000.00              |                 |
| <b>Total 83-4000 Solid Waste Exp</b>         | <b>41,630.46</b>       | <b>139,500.00</b>      | <b>-97,869.54</b>       | <b>29.84 %</b>  |
| <b>Total Expenses</b>                        | <b>\$12,827,448.53</b> | <b>\$19,882,520.46</b> | <b>\$ -7,055,071.93</b> | <b>64.52 %</b>  |
| <b>NET OPERATING INCOME</b>                  | <b>\$2,233,954.48</b>  | <b>\$2,041,333.40</b>  | <b>\$192,621.08</b>     | <b>109.44 %</b> |

# City of Leeds - General Fund

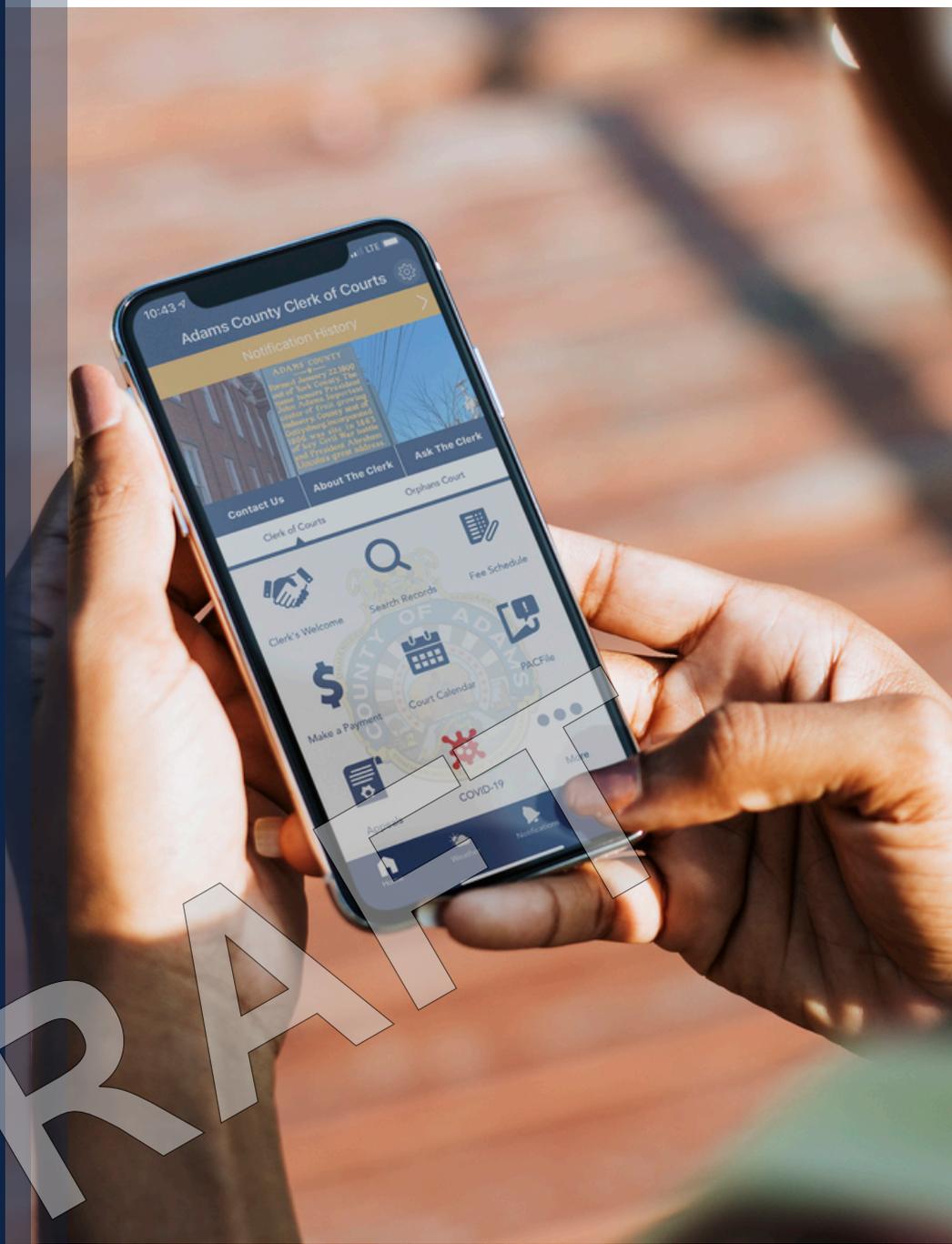
Budget vs. Actuals: FY2022 - Oct 21 - Sept 22 - Correct (Copy) - FY22 P&L

