

Special Called Meeting of the Finance, Administration, and Economic Development Committee Beaufort County, SC

This meeting will be held both in person at the County Council Chambers, 100 Ribaut Road, Beaufort, and virtually through Zoom.

Wednesday, May 01, 2024 2:00 PM

AGENDA

COMMITTEE MEMBERS:

MARK LAWSON, CHAIRMAN DAVID P. BARTHOLOMEW YORK GLOVER ANNA MARIA TABERNIK, VICE-CHAIR GERALD DAWSON JOSEPH F. PASSIMENT, EX-OFFICIO

- 1. CALL TO ORDER
- PLEDGE OF ALLEGIANCE
- 3. PUBLIC NOTIFICATION OF THIS MEETING HAS BEEN PUBLISHED, POSTED, AND DISTRIBUTED IN COMPLIANCE WITH THE SOUTH CAROLINA FREEDOM OF INFORMATION ACT
- 4. APPROVAL OF AGENDA
- 5. CITIZEN COMMENTS 15 MINUTES TOTAL

Anyone who wishes to speak during the Citizen Comment portion of the meeting will limit their comments and speak no longer than three (3) minutes. Speakers will address Council in a respectful manner appropriate to the decorum of the meeting, refraining from the use of profane, abusive, or obscene language. In accordance with Beaufort County's Rules and Procedures, giving of a speaker's time to another is not allowed.

AGENDA ITEMS

- 6. BEAUFORT COUNTY COMPENSATION & CLASSIFICATION STUDY (FISCAL IMPACT: NA until project is complete and Budget Ordinance is approved) Katherine Mead, HR Director
- 7. RECOMMEND APPROVAL TO COUNCIL OF A RESOLUTION TO COMMIT FUNDS TO BE PROVIDED FROM BEAUFORT COUNTY TO THE TECHNICAL COLLEGE OF THE LOWCOUNTRY FOR THE CONSTRUCTION OF THE ARTHUR E. BROWN REGIONAL WORKFORCE TRAINING CENTER. (FISCAL IMPACT: \$7.5 Million over a 3 year period) Mary Lee Carns, Vice President for Advancement and Workforce Development
- 8. FISCAL YEAR 2025 BUDGET PRESENTATIONS FROM FIRE DISTRICTS AND UNIVERSITY OF SOUTH CAROLINA BEAUFORT (FISCAL IMPACT: NA until Budget Ordinance is approved)

- 9. ECONOMIC DEVELOPMENT PRODUCT FUNDING REQUEST (FISCAL IMPACT: Based on current value of a mil this funding is estimated to be approximately \$8.1M for a three year period. Should the County have the ability to transfer this mil from another fund, temporarily and for a period up to three years, the funding of this request would not increase taxes but will reappropriate existing funds. Additional funding is expected from the SC Department of Commerce to support this initiative) John O'Toole, Executive Director, Beaufort County Economic Development Corporation
- 10. FY 2025 BONDING PRESENTATION- David Cheatwood, First Tryon Advisors
- 11. REVIEW OF COUNTY-WIDE BUDGETS FOR FY 25 Valerie Althoff, Budget Manager and Denise Christmas, CFO
- 12. ADJOURNMENT

TO WATCH COMMITTEE OR COUNTY COUNCIL MEETINGS OR FOR A COMPLETE LIST OF AGENDAS AND BACKUP PACKAGES, PLEASE VISIT:

https://beaufortcountysc.gov/council/council-committee-meetings/index.html

NA



Beaufort County Council

Finance, Administration, and Economic Development Committee

2024 Compensation and Classification Study

May 1, 2024
Presented by Human Resources



<u>Agenda</u>

- > Introduction
- Project Scope
- > Steps to Success
- Market Salary Survey Targets (Tier 1)
- > Q&A



Introduction

- ➤ Per Beaufort County Ordinance 2-318, the HR Department has contracted with an external consulting firm, Management Advisory Group International, Inc. (MAG).
- The principals of MAG have a proven track record in providing in-depth management and human resource consulting services for over 25 years in more than 40 states.
- > Clients range from various state and local government agencies, to school districts, and numerous other types of governmental organizations nationally.
- MAG has completed over 600 similar studies over the years, including studies in South Carolina (Horry County, City of Columbia, Orangeburg County, Marion County, York County, City of Spartanburg, among other).



Project Scope - Compensation

- ➤ Review all job titles within 41 departments 825 FT and 110 PT
- ➤ Review the current compensation plan and understand current challenges in recruiting and retaining employees.
- ➤ Develop and conduct a comprehensive compensation survey.
- ➤ Prepare a new salary structure based on the results of the survey and best practices.



<u>Project Scope – Compensation</u>

- ➤ Recommend implementation strategies including calculating the cost of implementing the plan.
- Make recommendations and provide implementation strategies related to other key compensation practices, based on market demands, including pay for performance, skill pay, special assignment pay, certification pay, bilingual pay, promotional pay, and acting (interim) assignment pay.
- ➤ Provide recommendations for the ongoing internal administration and maintenance of the proposed compensation plan.



Project Scope - Classification

- ➤ Review current classification methodology and propose recommended strategies for the County.
- ➤ Conduct interviews with Department Heads.
- ➤ Update job descriptions to uniformly reflect the distinguishing characteristics, essential job functions, minimum qualifications, working conditions, and certification/licenses/registrations requirements for classification as needed.
- ➤ Identify Officials and Administrators, Professionals, Technicians, Paraprofessionals, Administrative Support, Skilled Craft Workers, and Service employees, including fair Labor Standards Act (FLSA) status (exempt/non-exempt).



Steps to Success

Step 1 – Project Initiation

Meet with HR and Administration to finalize goals, objectives and timeline. Gather employee and organizational data needed for project.

Step 2 – Employee Communication

Conduct employee information/orientation meetings to communicate process; and department head individual interviews.

Step 3 – Classification Plan Review/Development

Review/analyze the County's current classification and compensation system and evaluate in relation to job information gathered from current job descriptions. Recommend updated classification structure based on objective job profile questionnaires (JPQ) created from SME input, thus ensuring equitable internal relationships.

Step 4 – Market Salary Survey

Collaborate with HR to identify relevant labor market peer and competitor organizations and survey benchmark class titles. Analyze/evaluate survey results and/or published data to facilitate developing a compensation structure that ensures a competitive status in the local market.

Step 1 – Complete

Partially
Completed

Step 3 - Complete

Step 4 -Complete



Steps to Success (cont'd)

Step 5 – Develop Proposed Compensation & Classification Plan

Integrate the results of Steps 3 and 4 to create a classification/compensation structure that maximizes equitable internal relationships and facilitates establishing and maintaining the ability to attract and retain highly skilled employees; establishes job placement based in direct input from employees, immediate supervisors and departmental leadership.

Step 6 – Preliminary Analysis Results/Recommendations

Submit preliminary analysis results/recommendations to HR for technical review. Review results with project team to identify issues and obtain pertinent information not available through the JPQ and market survey processes; prepare up to date descriptions.

Step 7 – Presentation of Final Results/Recommendations

Present analysis results/recommendations for an updated classification/compensation structure ensuring equitable internal relationships and market competitiveness to governing body for adoption/implementation.

Step 5 – n Progress

In Progress

Step 7 – Not Started

11



Market Salary Survey – Target Areas

- ➤ City of Beaufort
- > Town of Hilton Head
- > Town of Bluffton
- ➤ City of Charleston
- ➤ City of Savannah

- > Lexington County
- ➤ Greenville County
- > Richland County
- ➤ Berkeley County
- Charleston County
- ➤ Horry County
- ➤ Dorchester County

Note: O*NET is source for regional private sector data



Questions?

Katherine Mead HR Director

kmead@bcgov.net

Office : 843-255-2983 Mobile : 843-941-9510



Beaufort County Council

Finance, Administration, and Economic Development Committee

2024 Compensation and Classification Study

May 1, 2024
Presented by Human Resources



<u>Agenda</u>

- > Introduction
- Project Scope
- > Steps to Success
- Market Salary Survey Targets (Tier 1)
- > Q&A



Introduction

- ➤ Per Beaufort County Ordinance 2-318, the HR Department has contracted with an external consulting firm, Management Advisory Group International, Inc. (MAG).
- The principals of MAG have a proven track record in providing in-depth management and human resource consulting services for over 25 years in more than 40 states.
- > Clients range from various state and local government agencies, to school districts, and numerous other types of governmental organizations nationally.
- MAG has completed over 600 similar studies over the years, including studies in South Carolina (Horry County, City of Columbia, Orangeburg County, Marion County, York County, City of Spartanburg, among other).



Project Scope - Compensation

- ➤ Review all job titles within 41 departments 825 FT and 110 PT
- ➤ Review the current compensation plan and understand current challenges in recruiting and retaining employees.
- ➤ Develop and conduct a comprehensive compensation survey.
- ➤ Prepare a new salary structure based on the results of the survey and best practices.



<u>Project Scope – Compensation</u>

- ➤ Recommend implementation strategies including calculating the cost of implementing the plan.
- Make recommendations and provide implementation strategies related to other key compensation practices, based on market demands, including pay for performance, skill pay, special assignment pay, certification pay, bilingual pay, promotional pay, and acting (interim) assignment pay.
- ➤ Provide recommendations for the ongoing internal administration and maintenance of the proposed compensation plan.



Project Scope - Classification

- ➤ Review current classification methodology and propose recommended strategies for the County.
- ➤ Conduct interviews with Department Heads.
- ➤ Update job descriptions to uniformly reflect the distinguishing characteristics, essential job functions, minimum qualifications, working conditions, and certification/licenses/registrations requirements for classification as needed.
- ➤ Identify Officials and Administrators, Professionals, Technicians, Paraprofessionals, Administrative Support, Skilled Craft Workers, and Service employees, including fair Labor Standards Act (FLSA) status (exempt/non-exempt).



Steps to Success

Step 1 – Project Initiation

Meet with HR and Administration to finalize goals, objectives and timeline. Gather employee and organizational data needed for project.

Step 2 – Employee Communication

Conduct employee information/orientation meetings to communicate process; and department head individual interviews.

Step 3 – Classification Plan Review/Development

Review/analyze the County's current classification and compensation system and evaluate in relation to job information gathered from current job descriptions. Recommend updated classification structure based on objective job profile questionnaires (JPQ) created from SME input, thus ensuring equitable internal relationships.

Step 4 – Market Salary Survey

Collaborate with HR to identify relevant labor market peer and competitor organizations and survey benchmark class titles. Analyze/evaluate survey results and/or published data to facilitate developing a compensation structure that ensures a competitive status in the local market.