October 2021 - September 2022

|                                 | TOTAL                 |                       |                       |                 |
|---------------------------------|-----------------------|-----------------------|-----------------------|-----------------|
|                                 | ACTUAL                | BUDGET                | OVER BUDGET           | % OF BUDGET     |
| <b>Other Expenses</b>           |                       |                       |                       |                 |
| 01-6000 Transfers               |                       |                       |                       |                 |
| 01-6996 SW to GF Transfers      | 0.00                  |                       | 0.00                  |                 |
| 01-6997 GF to Gas Tax Transfers | 98,667.68             | 75,000.00             | 23,667.68             | 131.56 %        |
| 01-6999 General Funds Transfers | -274,176.22           | 141,000.00            | -415,176.22           | -194.45 %       |
| <b>Total 01-6000 Transfers</b>  | <b>-175,508.54</b>    | <b>216,000.00</b>     | <b>-391,508.54</b>    | <b>-81.25 %</b> |
| <b>Total Other Expenses</b>     | <b>\$ -175,508.54</b> | <b>\$216,000.00</b>   | <b>\$ -391,508.54</b> | <b>-81.25 %</b> |
| <b>NET OTHER INCOME</b>         | <b>\$175,508.54</b>   | <b>\$ -216,000.00</b> | <b>\$391,508.54</b>   | <b>-81.25 %</b> |
| <b>NET INCOME</b>               | <b>\$2,409,463.02</b> | <b>\$1,825,333.40</b> | <b>\$584,129.62</b>   | <b>132.00 %</b> |

**File Attachments for Item:**

2. App Development Project



# City of Leeds - AL Mobile App

Mayor David Miller  
City of Leeds

**NOT YET SUBMITTED**

# A Message From Our Founder

Dear Mayor Miller

I wanted to take this opportunity to thank you for your thoughtful consideration of our proposal. As I know you're aware, the mobile space is the dominant information sphere for an ever expanding segment of our population. The need for civic minded organizations to be able to effectively communicate with and better serve their communities is what first inspired me to start the company almost- 10 years ago.

Since that time, we've grown into the Nation's largest provider of government specific apps that allow agencies nationwide to effectively engage with the communities they serve. Our team of dedicated experts has grown to include long serving individuals such as yourself, talented technology visionaries, experienced developers, and top notch sales and support staff; all of whom are passionate about our company's Mission Statement "Serving Those Who Serve".

Being in on the ground floor of the mobile space has allowed our company to grow along with the technological advancements which now allow us to offer you the absolute best in reliable and effective communication tools to not only help your office effectively serve, but to actively engage your community and build those lasting relationships that mutually benefit the community at large.

As you will see outlined below, our proposed solution is custom tailored to ensure your office puts its best foot forward, can actively inform and interact with the community it serves and that you can easily call your community to action by rapidly disseminating urgent messages, notifications and pertinent agency news.

When you allow us to Serve You, together we ensure your office is harnessing the most effective communication tool each member of your community is already engaging with on a daily basis.

By putting the City of Leeds app in the pocket of those you serve, we help build stronger, safer and more engaged communities, and that is what drives us to continue to provide the absolute best product available on the market today.

We look forward to the opportunity to Serve You and your Community.