Step 1 – Complete

Partially
Completed

Step 3 -Complete

Step 4 -Complete



Steps to Success (cont'd)

Step 5 - Develop Proposed Compensation & Classification Plan

Integrate the results of Steps 3 and 4 to create a classification/compensation structure that maximizes equitable internal relationships and facilitates establishing and maintaining the ability to attract and retain highly skilled employees; establishes job placement based in direct input from employees, immediate supervisors and departmental leadership.

Step 6 – Preliminary Analysis Results/Recommendations

Submit preliminary analysis results/recommendations to HR for technical review. Review results with project team to identify issues and obtain pertinent information not available through the JPQ and market survey processes; prepare up to date descriptions.

Step 7 – Presentation of Final Results/Recommendations

Present analysis results/recommendations for an updated classification/compensation structure ensuring equitable internal relationships and market competitiveness to governing body for adoption/implementation.

Step 5 – In Progress

In Progress

Step 7 – Not Started

21



Market Salary Survey – Target Areas

- ➤ City of Beaufort
- > Town of Hilton Head
- > Town of Bluffton
- ➤ City of Charleston
- ➤ City of Savannah

- > Lexington County
- ➤ Greenville County
- > Richland County
- ➤ Berkeley County
- Charleston County
- ➤ Horry County
- ➤ Dorchester County

Note: O*NET is source for regional private sector data



Questions?

Katherine Mead HR Director

kmead@bcgov.net

Office : 843-255-2983 Mobile : 843-941-9510

ITEM TITLE:

A RESOLUTION TO COMMIT FUNDS TO BE PROVIDED FROM BEAUFORT COUNTY TO THE TECHNICAL COLLEGE OF THE LOWCOUNTRY FOR THE CONSTRUCTION OF THE ARTHUR E. BROWN REGIONAL WORKFORCE TRAINING CENTER

MEETING NAME AND DATE:

May 1, 2024

PRESENTER INFORMATION:

Mary Lee Carns, Vice President for Advancement and Workforce Development

5 minutes

ITEM BACKGROUND:

This came before Finance Committee on March 18, 2024

PROJECT / ITEM NARRATIVE:

Construction of a Regional Workforce Training Center

FISCAL IMPACT:

\$7.5 Million over a 3 year period

STAFF RECOMMENDATIONS TO COUNCIL:

Fund their request at \$6M and include amount in bond issuance in the fall of 2024. Direct TCL's surplus revenue over their current year's budgeted revenue be used for the annual bond payment which will begin fall of 2025. No fiscal impact on taxpayers.

OPTIONS FOR COUNCIL MOTION:

Approve staff recommendation.

Approve full request of \$7.5M and ask TCL to reimburse County for annual bond payment.

Deny request.

Offer another amount of funding

Move forward to Council for First Reading/Approval/Adoption on May 13, 2024

Resolution No.: [Resolution Number]

A RESOLUTION TO COMMIT FUNDS TO BE PROVIDED FROM BEAUFORT COUNTY TO THE TECHNICAL COLLEGE OF THE LOWCOUNTRY FOR THE CONSTRUCTION OF THE ARTHUR E. BROWN REGIONAL WORKFORCE TRAINING CENTER

WHEREAS, Beaufort County recognizes the critical importance of workforce development in driving economic growth and ensuring the prosperity of its citizens; and

WHEREAS, the Arthur E. Brown Regional Workforce Training Center at the Technical College of the Lowcountry has been identified as a pivotal project that aligns with the County's commitment to enhancing workforce skills, promoting job creation, and advancing economic opportunities; and

WHEREAS, the Arthur E. Brown Regional Workforce Training Center at the Technical College of the Lowcountry is designed to serve as a hub for comprehensive training programs, offering a diverse range of skills development opportunities across various industries, including but not limited to manufacturing, technology, healthcare, and other high-demand sectors; and

WHEREAS, the establishment of the Arthur E. Brown Regional Workforce Training Center at the Technical College of the Lowcountry will contribute to the County's efforts to bridge the gap between workforce needs and available talent, ensuring business retention, expansion and new business development; and

WHEREAS, the Council acknowledges the importance of investing in infrastructure that supports long-term economic growth and community well-being; and

WHEREAS, a strategic distribution of funds over a three-year period will ensure the efficient allocation of resources and timely completion of the construction project;

NOW, THEREFORE, BE IT RESOLVED as follows:

- 1. Beaufort County Council commits \$7,500,000 for the construction of the Arthur E. Brown Regional Workforce Training Center to be distributed over multiple years.
- 2. It is the intent that Beaufort County Council will meet its \$7,500,000 financial commitment by the end of calendar year 2027.

BE IT FURTHER RESOLVED, that this resolution shall take effect immediately upon its adoption, affirming the Council's commitment to advancing workforce readiness and economic resilience in Beaufort County.

Adopted this [Day] of [Month], [Year].

COUNTY COUNCIL OF BEAUFORT COUNTY
BY:
Joseph Passiment, Chairman

APPROVED AS TO FORM:
Thomas J. Keaveny, II, Esquire
County Attorney
ATTEST:
Sarah W. Brock, Clerk to Council

ITEM TITLE:
Fiscal Year 2025 Budget Presentations from Fire Districts and University of South Carolina Beaufort
MEETING NAME AND DATE:
Finance Committee Meeting on May 1 at 2:00pm
PRESENTER INFORMATION:
Valerie Althoff, Budget Manager
One Hour and 15 minutes
ITEM BACKGROUND:
This is the third group of budget presentations for FY25.
PROJECT / ITEM NARRATIVE:
FY 25 Budget Presentations
FISCAL IMPACT:
NA until Budget Ordinance is approved
STAFF RECOMMENDATIONS TO COUNCIL:
Ask questions such as
"How much did we fund you last year?"
"Why is there an increase?"
Please let them know that full funding is not promised, but they will be notified via email of their funding amount in late June.
OPTIONS FOR COUNCIL MOTION:

NA

OUTSIDE AGENCY/ENTITY/OFFICE	<u>PRESENTER</u>
Bluffton Fire District	Chief Paul Boulware
Burton Fire District	Chief Harry Rountree
Daufuskie Island Fire District	Chief Shane Comparetto
Lady's Island St. Helena Fire District	Chief Bruce Kline
Sheldon Fire District	Chief Walter F. Jones (Buddy)
University of South Carolina Beaufort	Dr. Al Panu, Chancellor for the University
14th Circuit Solicitor's Office	Jeff Kidd, Chief of Staff
Beaufort County Economic Development Corp	John O'Toole, Executive Director

<u>GUESTS</u>
Derek Church, Dep Chief of Administration
Rick Krob, Board Chairman
Pinky Harriott, Asst Vice Chancellor for
Finance & Employee Services
(will be arriving late)
Kelli Brunson, Senior Project Manager
Greg Shelton, Board Treasurer

ENTITY	MILLAGE OR FEES	F	Y 25 REQUEST	R	FY 24 REQUEST/REV BUDGET	FY	7 24 ACTUAL AS OF 4.26.24	BUDGET % DIFFERENCE	F	FY 23 ACTUAL	ACCOUNT	NOTES	140,000	
Treasurer		\$	2,522,563.00	\$	2,364,980.00	\$	1,519,755.00	6.66%	\$	1,863,910.00	1000-10-1020	Presented 3/18	Item	8.
Treasurer Exec Fees	FEES	\$	2,030,925.00	\$	2,283,749.00	\$	1,336,275.00	-11.07%	\$	932,136.00	2011-10-0000	Presented 3/18		
Sheriff												Did not present		
Sheriff Admin		\$	32,410,607.00	\$	31,760,644.00	\$	24,474,361.00	2.05%	\$	29,268,570.00	1000-20-1201			
HH Police	FEES	\$	6,229,224.00	\$	5,598,467.00	\$	4,512,981.00	11.27%	\$	35,569.00	2280-20-0000	FY24 includes \$96054 in vehicle	purch	ases
School Resource		\$	1,191,329.00	\$	971,224.00	\$	775,485.00	22.66%	\$	848,318.00	2253-20-0000			
Public Defender		\$	4,727,523.00	\$	4,227,634.00	\$	3,143,078.00	12%	\$	3,964,544.00	2110-10-1142	Presented 4/15		
Auditor		\$	1,472,725.00	\$	1,466,955.00		1,029,494.00			1,274,328.00		Did not present		
Coroner		\$		\$	960,050.00	-	820,390.00	-0.41%	_	931,135.00		Did not present		
Clerk of Court		\$	1,108,062.00		1,104,882.00		812,156.00	0.29%				Did not present		
Family Court		\$	559,188.00		551,708.00		366,410.00	1%		498,841.00		Did not present		
Master In Equity		\$	424,353.00		438,203.00		329,311.00	-3%	_	395,753.00		Did not present		
Probate Judge		\$	1,463,860.00		1,426,860.00		1,091,634.00	3%				Did not present		
14th Circuit Solicitor		\$	2,615,661.00	_	1,700,450.00		1,700,450.00	53.82%				Did not present		
Island Rec Center 55203		\$	200,000.00		150,000.00		150,000.00	33.33%		145,000.00	1000-10-1098-55000	·		
LRTA dba Palmetto Breeze 55200			-	_										
-		\$	717,639.00	_	337,097.00		337,097.00	112.89%		337,097.00		Presented 3/18		
Military Enhancement Committee 55202		\$	100,000.00	_	100,000.00		100,000.00	0.00%		100,000.00	1000-10-1198-55202			
Small Business Development Center 55250		\$	40,000.00	\$	40,000.00	\$	40,000.00	0.00%	\$	40,000.00	1000-10-1198-55250	Presented 3/18		
Keep Beaufort County Beautiful Lowcountry Council of Governments		\$	270,500.00	\$	10,000.00	\$	-	2605.00%	\$	-	1000-10-1198-55201	NEW ASK; Have previously recei Pride Grants only - Presented 3/ Did not present		lmetto
Dues 55210		\$	159,049.00	\$	140,338.00	\$	105,253.00	13.33%	\$	140,338.00	1000-10-1198-55210			
HOME Consortium Match 55215		\$	75,000.00		75,000.00		56,250.00	0.00%		75,000.00	1000-10-1198-55215			
MPO Match 55212		\$	26,154.00		26,155.00	_	-	0.00%		11,618.00	1000-10-1198-55212			
Beaufort County Soil and Water Conservation		Ψ	20,104.00	Ψ	20,100.00	Ψ		0.0070	Ψ	11,010.00	1000 10 1100 00212			
District 55204		\$	39,950.00	ф	25,000.00	ф	25,000.00	59.80%	ф	25 000 00	1000-10-1198-55204	Did not procent		
District 00204		φ	39,930.00	φ	23,000.00	φ	25,000.00	39.80%	φ	23,000.00	1000-10-1196-33204	Did not present when invited on	3/12∙	
Economic Development 55240												Scheduled to present on 5/1		
Operations		\$	495,000.00	\$	495,000.00	\$	281,250.00	0.00%	\$	495,000.00	1000-10-1198-55240	They will be revising this informa an update when I receive the inf includes \$120,000 for Southern Alliance Contract	ormatio	on. This
Millage Revenue	0.3	\$	780,500.00	\$	746,350.00	\$	57,590.00	4.58%	\$	727,256.00	1010-10-0000-55240	Recommending 1.25 total millag		
												NEW ASK; Proposing to increase	millag	ge for 3
Site Acquisition and Development		\$	7,500,000.00	\$	10,000,000.00	\$	-	-25.00%	\$	-		years to cover the request.		
Beaufort Memorial Hospital 55100	0.4	\$	15,000,000.00	\$	1,040,651.00	\$	1,040,651.00	1341.41%	\$	899,418.00	1401-40-0000-55000	Presented 4/15		
Beaufort Jasper Hampton Comp Health	0.4	\$	1,140,000.00	\$	1,040,651.00	\$	1,040,651.00	9.55%	\$		1402-40-0000-55000			-
South Carolina Dept of Mental Health		\$	75,000.00	\$	-	\$	-	0.00%	\$	-	1000-10-1198-55206	NEW ASK - Presented 4/15		
-												NEW ASK; Received \$50,000 in A	ARPA fu	unding in
												2023; 3 year commitment of \$50	k/year	·-
South Carolina Nurse Retention Initiative		\$	50,000.00	\$	_	\$	_	0.00%	\$	_	NEW	Presented 4/15	-	
Greater Beaufort-Port Royal CVB		_		7		7			Ť			Presented 4/15		
State 2% ATAX		\$	230,000.00	\$	220,000.00	\$	193,354.00	4.55%	¢	409 314 00	2000-10-0000-55000	1 100011100 7/ 10		
Local 3% ATAX	-	\$	150,000.00		150,000.00		112,500.00	0.00%	_		2001-10-0000-55000			
		φ	130,000.00	φ	130,000.00	φ	112,000.00	0.00%	φ	130,000.00	7001-10-0000-33000	Dragantad 4/15		30
Hilton Head Bluffton Chamber of Commerce		¢	045 000 00	.	005 000 00	¢	05.054.65	0.545	<u>_</u>	000 015 05	0000 40 0000 55000	Presented 4/15		
State 2% ATAX	-	\$	215,000.00		235,000.00		95,854.00	-8.51%			2000-10-0000-55000			
Local 3% ATAX		\$	150,000.00	ф	150,000.00	ф	112,500.00	0.00%	\$	150,000.00	2001-10-0000-55000			