Eric Halverson



I Invite you to contact me directly with ANY questions or concerns - [eric@thegovapp.com](mailto:eric@thegovapp.com)



# We Serve Those Who Serve



## Who We Are

Over the past decade, OCV, LLC has grown to become the premiere app developer for government agencies. With experience serving over 500 government agencies in the US and Canada, our custom apps have allowed offices such as yours to better connect with the communities whom they serve. Our dedicated team of design and support specialist will work to ensure your office's mobile representation professionally and effectively reaches your community.

In addition to offices such as your own, our apps support sheriff offices, police departments, public health departments, and offices of emergency management across the US and Canada.

## What We Do

TheGovApp.com develops custom iPhone and Android apps for government agencies around the country. With more custom apps for government agencies than any other developer, TheGovApp.com is the "App Developer of Choice".

TheGovApp.com works with progressive organizations to develop custom iPhone and Android apps to help harness the growing number of users that leverage mobile devices, when engaging with an organization.

Our team will work with you to provide an app with a custom design, tailored to meet the needs of your office and community. We use modern design techniques to create an iPhone and Android app experience that users will never forget. By choosing TheGovApp.com, you gain a customized mobile application that increases the level of effective communication between your sheriff's office and community.



# Your Representative



**Jay Baxter**  
Communication Strategist  
205.305.5377  
[jay@thegovapp.com](mailto:jay@thegovapp.com)

# Your Support Team



Made in the USA



# Your App

After initial discussions with City of Leeds, our design team has developed a mockup design for the City of Leeds.

The below features are recommendations based on our experience, you will be able to add and remove prior to development.



# Popular Features

- **Unlimited Push Notifications**
- **Forms**
- **Integrations (JMS, RMS, CAD, etc.)**
- **Maps**
- **Blogs**
- **Calendars**
- **Social Media Integration (Twitter, Facebook)**
- **Press Releases**
- **Directory**
- **Contact Information**
- **Galleries**
- **NWS Alerts/Weather**
- **Pages**
- **Weblinks**
- **FAQ's**
- **Many More!**

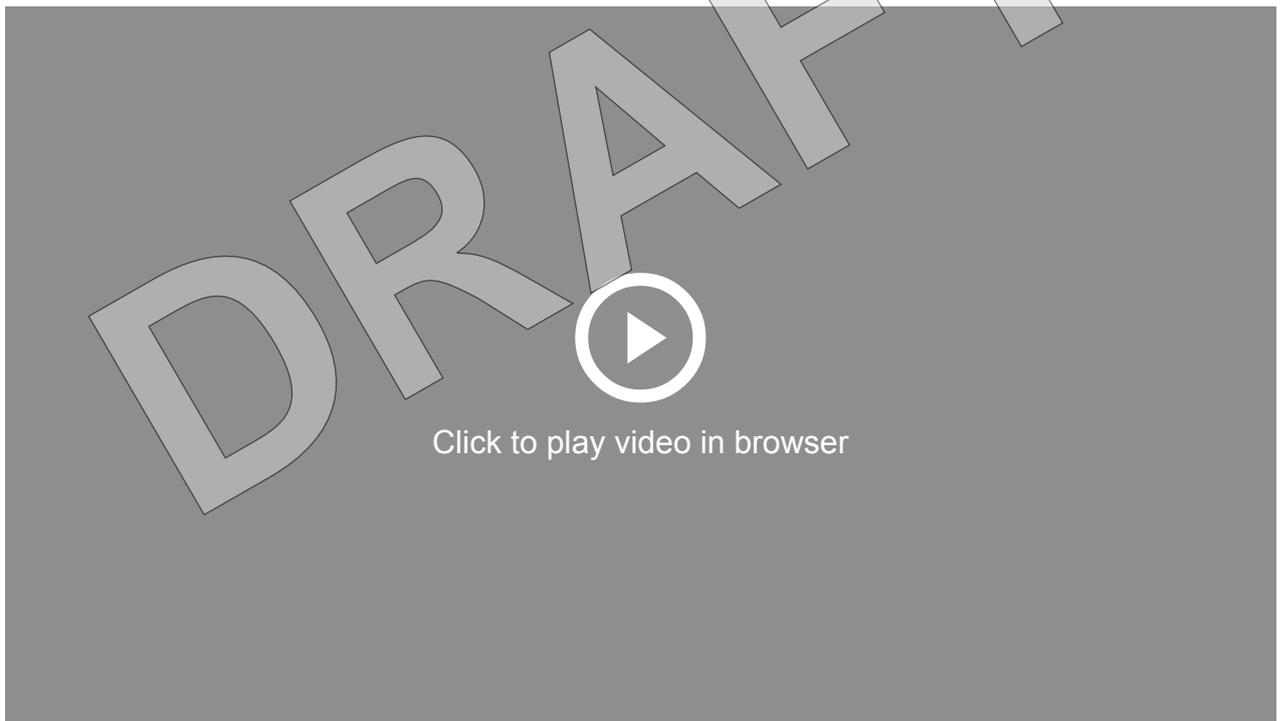
Those that download the app will have the most up to date information from City of Leeds. [TheGovApp.com](http://TheGovApp.com) was created to help government agencies better communicate their messages to their organization and community. Our goal is to develop a core group of technology services that allows your organization to create, upload and share content specific to your organization for distribution to others around your county/Parish, State and around the world.



## Testimonials

**“Many of our customers are moving away from desktop computers and relying solely on mobile devices. My hope is that this app will go a long way in allowing [Berks County citizens] to remain in touch with us through a few taps on your smartphone or tablet.”**

Jonathan K. Del Collo  
Prothonotary of Berks County (PA)



# Your Investment

| YEAR ONE   | PRICE                                  |
|--|--|
| iOS Development (Apple App Store)<br>One-time fee                  | \$3,995                                |
| Android Development (Google Play)<br>One-time fee                  | \$3,995                                |
| Offender Watch Integration<br>One-time fee                         | \$995                                  |
| Initial Setup Fee (Website Integrations, RMS, NWS)<br>One-time fee | \$2,260                                |
| Year One Support and Maintenance<br>Year One Support & Maintenance | \$6,750                                |
| <input type="checkbox"/> Year 2 Upfront                            | \$6,750<br>\$6,412.50<br>Discount(-5%) |
| <input type="checkbox"/> Year 3 Upfront                            | \$6,750<br>\$6,412.50<br>Discount(-5%) |
| <b>YEAR ONE TOTAL</b>  | <b>\$17,995</b>                        |

| SUBSEQUENT YEARS                        | YRS | PRICE          |
|---|-----|----------------|
| Subsequent Year Support and Maintenance | 1   | \$6,750 / year |

|  |                |
|--|----------------|
| <b>TOTAL ANNUAL FEE (SUBSEQUENT YEARS)</b> | <b>\$6,750</b> |
|--|----------------|

Pricing is based on a One year commitment.

**\*Agreement is no longer valid if executed after April 25, 2022**

INITIALS  
 David Miller



# Marketing Your New App

As a valuable member of [TheGovApp.com](http://TheGovApp.com) family we have many tools available to help maximize the impact and reach of the new City of Leeds mobile app. We have developed a comprehensive marketing package to support the launch and spread of your new mobile community feedback interaction platform.

Additionally we offer additional marketing components designed to maximize the reach and impact in the community your new app will have. These tools are specifically designed to raise awareness of your communities new mobile resource.

| DESCRIPTION   | PRICE   | QTY | SUBTOTAL        |
|---|---------|-----|-----------------|
| <b>Marketing Kit A</b><br><i>Includes, social media graphics, press release, smart banner, digital only print kit</i>   | \$995   | 1   | \$995           |
|   |         |     | \$0             |
|   |         |     | Discount(-100%) |
| <input type="checkbox"/> <b>Marketing Kit B</b><br>Includes everything from Marketing Kit A<br>+ (1) Printed Retractable Banner<br>+ (1,000) Business Cards w/QR code and<br>+ (1) <b>Premium</b> video with Voice Over | \$1,995 | 1   | \$1,995         |
| <input type="checkbox"/> Premium Marketing Video with Voice Over  | \$1,495 | 1   | \$1,495         |
| <input type="checkbox"/> Additional Printed Retractable Banner (6') with QR Code  | \$245   | 1   | \$245           |
| <input type="checkbox"/> Additional Printed Rack Cards with QR Code <b>(Per 1000)</b>   | \$295   | 1   | \$295           |
| <input type="checkbox"/> Table Tents with QR Code <b>(Per 500)</b>  | \$395   | 1   | \$395           |
| <input type="checkbox"/> Flyers <b>(Per 1000)</b>   | \$295   | 1   | \$295           |
| <input type="checkbox"/> Business Cards <b>(Per 2500)</b>   | \$145   | 1   | \$145           |
| <b>TOTAL</b>  |         |     | <b>\$0</b>      |