ENTITY	MILLAGE OR FEES	FY 25 REQUEST		FY 24 REQUEST/REV BUDGET		FY 24 ACTUAL AS OF 4.26.24		BUDGET % DIFFERENCE		Y 23 ACTUAL	ACCOUNT	NOTES		
Technical College of the Lowcountry	1.1	\$	7,500,000.00	\$	2,861,790.00	\$	2,861,790.00	162.07%	\$	2,585,826.00	1600-60-0000-55000	Multi-year request - Presented 4	Item 8.	_
University of South Carolina Beaufort	1.1			\$	2,861,790.00	\$	2,861,790.00	-100.00%	\$	2,585,826.00	1600-60-0000-55000	Scheduled for 5/1		
Beaufort County School District		\$	-	\$	-	\$	-	#DIV/0!	\$	250,000.00	8010-05-0000-55000	Planning to present on 6/10		
Bluffton Fire District	26										7301 & 7303	Scheduled for 5/1		
Burton Fire District	73										7311 & 7313	Scheduled for 5/1		
Daufuskie Island Fire District	62.2										7321	Scheduled for 5/1; Adding DEBT, +	-1 mil=62.2	
Lady's Island St. Helena Fire District	42.7										7331 & 7333	Scheduled for 5/1		
Sheldon Fire District	41.4										7341 &7343	Scheduled for 5/1		Ī

BLUFFTON TOWNSHIP FIRE DISTRICT



357 FORDING ISLAND ROAD OKATIE, SOUTH CAROLINA 29909 (843)757-2800



Item 8.

April 24, 2024 Beaufort County Council

RE: Bluffton Township Fire District FY2025 Budget Request

Dear Council Members

I hope this letter finds you healthy and safe today. I am attaching the proposed FY2025 budget request for the Bluffton Township Fire District. The District is located in an area of the county that continues to see population growth and new construction daily. With guidance from our fire board members, the District has developed a budget that will support the organization's operations and allow it to grow with the community it supports daily with no tax increase.

I'm sharing our budget proposal to inform you that the Fire District seeks to increase its overall budget by 13.95%. This increase comes primarily from salaries and benefits. We are seeking to hire six more firefighter positions for our new Sun City Fire Station#39 and one staff employee for our Fire Marshal's Division. The Fire District finds itself struggling with recruitment and retention issues in today's workforce. Over three years, we have lost forty-five employees for multiple reasons, with an overall shadow of primarily salary-related issues. With this year's budget, we are looking to improve our starting salary and adjust our salary ranges to be more competitive with organizations relative to our demographics, taking guidance from our last compensation study. This can be accomplished without any tax increase for the citizens due to our growing millage value/revenues of 12.92%.

The Fire District monitors its revenue collections very closely every year and is prepared to use its fund balance of \$5,330,211 to cover any differences and restrict spending for non-mission-critical items if needed. However, looking back at our revenue collections, we have added to our fund balance every year as our collections come in higher than predicted.

Should you have any questions or wish to discuss the budget request further, please do not hesitate to call me. I appreciate your continued support of the Fire District.

Respectfully,

Paul Boulware Fire Chief

A RESOLUTION

Recommending Beaufort County Council Adopt the Bluffton Township Fire District FY2025 Annual Operating, Capital, and Debt Service Budgets

WHEREAS The Bluffton Township Fire District Board is charged with financial oversight for the budgets of the District fire department and.

WHEREAS The Bluffton Township Fire District Board met in an open special meeting on March 19, 2024, to review and discuss the operating, capital, and debt service budgets of the Fire District for the fiscal year beginning July 1, 2024, and ending June 30, 2025, and.

WHEREAS The Bluffton Township Fire District Board met in its open regular meeting on April 23, 2024, and further discussed the operating, capital, and debt service budgets of the Fire District for the fiscal year beginning July 1, 2024, and ending June 30, 2025

WHEREAS The Bluffton Township Fire District Board voted to recommend the operating, capital, and debt service budgets on April 23, 2024.

NOW, THEREFORE, BE IT RESOLVED, by the Bluffton Township Fire District Board of Directors that it recommends Beaufort County Council to adopt the following budget for the District for the fiscal year beginning July 1, 2024, and ending June 30, 2025

Adopted this 24th day of April 2024

BLUFFTON TOWNSHIP FIRE DISTRICT BOARD

By:

Rick Krob, Chairman

Attest.

William Rickett, Board Member

Bluffton Township Fire District Fiscal Year 2025 Proposed Budget 4/24/2024

4/24/2024								
		FY 2023		FY2024		FY2024		FY2025
		Actual		Budget		Projected		Proposed
	-							
Operations Millage Rate		25.60		24.10		24.10		24.60
Operations Mill Value		779,172.00		862,367.00		906,000.00		955,000.00
operations will value		775,172.00		002,307.00		300,000.00		333,000.00
Revenues								
Ad Valorem Taxes	4	10.046.000	4	20 702 045	ć	21 024 600	4	22 402 000
	\$	19,946,803	\$	20,783,045	\$	21,834,600	\$	23,493,000
Fees, Interest	\$	339,516	\$	200,000	\$	220,000	\$	200,000
Grant Revenue	_	13,047	_		_	-	_	
Total Revenues		20,299,366		20,983,045		22,054,600		23,693,000
					_			
Expenditures								
Salaries Regular (includes OT)		12,217,541		13,274,598		13,274,598		15,367,459
Benefits		4,905,874		5,201,747		5,269,747		5,669,615
		The state of the s						To leave the second second
Purchased Services		1,804,191		1,935,682		1,935,682		2,237,381
Supplies		210,000		210,000		213,500		245,456
MCIP Contribution		71,585		87,174		87,174		87,000
	_		_	-	_	-	_	-
Total Expenditures		19,209,191		20,709,201		20,780,701		23,606,911
•	_		_		-		_	
Increase (Decrease) in Fund Balance		1,090,175		273,844		1,273,899		86,089
increase (Decrease) in runa balance		1,050,175		273,044		1,273,033		00,009
Fund Palanca Paginning	\$	4 240 026	ċ	5 220 211	ć	5 220 211	\$	6 020 944
Fund Balance, Beginning	Ş	4,240,036	\$	5,330,211	\$	5,330,211	Y	6,939,844
Fund Balance, Ending	\$	5,330,211	\$	5,604,055	\$	6,604,110	\$	7,025,933
FTE's:								
Administrative		24		25		25		26
Firefighter		147		150		150		156
Total	_	171	-	175	3	175	_	182
Total		1/1		1/3		1/3		102
Annual Daht Camina Danidad	A	001 000	4	1 650 000	٨	1 650 000	4	1 227 000
Annual Debt Service Required	\$	991,000	>	1,650,000	>	THE RESERVE OF THE PARTY OF THE	>	1,337,000
Debt Millage Rate		1.50		1.90		1.90		1.40
ALL AND ANY CONTRACTOR OF THE PARTY		安徽						72727272
Total Tax Rate (Ops + Debt)		27.10		26.00		26.00		26.00

Bluffton Township Fire District Fiscal Year 2025 Proposed Budget 4/24/2024

		FY 2023 Actual		FY2024 Budget		FY2024 Projected		FY2025 Proposed
Operations Millage Rate		25.60		24.10		24.10		24.60
Operations Mill Value		779,172.00		862,367.00		906,000.00		955,000.00
Revenues								
Ad Valorem Taxes	\$	19,946,803	\$	20,783,045	\$	21,834,600	\$	23,493,000
Fees, Interest	\$	339,516	\$	200,000	\$	220,000	\$	200,000
Grant Revenue	_	13,047	_					
Total Revenues	_	20,299,366		20,983,045		22,054,600		23,693,000
Expenditures								
Salaries Regular (includes OT)		12,217,541		13,274,598		13,274,598		15,367,459
Benefits		4,905,874		5,201,747		5,269,747		5,669,615
Purchased Services		1,804,191		1,935,682		1,935,682		2,237,381
Supplies		210,000		210,000		213,500		245,456
MCIP Contribution		71,585		87,174		87,174		87,000
	_		_					
Total Expenditures		19,209,191	_	20,709,201		20,780,701		23,606,911
Increase (Decrease) in Fund Balance		1,090,175		273,844		1,273,899		86,089
Fund Balance, Beginning	\$	4,240,036	<u>\$</u>	5,330,211	\$	5,330,211	<u>\$</u>	6,939,844
Fund Balance, Ending	\$	5,330,211	\$	5,604,055	\$	6,604,110	\$	7,025,933
FTE's:								
Administrative		24		25		25		26
Firefighter		147	_	150		150		156
Total		171		175		175		182
Annual Debt Service Required	\$	991,000	\$	1,650,000	\$	1,650,000	\$	1,337,000
Debt Millage Rate	*	1.50	7	1.90	r	1.90	٣	1.40
Total Tax Rate (Ops + Debt)		27.10		26.00		26.00		26.00

Burton Fire District Fiscal Year 2025 Proposed Budget

	FY 2023 FY2024 Actual Budget					FY2024 FY2025 Projected Proposed			
Operations Millage Rate Operations Mill Value		73.50 79,738		69.10 94,066		69.10 94,066		69.10 101,098	
Revenues Ad Valorem Taxes Use of Debt Service Fund Balance Impact Fees Use of prior Contract Funds Use of prior year fund balance Total Revenues	\$ \$ \$	5,860,743 - - - 5,860,743	\$ \$ \$ \$	6,499,961 200,000 - 7,565 6,707,526	\$ \$ \$ \$	6,499,961 200,000 - - 6,699,961	\$ \$ \$ \$	6,985,871 100,000 200,000 53,800 - 7,339,671	
Expenditures Salaries Regular (includes OT) Benefits Purchased Services Supplies Capital Improvements Total Expenditures		3,392,952 1,803,025 467,400 199,200 5,862,577		3,733,332 1,982,994 487,000 221,200 283,000		3,733,332 1,982,994 479,435 221,200 283,000 6,699,961		4,091,181 2,127,886 527,600 239,200 353,800 7,339,667	
Increase (Decrease) in Fund Balance		463,129		(7,565)		_		4	
Fund Balance, Beginning	\$	409,662	\$	859,820	\$	859,820	\$	859,820	
Fund Balance, Ending	\$	859,820	\$	852,255	\$	859,820	\$	859,824	
FTEs: Administrative Firefighters / EMTs Total	_	3 <u>54</u> 57	_	3 57 60		3 57 60	_	3 60 63	
Annual Debt Service Required Debt Millage Rate	\$	333,574 5.10	\$	363,574 3.90	\$	363,574 3.90	\$	363,574 3.90	
Total Tax Rate (Ops + Debt)		77.70		73.00		73.00		73.00	

Daufuskie Island Fire District Fiscal Year 2025 Proposed Budget

Presentation: 5/1/2024						
	FY2023	FY2024		FY2024		FY2025
	Actual	Budgeted		Projected		Proposed
Operations Millage Rate	66.00	61.20		61.20		58.00
Operations Mill Value	20,363.00	23,620.00		23,620.00		25,846.00
•						
Revenues						
Ad Valorem Taxes	\$ 1,380,118	\$ 1,445,544	\$	1,498,488	\$	1,499,068
Grants, Other Income	\$ 22,990		\$	33,000		
Total Revenues	 1,403,108	1,445,544		1,531,488		1,499,068
Expenditures						
Salaries Regular (includes OT)	807,991	876,917		796,181		926,128
Benefits	315,947	376,062		338,841		407,888
Purchased Services & Supplies	124,184	192,565		149,921		164,707
Approved Reserve Fund Expenses	36,075			231,490		
Total Expenditures	 1,284,197	1,445,544		1,516,433	_	1,498,722
Increase (Decrease) in Fund Balance	118,911	-		15,055		346
Fund Balance, Beginning	\$ 552,625	\$ 671,536	\$	671,536	\$	686,591
, 5	 	 				
Fund Balance, Ending	\$ 671,536	\$ 671,536	\$	686,591	\$	686,937
FTEs:						
Administrative	2	2		2		2
Firemen	 12	 12	_	12	_	12
Total	14	14		14		14
Annual Debt Service Required		\$ -	\$	-	\$	106,615
Debt Millage Rate	-	-		-		4.20
Total Tax Rate (Ops + Debt)	66.00	61.20		61.20		62.20
Total Tax Nate (Ohs + Dent)	00.00	01.20		01.20		02.20

Lady's Island-St. Helena Fire District Fiscal Year 2025 Proposed Budget

		FY 2023 Actual	FY2024 Budget			FY2024 Projected	FY2025 Proposed		
Operations Millage Rate Operations Mill Value		43.70 166,163.00		39.20 190,273.00		39.20 190,273.00		39.40 203,684.00	
Revenues Ad Valorem Taxes	\$	7,455,757	\$, ,	\$	7,458,701	\$	8,025,149	
Fees, Interest	\$	78,056	\$	350,000	\$	350,000	\$	350,000	
Total Revenues		7,533,813		7,808,701		7,808,701		8,375,149	
Expenditures									
Salaries Regular (includes OT)		4,385,344		4,694,028		4,694,028		4,935,157	
Benefits		2,231,980		2,379,163		2,379,163		2,575,765	
Purchased Services		603,638		660,100		660,100		765,600	
Supplies/Capital		69,809		75,000		75,000		75,000	
Total Expenditures		7,290,771		7,808,291	_	7,808,291		8,351,522	
Increase (Decrease) in Fund Balance		302,352		410		410		23,627	
Fund Balance, Beginning	\$	1,506,884	\$	1,809,236	\$	1,809,236	\$	1,809,646	
Fund Balance, Ending	<u>\$</u>	1,809,236	\$	1,809,646	\$	1,809,646	\$	1,833,273	
FTEs:									
Administrative		1		1		1		1	
Firemen		67		68		68		68	
Total		68		69		69		69	
Annual Debt Service Required	\$	310,337	\$	664,652	\$	664,652	\$	672,157	
Debt Millage Rate		2.00		3.50		3.50		3.30	
Total Tax Rate (Ops + Debt)		47.70		42.70		42.70		42.70	

Sheldon Township Fire District

Fiscal Year 2025 Budget

Budget 2024/2025 4/15/2024

		FY 2023 Actual			FY 2024 Budget	FY 2024 Projected		FY 2025 Proposed	
Operations Millage Rate			40.3		38.5	38.5	38.5		
Revenues									
Ad Valorem Taxes		\$	1,653,328	\$	1,765,470	\$ 1,765,470	\$	1,871,379	
Other Income			-			-		-	
Total Revenues			1,653,328		1,765,470	1,765,470		1,871,379	
Expenditures									
Salaries			963,719		1,079,543	1,079,543		1,146,206	
Benefits			425,320		459,200	459,200		483,550	
Purchased Services			258,289		220,727	220,727		235,623	
Supplies			6,000		6,000	 6,000	_	6,000	
Total Expenditure	s	\$	1,653,328	\$	1,765,470	\$ 1,765,470	\$	1,871,379	
Increase (Decrease) in Fo	und Balance		(67,700)		-	-		-	
Fund Balance, Beginning		\$	780,496	\$	712,796	\$ 712,796	\$	712,796	
Fund Balance, Ending		\$	712,796	\$	712,796	\$ 712,796	\$	712,796	
FTEs:									
1123.	Administrative		3		3	3		3	
	Firefighter		15		15	15		15	
	Total		18		18	18		18	
Annual Debt Service Rec	quired	\$	133,100	\$	133,100	\$ 133,100	\$	133,100	
Debt Millage Rate			3.2		2.9	2.9		2.9	

Please fill out and sign this portion of the form as appropriate indicating contact information, the amount you are requestions and that you have the authority to discuss the budget on behalf of your organization.

Any incomplete or untimely submissions will not be considered.

Beaufort County FY 2025 Outside Agency Funding Application								
Please return this appli attachments to:	cation with	Valerie Althoff, Budget Manager, by March 15, 2024 via email: Valerie.althoff@bcgov.net						
Amount of	Funding Requested	d for FY2025	1.1 mils					
I declare that I am authorized on behalf of this agency to submit this budget request to Beaufort County, and the information provided in this return is true and correct to the best of my knowledge. Authorized Signature and Date:								
Organization Name	University of Sou	uth Carolina- Beaufor	t					
Contact Name	Pinky Harriott							
Contact Phone	843-208-8147	843-208-8147						
Contact e-mail	pharriott@uscb.	pharriott@uscb.edu						
Contact Fax								

Budget Narrative

Mission/Scope of Services

The University of South Carolina Beaufort (USCB) responds to regional needs, draws upon regional strengths and prepares graduates to contribute locally, nationally and internationally with its focus on teaching, research and service. USCB is a public, comprehensive institution in the University of South Carolina system, offering Associate's and Bachelor's degrees in liberal arts, sciences and professional disciplines as well as select Master's degrees in response to regional demand through on-site and distance delivery methods. Serving a diverse population, USCB enriches the quality of life for students and area residents through artistic and cultural offerings, collaborations with regional, national and international partners and lifelong learning opportunities.

Organizations with Similar Services; Opportunities for Collaboration

We have in place an Articulation Agreement with Technical College of the Lowcountry (TCL) for the following Bachelor's Degree Programs:

- <u>Department of Business & Communication Studies</u>
 - BS in Business Administration
 - 2021-10-29 Technical College of the Lowcountry
- Department of Education
 - **BA in Early Childhood Education**
 - 2020-10-15 Technical College of the Lowcountry
 - BA in Elementary Education
 - 2020-10-15_Technical College of the Lowcountry
- Department of Hospitality Management
 - BS in Hospitality Management
 - 2021-10-29 Technical College of the Lowcountry
- Department of Public Health & Human Services
 - BS in Public Health
 - 2015-07-09 Technical College of the Lowcountry
- Department of Nursing
 - BSN and RN to BSN Agreements
 - 2021-10-29_Technical College of the Lowcountry

We also have Dual Enrollment programs in place with Beaufort County School District & most of the private & charter schools throughout Beaufort County.