# Your Project Process

## PRE DEVELOPMENT

Subject to Client Availability

Average 1-2 Week

- Contract Signature
- Project Manager Assigned
- Account and Project Manager Align App Content with Our Internal Production Form
- Client is provided with forms and documentation for submission to Google and/or Apple for the formation of their Developer Accounts
- Project Manager finalizes content and integrations for app production

## DEVELOPMENT

Contingent upon Client completion of Pre Development

Average 2-4 Weeks

- Engineering develops first beta of the app with content provided on the production form.
- PM completes a quality control check to ensure content and functionality is working properly.

## APP REVIEW

Subject to Client Availability

Average 2 Days

- Project Manager sends iOS and Android release candidates to client for review
- Client reviews app and provides Project Manager with any change requests.
- Project Manager requests Google/Apple approve release of finalized app to App Stores ( Avg 5 - 7 day lead time).

## APP RELEASE

Subject to Apple/Google Release Channel

Average 1-2 Weeks

- Marketing team finalizes the custom marketing kit for the client to promote the app in their community
- Account and Project Manager complete client training of app control panel
- App is officially released to the App Store

## ONGOING

- Client's Account Manger will check in quarterly to ensure that the app is operating as desired and make any changes that are necessary



# Let's Work Together

[TheGovApp.com](http://TheGovApp.com) proposes to develop an iPhone and Android app for City of Leeds.

THIS AGREEMENT is made between OCV, LLC ("Host") having an address at 809 2nd Avenue, Opelika, AL. 36801 and City of Leeds ("Client") having a mailing address at 1400 9th Street, Leeds, AL 35094 and is effective from Not yet accepted: Date Customer Signs Proposal to End Date: 1 year Following Signature (Renewable Annually Thereafter).

1. **SERVICES:** Host agrees to provide custom mobile app development services and support.

2. **BILLING AND PAYMENT:**

**Option 1**

100% Invoiced Net 30 at Contract Signing

OR

**Option 2**

50% Invoiced Net 30 at Contract Signing  
50% Invoiced Net 30 upon App approval for Release

Please Type 100% or 50%

PLEASE TYPE TERMS OF PAYMENT (Option 1 / Option 2 / Other and Details)

Terms (Net 30)

Annual Maintenance / Subscription Payment Schedule - 2023 and Beyond

Total Annual Maintenance / Subscription Fee - Annual fee billed annually on contract anniversary date.

3. **\*TERM AND TERMINATION:** This Agreement is effective as of the date of this Agreement and will extend for a period of One year.

\*At the end of the initial contract period, Host will contact the customer for a renewal confirmation. Confirmation is typically communicated through email or other electronic means. Host will also send a renewal invoice 30 days prior to the expiration of this agreement. Receiving the invoice without renewal confirmation does not lock the customer into renewal. Customer will have 30 days to decline renewal. Host retains ownership of all intellectual property rights associated with the services, its technology and any enhancements or modifications thereof.

4. **AMENDMENTS:** This Agreement may be supplemented, amended, or modified only by the mutual agreement of the parties. No supplement, amendment, or modification of this Agreement shall be binding unless it is in writing and signed by all parties.

5. **ACCEPTANCE OF TERMS:** Use of services provided by Host constitutes acceptance of the terms and conditions contained in this agreement and any amendments thereto.