Significant Recent Accomplishments

- Public Health is ranked 50th best online program in the U.S.
- Top Nursing School in South Carolina Student Choice Award nurse.org
- Tailoring academic programs to attract and retain students
 - Cybersecurity, Innovation & Entrepreneurial Studies, Marine Biology, Sports Management
- As part of the USCB Strategic Plan, all graduates will complete at least one experiential learning opportunity.
- AASCU Excellence & Innovation Award for International Education 2023
- Fulbright-Hays Grant for South Korean and Asian Literacy Education Project
- Students will study abroad in 5 countries in Summer 2024

- Student scholarship includes Research Experience for Undergraduates (REUs), McNair Summer Scholars, and Summer Research Experience (SRE)
- Innovation Center for the Interdisciplinary Study of Intracoastal Waterways
- · Pritchards Island Research
- Water Quality Lab
- · Maritime Cybersecurity
- · Island Ambassador Training
- USCB became a member of NCAA Division II Peach Belt Conference in Fall 2022; 2023/2024 was inaugural year basketball.
- USCB Housing ranked #11 Best College Dorms in America, and #1 in SC (niche.com)

Service Delivery Goals and Objectives

As stated in the mission, USCB provides educational opportunities to meet the needs of Beaufort County and its residents. Examples include adding areas of study in Marine Biology, Cybersecurity, and Innovation & Entrepreneurial Studies, and an upcoming partnership with Beaufort Memorial Hospital to increase the number of BSN graduates in the workforce and to provide continuing training for existing nurses. Per the USCB Strategic Plan, USCB is developing an Innovation Center for the Interdisciplinary Study of Intracoastal Waterways with a focus on the multitude of ways water impacts life and culture in the Lowcountry and beyond (including Pritchards Island Research, the Water Quality Lab, Maritime Cybersecurity research, and ongoing Island Ambassador Training) and expanding "partnerships with organizations whose mission, goals, and future are enhanced by alignment with the university mission," including strengthening "relationships with government, business, educational, and nonprofit entities to provide the resources to create exceptional facilities, systems, and infrastructure."

Justification for Increased Funding

We did not increase our funding request. We are requesting the same millage amount as previous year's budget requests: **1.1 mils**

Impact and Contingent Strategy if Funding is Denied or Reduced

We currently utilize our local appropriation to help fund general & athletics scholarships to students who wish to attend the USC Beaufort campus; We also utilize these to help offset Operating costs not funded by our state appropriations, such as technology upgrades due to lottery funding no longer being received. We need to update our technology for our students to receive the best educational experience at our local university.

Significant Service Outputs, Outcomes and Measures

	Fall						
Term	2017	2018	2019	2020	2021	2022	2023
CHE County	201708	201808	201908	202008	202108	202208	202308
Beaufort	653	688	708	713	798	837	817

Our enrollment of Beaufort County residents has steadily grown since our 2017. We are able to help our local students attend our university will the scholarships provided through Beaufort County funding via millage.

Please fill out and sign this portion of the form as appropriate indicating contact information, the amount you are requestions and that you have the authority to discuss the budget on behalf of your organization.

Any incomplete or untimely submissions will not be considered.

Beaufort County FY 2025 Outside Agency Funding Application									
Please return this appli attachments to:	cation with	Valerie Althoff, Budget Manager, by N Valerie.althoff@bcgov.net	March 15, 2024 via email:						
Amount of	Amount of Funding Requested for FY 2025								
I declare that I am authorized on behalf of this agency to submit this budget request to Beaufort County, and the information provided in this return is true and correct to the best of my knowledge. Authorized Signature and Date:									
Organization Name	14 th Circuit Solid	citor's Office							
Contact Name	Jeff Kidd, Admir	nistrative Chief of Staff							
Contact Phone	843-790-6439	843-790-6439							
Contact e-mail	jkidd@scsolicito	 r14.org							
Contact Fax	843-705-7479								

Budget Narrative

Mission/Scope of Services

The Fourteenth Circuit Solicitor's Office is the chief prosecuting agency of criminal offenses in Beaufort and four other Lowcountry counties. Our office operates the state's first accredited Family Justice Center, where victims of sexual assault, domestic violence, child abuse and similar crimes receive an array of services under one roof. We also operate prevention and diversion programs, including pretrial intervention, Veterans Court, alcohol education, traffic education and juvenile arbitration.

Organizations with Similar Services; Opportunities for Collaboration

No other local entity is empowered to prosecute charges or to run our diversion and alternative-sentencing programs, such as PTI and Multidisciplinary Court (MDC). Both PTI and MDC entail services provided by partnering agencies – for example, Coastal Empire Mental Health and Vocational Rehabilitation Beaufort. We provide several unique services at the 14th Circuit Victims Services Center, also in partnership with community partners. For example, we have agreements with Beaufort and Hilton Head hospitals to provide on-call sexual assault nurse examiners, thereby supporting these facilities in highly technical and highly time-consuming procedures for the benefit of victims of sexual assault. We also provide rent-free office space to Lowcountry Legal Volunteers, Hopeful Horizons and the Lowcountry Alliance for Healthy Youth in our center.

Significant Recent Accomplishments

Since 2020, our office has disposed of more charges in jury trials than all but just one of the state's 16 circuits, out-performing several more-populous circuits with substantially more prosecutors. In 2023, we earned convictions on 75% of those charges, exceeding the state average of 69%. Our Career Criminal Unit, which prosecutes the county's most violent and habitual offenders, earned convictions against 44 of the Lowcountry's most violent and habitual offenders in CY 2023, matching the second-highest annual total since the team's inception in 2009. Our Victims Services Center has served 2,027 victims since its opening in late 2018, and our nurses have conducted 179 sexual assault exams, 47 of them for children who otherwise would have had to travel to the Medical University of South Carolina in Charleston.

Service Delivery Goals and Objectives

- Use our innovative trial school training program to enhance our performance as jury-trial prosecutors;
- Maintain our 90%+ success rate in the prosecution of career criminal defendants;
- Maintain our 85% success rate for our Pretrial Intervention program, while seeking opportunities to enhance services rendered to participants;
- Provide training that increases the number of sexual assault nurse examiners, particularly those trained in pediatric cases.

Justification for Increased Funding

Beaufort County has continually underfunds the Solicitor's Office. The average per capita, general-fund appropriation by South Carolina's county governments is \$13.32. Beaufort County's is a mere \$8.66, even though the county has the third-highest median household income and sixth lowest poverty rate in the state. As such, Beaufort County's appropriation does not cover the salary and fringe expenses of employees who work in the county, let alone other operating expenses.

Item 8.

Impact and Contingent Strategy if Funding is Denied or Reduced

State Budget Proviso 60.5 does not allow for a reduction in county funding for Solicitors Offices. The General Assembly would treat such reduction as an attempt to supplant funding.

Significant Service Outputs, Outcomes and Measures

Most of our office's KPIs have been mentioned in previous responses, but to summarize:

- Maintain a 90%+ annual success rate in the prosecution of career criminals;
- Continue to provide treatment and accountability to veterans and others through our MDC program.
- Continue our 85% success rate in our diversion programs.
- Continue to provide wrap-around victims services through our certified Family Justice Center.
- Improve the efficiency of the criminal-justice system through a three-tiered vertical prosecution arrangement that includes court, trial preparations and intake triage.

Coastal County funding

County	Population	County funding	Per capita
Charleston	413,024	\$8,805,015	\$21.32
Berkeley	236,701	\$2,879,139	\$12.16
Georgetown	63,921	\$1,456,216	\$22.78
Horry	365,579	\$6,782,525	\$18.55
Beaufort	196,371	\$1,700,450	\$8.66
TOTAL W/OUT BFT. CO	1,079,225	\$19,922,895	\$18.46

By median household income

County	Population	County funding	Per capita
Berkeley	236,701	\$2,879,139	\$12.16
York	288,595	\$6,400,000	\$22.18
Beaufort	196,371	\$1,700,450	\$8.66
Charleston	413,024	\$8,805,015	\$21.32
Dorchester	163,327	\$894,121	\$5.47
TOTAL W/OUT BFT. CO	1,101,647	\$18,978,275	\$17.23

By poverty rate

County	Population	County funding	Per capita
York	288,595	\$6,400,000	\$22.18
Dorchester	163,327	\$894,121	\$5.47
Berkeley	236,701	\$2,879,139	\$12.16
Greenville	547,950	\$9,086,249	\$16.58
Lexington	304,797	\$4,145,874	\$13.60
Beaufort	196,371	\$1,700,450	\$8.66
TOTAL W/OUT BFT. CO	1,541,327	\$23,405,383	\$15.18

	Population	Funding	Per capita
Beaufort	196,371	\$1,700,450	\$8.66
State (minus Bft. Co.)	4,999,252	\$66,598,259	\$13.32

Based on Beaufort County's population of 196,371, state average funding of \$13.32 would bring the contribution to the Solicitor's Office budget to \$2,615,661

Please fill out and sign this portion of the form as appropriate indicating contact information, the amount you are requestions and that you have the authority to discuss the budget on behalf of your organization.

Any incomplete or untimely submissions will not be considered.

Beaufort County FY 2025 Outside Agency Funding Application								
Please return this appl attachments to:	ication with		Ithoff, Budget Manager, by March 15, 2024 via email: Ithoff@bcgov.net					
Amount of Fundir	ng Requested for FY	2025	\$375,000 Operations \$780,500 (est.) 3 mil for site and job funds \$7,500,000 for site acquisition and development					
I declare that I am authorized on behalf of this agency to submit this budget request to Beaufort County, and the information provided in this return is true and correct to the best of my knowledge. Authorized Signature and Date:								
Organization Name	Beaufort County	Econor	nic Development Corp					
Contact Name	John A. O'Toole							
Contact Phone	(843) 226-3462	ext. 1						
Contact e-mail	Jotoole@beaufo	rtscedc.	org					
Contact Fax	N/A							

Budget Narrative

Mission/Scope of Services

The Beaufort County Economic Development Corporation (BCEDC) is the collaborative entity for organizing, structuring and leading economic development efforts on behalf of Beaufort County's residents. The BCEDC achieves its goals by engaging key stakeholders to diversify the county's economy, attract investments and well-paying jobs in a way that is respectful of the environment.

Organizations with Similar Services; Opportunities for Collaboration

The BCEDC regularly collaborates with the Southern Carolina Alliance, South Carolina Department of Commerce, the Don Ryan Center for Innovation, the Beaufort Digital Corridor, and the area's Chambers of Commerce.

Significant Recent Accomplishments

Since its formation, the BCEDC has worked on projects resulting in \$363 million in investments, 1,889 jobs with an average pay of \$46,000. In the last year we have generated 100 leads. In the last month, BCEDC has received commitments for \$17 million in investments and 167 additional jobs. The BCEDC has an additional \$206 million and 887 jobs in the near-term pipeline. Since inception the economic development corporation has brough \$18.5 million in incentives to companies and site development grants/utility tax credits. The Southern Carolina Landing Pad at 500 Carteret Street which continues to garner Beaufort County international attention is now home to a Japanese and a Croatian firm.

Service Delivery Goals and Objectives

The goals for the upcoming year would be to achieve \$70 million in new developments, 250 jobs, and conduct seventy-five existing industry visits. We will accomplish these goals by:

- developing one hundred leads,
- marketing and attraction working with lead generators, industry trade shows,
- workforce development,
- site development,
- business retention and expansion visits, and
- community engagement,

We work with industry that is compatible and of appropriate scale for Beaufort County.

Justification for Increased Funding

The BCEDC is requesting level funding at FY 2023 levels for its operations (\$375,000) and site and job funds (.3 mils = estimated \$780,500).

The BCEDC is requesting \$7,500,000 be designated for the creation of a new county sites for development. The targeted sites will be brought to council for approval. The funds would be used for site acquisition and to build out infrastructure (rail, water, sewer, and natural gas). It would be expected that the funds used for the land purchase would be returned to the county with appreciation reflective of infrastructure improvements made to the property.

The BCEDC would look to work closely with the county's administration, planning staff, community groups and environmental interest on the acquisition and development of suitable sites.

Item 8.

Impact and Contingent Strategy if Funding is Denied or Reduced

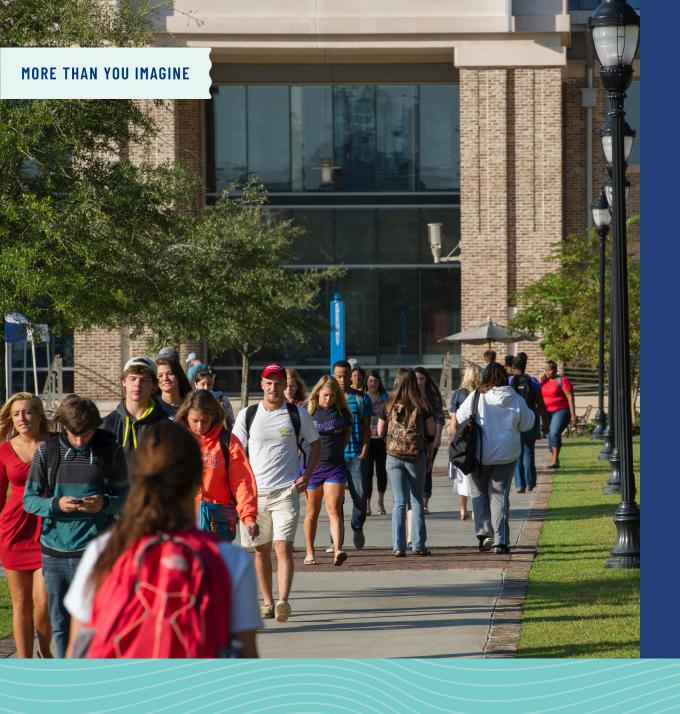
If our existing funding were denied for operations and the site and jobs fund, we would not be able to continue our work. If this funding was reduced, we would have to alter our operations and reorder our priorities.

The BCEDC projects that the existing Beaufort Commerce Park will be fully occupied in the next 5 years. If the funding for the development of a new sites for industrial development is not approved in the near term we will run out of space to build a more diverse economic future for Beaufort County.

Significant Service Outputs, Outcomes and Measures

The goals for the upcoming year would be to achieve \$70 million in new developments, 250 jobs, and conduct seventy-five existing industry visits.





USCB

Celebrating 20
Years of
Baccalaureate
Degrees



Beaufort Campus

Est. 1852 Downtown Beaufort Historic District

Bluffton Campus

Est. 2004
Border of Beaufort & Jasper
Counties





Hilton Head Island Campus

Est. 2018 Hilton Head Island



USCB Mission:

USCB responds to regional needs, draws upon regional strengths, and prepared graduates to contribute local, nationally, and internationally with its focus on teaching, research, and service.

Fun Facts:

- Newest 4-year comprehensive university in South Carolina
- 18% growth in the past 10 years
- 14:1 Student-Faculty Ratio
- 58 Areas of specialized study in 20 bachelor's and 2 master's degree programs
- 3 Honors Cohorts in Nursing, Biology and Open Majors
- Cybersecurity concentration within Information Science & Technology Program through the US Defense grant for South Coast Cyber Center
- Recognized since 2019 as a Top Producer of Fulbright Scholars

USCB Accomplishments

Top Nursing School in South Carolina Student Choice Award (<u>nurse.org</u>)

76 Nursing Graduates in 2022/2023; 35 (46%) stayed in SC 97% NCLEX First-Time Pass Rate

Two examples of Nursing student successes:



Iyinda Kirkland

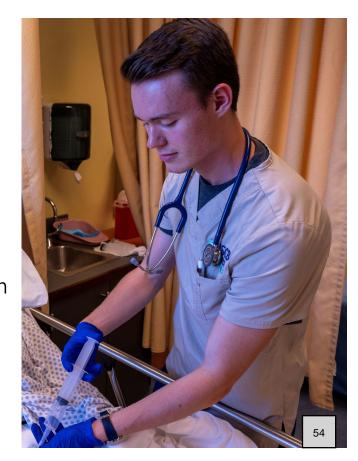
Class of 2024
USCB Beaufort College
Honors-Nursing

- Offered nursing positions at five prestigious teaching/ research hospitals prior to graduation:
 - Duke
 - Emory
 - Johns Hopkins
 - MUSC
 - Vanderbilt

Jesse Elliott

Class of 2023
USCB Beaufort College
Honors-Nursing

- Accepted nursing position in Cardiac & Vascular PCU at Vanderbilt University
- Graduated summa cum laude
- First-Generation



Item 8.

USCB Accomplishments

- 2024-Public Health ranked 50th best online program in the U.S. (<u>EduMed.com</u>)
- 2024-South Carolina's Ten Best Online Colleges (Forbes.com)
- 2024-13th Best College Dorms in America, and 1st in SC (niche.com)
- 2023 AASCU Excellence & Innovation Award for International Education
- 2023 Fulbright-Hays Grant for South Korean and Asian Literacy Education Project

Item 8.

USCB Accomplishments

- As part of the USCB Strategic Plan, all graduates will complete at least one experiential learning opportunity.
- Students will study abroad in 5 countries in Summer 2024
- Student scholarship includes Research Experience for Undergraduates (REUs), McNair Summer Scholars, and Summer Research Experience (SRE)
- Innovation Center for the Interdisciplinary Study of Intracoastal Waterways
 - Pritchards Island Research
 - Water Quality Lab
 - Maritime Cybersecurity
 - Island Ambassador Training
- Tailoring academic programs to attract and retain students
 - Cybersecurity, Innovation & Entrepreneurial Studies, Marine Biology,
 Sports Management

USCB Accomplishments-Athletics

- USCB is a proud member of NCAA Division II Peach Belt Conference since fall 2022.
- 13 sports: basketball, baseball, cross country, golf and track & field (indoor and outdoor), women's soccer, and softball
- November 11, 2023: men's and women's basketball inaugural games
- Mascot: Finnegan
- Future athletic facilities: baseball, softball fields









- We request the same 1.1mils we have received per previous budget ordinances.
- We would like to continue with the \$300,000 approved by Council (Ordinance 2023/11) FY2023 to continue to pursue A&E Design & Renderings (couple with our matching funds).
- We would like to continue with discussions to establish the Capital Funding plan for the Beaufort County match for the Convocation Center.



Beaufort-Jasper **Higher Education** Commission

USCB General Fund Support for Educational & General Expenditures (5%-6% of Total E&G)

Sources of E&G Funds (Revenues)

Use of E&G Funds (Expenditures)

- Tuition & Fee Revenue
- **State Appropriations**
- **Local Appropriations**
- Other (Student Service Fees, Athletic Operations & Maintenance of nonrevenue, Foundation Support, etc.)

Instruction, Research & Public Service, Student Financial Aid, Administrative, Student and Academic Support, auxiliary facilities

	FY2023	Salaries and Wages	Fri	inge Benefits	Se	ervices and Supplies	Utilities	Scholarships Id Fellowships	Total	
lı	nstruction	\$ 9,160,581	\$	3,654,500	\$	1,412,502		\$ 362	\$ 14,227,945	37.3%
R	esearch	\$ 288,621	\$	106,521	\$	560,488	\$ -	\$ 7,572	\$ 963,202	2.5%
P	ublic service	\$ 551,567	\$	226,389	\$	987,745	\$ -	\$ 35,027	\$ 1,800,728	4.7%
Δ	cademic support	\$ 2,384,014	\$	907,133	\$	1,023,340		\$ -	\$ 4,314,487	11.3%
S	tudent services	\$ 2,922,345	\$	1,138,228	\$	2,278,215	\$ -	\$ 52,598	\$ 6,391,386	16.7%
lı	nstitutional support	\$ 1,433,199	\$	542,066	\$	1,105,846	\$ 95,657	\$ 7,968	\$ 3,184,736	8.3%
C	perations/Maint	\$ 2,060,535	\$	856,126	\$	1,627,609	\$ 1,027,008		\$ 5,571,278	14.6%
S	cholarships		\$	4,007				\$ 1,707,070	\$ 1,711,077	4.5%
		\$ 18,800,862	\$	7,549,867	\$	8,997,610	\$ 1,122,665	\$ 1,810,597	\$ 38,164,839	59
		49.3%		19.8%		23.6%	2.9%	4.7%		

- 87,500 sq.ft. multi-purpose facility
- Total Seating 4,000 4,500
- Joint venture with Beaufort County for space to be multi-functional for events
- Revised Scope Phase I \$72 million (based on FY25 start)
- \$26.5 million received from state to date; with a request for an additional \$11.5 million in FY25 (TBD)
- Estimated economic impact study completed by Clemson Regional Economic Analysis Laboratory in 2020 projected a positive economic impact for the County



Item 8.

Financial Challenges for Continued **Growth and New Program** Development

- Cost Increases outpacing state operating support
- Low tuition with no rate increases for over 5 years
- Lack of strong endowment income for new program investments
- New Academic Program Development
- Transition to NCAA D2 Athletics
- Pritchard Island / Marine Science
- Increased operational cost of operating three campus locations for delivery of instruction

Future Priority Projects

Building	Description	Location	Est. Scope	Fund Source
Convocation Center / Sand Shark Arena	Multipurpose facility for USCB and community such as convocations, graduations, emergency/disaster center, athletic events and tournaments, trade shows, regional speakers and other local and tourism events	Bluffton Campus on Rt. 278 at the Beaufort and Jasper County lines	\$ 72,000,000	50:50 cost share by state and Beaufort County
Upgrade Central Energy Plant	Expand capacity and extend distribution of plant system into student housing	Bluffton Campus	\$ 5,000,000	B-JHEC
Center for the Arts renovation and replacement of the Campus Energy Plant	Replace numerous individual outdated and inefficient DX systems with a single splant system to improve efficiency and lower energy operating costs	Beaufort Campus	\$ 15,000,000	State Capital Request and future State Capital Reserves
Athletic Field Complex	On-campus fields and support facilities for baseball, softball, track and field, and soccer	Bluffton Campus	\$10,000,000	BJHEC and private funding
Marine Biology Academic Building with water access	New Construction/addition to support Marine Biology and provide campus water access for instruction and research	Beaufort Campus	\$ 20,000,000	State Capital Request
Student Housing on HHI	Access to student housing for students attending on HHI campus	HHI Campus	\$ -	Cooperative parking lease with local private developer







USCB Arena/Convocation Center and athletic field program.