# OCV, LLC TERMS AND CONDITIONS

**1. MOBILE APP CREATION AND REVIEW PERIOD:** Upon execution of this contract, the OCVapps team will go to work on designing and building your app(s). At the design phase, we will solicit your initial design ideas, existing graphics and logos and use any other existing asset that you have to set the direction. A mock up / prototype will be developed using graphics and be sent to you for approval/ review. This will happen prior to the start of coding. Upon electronic approval of the prototype images, OCV, LLC will begin coding your app (contingent on having all information from the customer).

Upon completion of the code, OCV will review and test the app at all levels. Once the app passes our internal review and processes, we will upload it to the Apple iTunes Store/Google Play store for official App review and release.

Upon acceptance of the app within the iTunes store/ Google Play store, we will notify you via email/phone. After the App is released in the stores we will train you how to use the control panel and how to update your app. Total elapsed time estimate: ~ 45 - 60 days after all information is provided to Host project management staff.

**2. OCV, LLC Features:** Features will be solidified after contract acceptance.

**3. CUSTOMER/OCV CONTROL:** An OCVapp exists in two parts: the "features" and "content". The features remain static in nature. The "content" is the update-able features that the client can update. OCV will work with your team to ensure that you can edit the "content" via RSS feeds and a custom web accessible control panel. Unless requested of OCV by the client, only the client can make changes to the content within the control panel.

**4. PUSH NOTIFICATION AND OTHER ALERT NOTIFICATIONS:** An OCVapp may be instrumented with a Push notification or other Alert terminology. OCV does not warranty, suggest, or advertise that an OCVapp is designed for life saving immediate warnings. The OCVapp push notification and alert systems are simply intended to give a central location for end users to see the latest information. While it will be the intent of a push notification to be delivered to your OCVapp, it is not something that can be guaranteed. Due to the technical limitations, multiple internet connections and outside factors that are out of the control of OCV, we suggest that our warnings will almost always be delivered in less than a minute. Some instances will show quicker and others slower. There is a chance that during a storm or other emergency, information may slow due to power outages, mobile phone network shortages or outages and many other factors. In severe situations, the feed may not happen at all.

Note: Never assume that the end user has received the push notification. Due to the requirements of the marketplace, push notifications are opt-in services. A user can turn off the notifications at any time or uninstall the app.



5. **Warranties Disclaimer:** Due to the many links in the overall national and regional communication networks and infrastructure (national/regional cellular/mobile communication networks and their traffic management, land-phone lines and regional switching networks, power grids, etc.) all of which are completely outside the control or monitoring of OCV, OCV disclaims any and all warranties with respect to the Client's use of an App developed by OCV, direct or indirect, including but not limited to warranties of merchantability and fitness for a particular purpose. In no event shall OCV, its affiliates, business partners, service providers, employees, agents, representatives, or shareholders be liable to customer for any incidental, consequential, indirect, special, or punitive damages (including damages due to: service failures, business or service interruptions, etc.) for any aspect of its service outside of OCV's direct control.

IN WITNESS WHEREOF, the parties have executed this Agreement by their duly authorized representatives.

This Agreement, together with the following Attachments, constitute the entire Agreement between the parties with respect to the subject matter hereof, and as of the date this Agreement is executed by both Parties, shall supersede any previous agreements or understandings, written or oral, between the Parties. All modifications to the applicable Compensation arrangement shall be in writing and signed by both Parties and shall not supersede the terms of this Agreement.

The Agreement shall commence on Not yet accepted.

The total cost of the Proposal is \$17,995.00.

The total cost for the subsequent years is \$6,750.00/year

Cancellation Terms - This Agreement may be terminated immediately by both parties, at any time without cause, complying with a thirty (30) days prior written notice. Material and equipment furnished under this proposal shall remain the property of the seller until final payment has been received.

 SIGNATURE  
Kevin Cummings

 SIGNATURE  
David Miller

Kevin Cummings, VP of Sales  
OCV, LLC

Mayor David Miller  
City of Leeds

**We look forward to *working with you!***

**We *serve* those who *serve*.**