Points to consider:

- USCB currently serves 2000+- students.
- USCB is preparing to celebrate 20 years as a four-year degree granting institution.
- USCB has exceeded expectations.
- It's time to plan for the next 20 years.

USCB became a four-year degree granting institution when Beaufort County used bonds to build the Bluffton Campus.

- Bonds were scheduled to repay from increased real estate taxes over 30 years.
- Bonds paid off in nine years 21 years ahead of plan.
- USCB needs an arena and athletic fields to serve its mission and community..
- USCB receives no funding from USC Columbia.
- Our legislative delegation is doing magnificent work but more is needed.
- Costs for construction are increasing every day.
- If we are going to have the University we need and the citizens expect, we will need to fund locally just as we funded the first expansion 20 years ago.

Proposal: To establish a working group to formalize plans for an MCIP to be sponsored by both Beaufort and Jasper County. This MCIP is estimated to be in the range of \$70 million to \$85 million. (Note: the 2000 bond that paid off in 9 years was for \$35 million. Costs have easily doubled in the past 20 years.



RESULT:

- The largest venue (4500 seats) between Charleston and Savannah will host basketball, volleyball, wrestling, concerts, cultural, corporate, and civic events as well as graduations, assemblies and other USCB events.
- The athletic fields will host baseball, softball, soccer, and track. These fields will bring guests in for tournaments increasing ATAX, HTAX, property taxes, business license fees and building permit fees.

SUPPORTING MATERIALS:

- Economic impact projections are being prepared with John O'Toole and the team at Beaufort County Economic Development Corporation.
- The economic impact on hotels and restaurants is being evaluated by the Beaufort Convention Visitor Bureau ("CVB").

NEXT STEPS:

- Form a working group to pursue funding.
- Obtain support from Beaufort County; Jasper County; Town of Bluffton; Town of Hardeeville, Beaufort County School District and Jasper County School District.
- Finalize cost estimates.
- Hire a consultant to determine the optimum size of MCIP area.
- Hire bond counsel to prepare bond structure.
- Formal approval by Beaufort County Council and by Jasper County Council creating
 MCIP area and terms.
- Issue Bonds
- Begin Construction
- Celébrate Completion.

ITEM TITLE:

Economic Development Product Funding Request

MEETING NAME AND DATE:

Administration, Finance and Economic Development - May 1, 2024

PRESENTER INFORMATION:

John O'Toole, Executive Director, Beaufort County Economic Development Corporation 10 Minutes

ITEM BACKGROUND:

Confidential product report previously shared with council

PROJECT / ITEM NARRATIVE:

The Beaufort County Economic Development Corp (BCEDC) is charged with developing a more diverse economy for Beaufort County, developing tax-base and quality jobs for residents. BCEDC will continue to pursue projects that are in synch with the scale and environmental expectations of the community. With the ongoing success at the Beaufort Commerce Park, it is imperative that we look to sites that would be suitable in the future. BCEDC is asking the council to increase the funding of the site and jobs account by 1 mil above the current .3 mills for 3 or 4 years to allow for the purchase and build-out of infrastructure of development sites. The funds would reside with the county and will require council approval for specific acquisitions and infrastructure build out as the opportunities arise. Proceeds realized from the sales will replenish this fund.

FISCAL IMPACT:

Based on current value of a mil this funding is estimated to be approximately \$8.1M for a three year period. Should the County have the ability to transfer this mil from another fund, temporarily and for a period up to three years, the funding of this request would not increase taxes but will reappropriate existing funds. Additional funding is expected from the SC Department of Commerce to support this initiative.

STAFF RECOMMENDATIONS TO COUNCIL:

OPTIONS FOR COUNCIL MOTION:

Recommend Approval/Denial/or a different funding amount determined by Council

Move forward to full council for approval or denial.

Please fill out and sign this portion of the form as appropriate indicating contact information, the amount you are requestions and that you have the authority to discuss the budget on behalf of your organization.

Any incomplete or untimely submissions will not be considered.

Beaufort County FY 2025 Outside Agency Funding Application							
Please return this application with attachments to:		Valerie Althoff, Budget Manager, by March 15, 2024 via email: Valerie.althoff@bcgov.net					
Amount of Fundin	g Requested for FY	\$375,000 Operations \$780,500 (est.) 3 mil for site and job funds \$7,500,000 for site acquisition and developme					
I declare that I am authorized on behalf of this agency to submit this budget request to Beaufort County, and the information provided in this return is true and correct to the best of my knowledge. Authorized Signature and Date:							
Organization Name	Beaufort County Economic Development Corp						
Contact Name	John A. O'Toole						
Contact Phone	(843) 226-3462 ext. 1						
Contact e-mail	Jotoole@beaufortscedc.org						
Contact Fax	N/A						

Budget Narrative

Mission/Scope of Services

The Beaufort County Economic Development Corporation (BCEDC) is the collaborative entity for organizing, structuring and leading economic development efforts on behalf of Beaufort County's residents. The BCEDC achieves its goals by engaging key stakeholders to diversify the county's economy, attract investments and well-paying jobs in a way that is respectful of the environment.

Organizations with Similar Services; Opportunities for Collaboration

The BCEDC regularly collaborates with the Southern Carolina Alliance, South Carolina Department of Commerce, the Don Ryan Center for Innovation, the Beaufort Digital Corridor, and the area's Chambers of Commerce.

Significant Recent Accomplishments

Since its formation, the BCEDC has worked on projects resulting in \$363 million in investments, 1,889 jobs with an average pay of \$46,000. In the last year we have generated 100 leads. In the last month, BCEDC has received commitments for \$17 million in investments and 167 additional jobs. The BCEDC has an additional \$206 million and 887 jobs in the near-term pipeline. Since inception the economic development corporation has brough \$18.5 million in incentives to companies and site development grants/utility tax credits. The Southern Carolina Landing Pad at 500 Carteret Street which continues to garner Beaufort County international attention is now home to a Japanese and a Croatian firm.

Service Delivery Goals and Objectives

The goals for the upcoming year would be to achieve \$70 million in new developments, 250 jobs, and conduct seventy-five existing industry visits. We will accomplish these goals by:

- developing one hundred leads,
- marketing and attraction working with lead generators, industry trade shows,
- workforce development,
- site development,
- business retention and expansion visits, and
- community engagement,

We work with industry that is compatible and of appropriate scale for Beaufort County.

Justification for Increased Funding

The BCEDC is requesting level funding at FY 2023 levels for its operations (\$375,000) and site and job funds (.3 mils = estimated \$780,500).

The BCEDC is requesting \$7,500,000 be designated for the creation of a new county sites for development. The targeted sites will be brought to council for approval. The funds would be used for site acquisition and to build out infrastructure (rail, water, sewer, and natural gas). It would be expected that the funds used for the land purchase would be returned to the county with appreciation reflective of infrastructure improvements made to the property.

The BCEDC would look to work closely with the county's administration, planning staff, community groups and environmental interest on the acquisition and development of suitable sites.

Item 9.

Impact and Contingent Strategy if Funding is Denied or Reduced

If our existing funding were denied for operations and the site and jobs fund, we would not be able to continue our work. If this funding was reduced, we would have to alter our operations and reorder our priorities.

The BCEDC projects that the existing Beaufort Commerce Park will be fully occupied in the next 5 years. If the funding for the development of a new sites for industrial development is not approved in the near term we will run out of space to build a more diverse economic future for Beaufort County.

Significant Service Outputs, Outcomes and Measures

The goals for the upcoming year would be to achieve \$70 million in new developments, 250 jobs, and conduct seventy-five existing industry visits.



First Tryon Advisors

SIMPLIFYING PUBLIC FINANCE

DAVID CHEATWOOD

MANAGING DIRECTOR

Office: 704.926.2447

Email: dcheatwood@firsttryon.com

6101 Carnegie Blvd Suite 210

Charlotte NC 28209

Beaufort County, South Carolina

71 2024

Discussion Materials

Existing GO Bond Debt — As of 6/30/2024

- As of June 30, 2024 the County will have approximately \$144 million of General Obligation Bond debt outstanding (excluding issuances on behalf of County fire districts).
- > Of this amount, approximately \$86.7 million was voter approved and \$57.3 million was issued under the County's 8% capacity.
- The County services this debt from a combination of debt service millage, real property millage and Bluffton Parkway revenues.

General Obligation Bonds - Debt Service Millage							
Series	Description	Par Outstanding	Final Maturity	Call Provision	Avg. Coupon	Use of Proceeds	Included in 8% Debt?
Series 2012C	General Obligation Refunding Bonds	910,674	2/1/2025	Non-Callable	3.000%	Refund Series 2004	Yes
Series 2013C	General Obligation Refunding Bonds	2,650,714	3/1/2026	3/1/2023	3.250%	Refund Series 2006 & 2006B	Yes
Series 2014A	General Obligation Bonds	8,457,919	3/1/2034	3/1/2024	3.096%	Capital Projects	Yes
Series 2014A	General Obligation Bonds	2,927,081	3/1/2034	3/1/2024	3.096%	Capital Projects	-
Series 2014B	General Obligation Refunding Bonds	5,476,293	3/1/2029	3/1/2024	3.476%	Refund Series 2010B	Yes
Series 2017A	General Obligation Bonds	25,082,354	2/1/2037	2/1/2027	3.720%	Capital Improvements	Yes
Series 2017A	General Obligation Bonds	4,823,528	2/1/2037	2/1/2027	3.720%	Capital Improvements	-
Series 2019A	General Obligation Bonds	9,240,000	3/1/2039	3/1/2028	3.517%	Capital Improvements	Yes
Series 2020	General Obligation Bonds	5,535,000	3/1/2040	3/1/2029	2.472%	Capital Improvements	Yes
Total		65,103,563			3.426%		

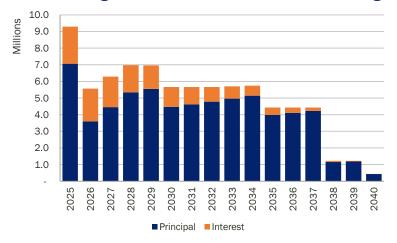
General Obligation	n Bonds - Real Property Millage						
Series	Description	Par Outstanding	Final Maturity	Call Provision	Avg. Coupon	Use of Proceeds	Included in 8% Debt?
Series 2012C	General Obligation Refunding Bonds	1,734,327	2/1/2025	Non-Callable	3.000%	Refund Series 2004	-
Series 2013B	General Obligation Bonds	12,905,000	5/1/2033	5/1/2023	3.546%	Capital Projects	-
Series 2014B	General Obligation Refunding Bonds	3,808,707	3/1/2029	3/1/2024	3.476%	Refund Series 2010B	-
Series 2016A	General Obligation Refunding Bonds	4,976,384	3/1/2027	Non-Callable	3.330%	Refund Series 2007	-
Series 2017A	General Obligation Bonds	19,294,118	2/1/2037	2/1/2027	3.720%	Capital Improvements	-
Series 2020	General Obligation Bonds	23,955,000	3/1/2040	3/1/2029	2.470%	Capital Improvements	-
Series 2021	General Obligation Refunding Bonds	5,600,000	3/1/2031	Non-Callable	5.000%	Refund Series 2011 GO	-
Total		72,273,536			3.317%		

General Obligation Bonds - Bluffton Parkway Revenues								
Series	Description	Par Outstanding	Final Maturity	Call Provision	Avg. Coupon	Use of Proceeds	Included in 8% Debt?	
Series 2013C	General Obligation Refunding Bonds	5,159,286	3/1/2026	3/1/2023	3.250%	Refund Series 2006 & 2006B	-	
Series 2016A	General Obligation Refunding Bonds	1,368,617	3/1/2027	Non-Callable	3.330%	Refund Series 2007	-	
Total		6,527,903			3.267%			
Grand Total		143,905,002			3.377%			

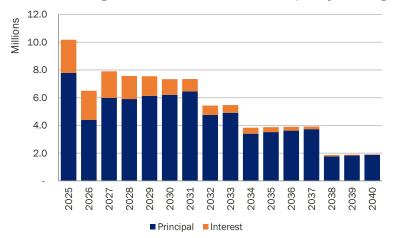


Existing GO Bond Debt Service — As of 6/30/2024

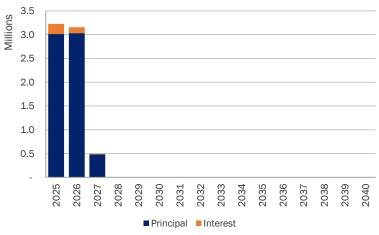
General Obligation Bonds – Debt Service Millage



General Obligation Bonds – Real Property Millage

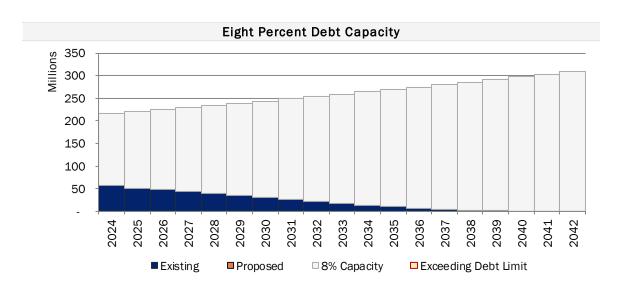


General Obligation Bonds – Bluffton Parkway Revenues



8% Debt Capacity

- The County is permitted to issue General Obligation Bonds without voter approval in an amount equal to 8% of the Assessed Value of all taxable property in the County.
- ▶ Based on the County's FY2024 Assessed Value of \$2,654,721,069, the County's constitutional debt limit was \$212,377,686.
- Following the payment of outstanding General Obligation Bond principal in FY2024, the County will have \$57,352,954 of General Obligation Bond debt that counts against this limit, leaving \$155,024,732 of capacity.
 - > This capacity will continue to grow as the County pays down existing debt and its Assessed Value increases.





Identified Capital Needs

> The County has identified a number of capital projects that it is considering funding through the issuance of a General Obligation Bond, including County projects totaling \$68.3 million and projects for other entities in the County totaling \$22 million.

		Issued	
Description	Amount	(CY)	Funding Type
EMS Station (County)	7,000,000	2024	G.O.
Tax Software (County)	3,300,000	2024	G.O.
Ferry Embarkation Points	8,000,000	2024	G.O.
Public Works Building (County)	45,000,000	2024	G.O.
Misc. Projects (County)	2,000,000	2024	G.O.
Equipment/Vehicles (County)	3,000,000	2024	G.O.
Convocation Center (USCB)	6,000,000	2024	G.O.
Affordable Housing (Hospital)	2,000,000	2024	G.O.
New Hospital (Hospital)	8,000,000	2024	G.O.
New Workforce Facility (TCL)	6,000,000	2024	G.O.



Repayment Sources

County

- The County currently levies 3.40 debt service mills which, based on a value of a mill of \$2.65 million, generated approximately \$9.19 million in property tax revenues in FY2024.
- Assuming a 2% growth in the value of a mill, the 3.40 mills would generate approximately \$9.37 million in FY2025.
- In addition, the County's debt service fund has an estimated 6/30/24 ending fund balance of approximately \$18 million which would be used to pay for a portion of the debt service on a GO bond issue.

Beaufort Memorial Hospital

- The County currently levies 0.4 mills for the Hospital which, based on a value of a mill of \$2.65 million, generated approximately \$1.06 million in property tax revenues in FY2024.
- **>** With reassessment, this millage generates about \$200,000 of excess revenues per year which could be applied towards the payment of debt service for the Hospital's projects.

Higher Education Fund

- The County currently levies 2.2 mills for its Higher Education Fund which, based on a value of a mill of \$2.65 million, generated approximately \$5.83 million in property tax revenues in FY2024.
- ➤ Of this amount, 1.1 mills is earmarked for USCB and 1.1 mills is earmarked for TCL.
- > With reassessment, this millage generates about \$400,000 of excess revenues per year, of which \$200,000 could be applied towards the payment of debt service on USCB's projects and \$200,000 could be applied towards the payments of debt service on TCL's projects.



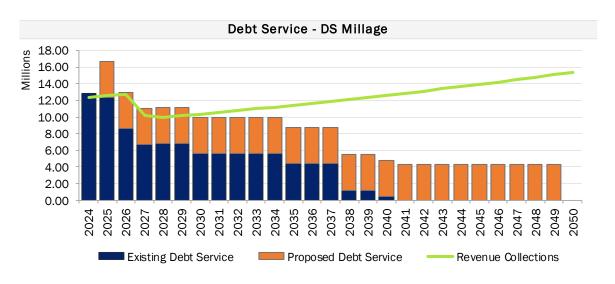
Plan of Finance (County)

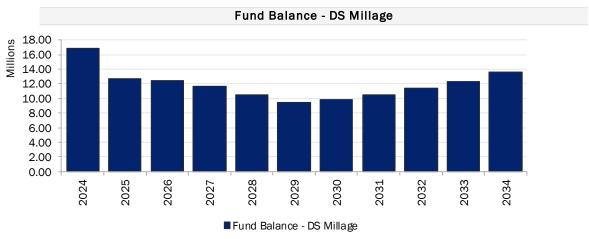
> The table below shows the impact of funding the \$68.3 million of County projects in Fall 2024 with the issuance of a GO Bond issued under the County's 8% capacity and serviced by the existing 3.4 debt service mills assuming a 25-year repayment term.

	Debt Service			A	0-11	NA:III - w-	Bluffton Pkwy	Evitation Ballet	Duran and Dalah	Total Daba		Use of Fund	
	Dept Service Paid	Millers Date	V-1 f - NA:II	Assumed Growth Rate	Collection	Millage	Admission	Existing Debt	Proposed Debt Service	Total Debt	Complete (Deficit)		Front Balance
x Levy Total	Paid	Millage Rate	Value of a Mill	Growth Rate	Percentage	Collections	Taxes & Fees	Service	Service	Service	Surplus (Deficit)	Balance	Fund Balance
	0000	F 60	0.004.400		100.00%	4.4.0.40.000	2.460.046	44700000		44700000	2.000.004		4 400 005
2022	2023 2024	5.60 3.40	2,261,466	17.18%		14,840,000	3,169,016	14,782,332	-	14,782,332	3,226,684	- (447.446)	4,199,865
2023 2024	2024	3.40	2,650,000 2,703,000	2.00%	100.00% 100.00%	9,190,200	3,182,640 3,181,256	12,789,956 12,343,529	4 227 445	12,789,956 16,680,944	(417,116)	(417,116)	16,884,672 12,758,989
			1 1			9,374,004			4,337,415		(4,125,684)	(4,125,684)	
2025	2026	3.40	2,757,060	2.00%	100.00%	9,561,483	3,100,212	8,599,417	4,329,463	12,928,879	(267,184)	(267,184)	12,491,804
2026	2027	3.40	2,812,201	2.00%	100.00%	9,752,713	490,416	6,681,822	4,330,838	11,012,659	(769,531)	(769,531)	11,722,273
2027	2028	3.40	2,868,445	2.00%	100.00%	9,947,768	-	6,869,901	4,328,463	11,198,364	(1,250,596)	(1,250,596)	10,471,677
2028	2029	3.40	2,925,814	2.00%	100.00%	10,146,722	-	6,852,149	4,332,088	11,184,237	(1,037,515)	(1,037,515)	9,434,162
2029	2030	3.40	2,984,330	2.00%	100.00%	10,349,658	-	5,586,800	4,331,463	9,918,262	431,396	-	9,865,558
2030	2031	3.40	3,044,017	2.00%	100.00%	10,556,650	-	5,583,244	4,331,463	9,914,706	641,944	-	10,507,502
2031	2032	3.40	3,104,897	2.00%	100.00%	10,767,783	-	5,595,176	4,331,838	9,927,013	840,770	-	11,348,272
2032	2033	3.40	3,166,995	2.00%	100.00%	10,983,139	-	5,633,836	4,332,338	9,966,173	1,016,966	-	12,365,237
2033	2034	3.40	3,230,335	2.00%	100.00%	11,202,799	-	5,664,003	4,332,713	9,996,716	1,206,084	-	13,571,321
2034	2035	3.40	3,294,942	2.00%	100.00%	11,426,856	-	4,370,905	4,332,713	8,703,618	2,723,238	-	16,294,560
2035	2036	3.40	3,360,841	2.00%	100.00%	11,655,394	-	4,368,284	4,332,088	8,700,372	2,955,022	-	19,249,582
2036	2037	3.40	3,428,058	2.00%	100.00%	11,888,501	-	4,367,422	4,330,588	8,698,010	3,190,492	-	22,440,073
2037	2038	3.40	3,496,619	2.00%	100.00%	12,126,273	-	1,206,938	4,327,963	5,534,900	6,591,373	-	29,031,447
2038	2039	3.40	3,566,551	2.00%	100.00%	12,368,799	-	1,209,741	4,328,838	5,538,578	6,830,221	-	35,861,667
2039	2040	3.40	3,637,882	2.00%	100.00%	12,616,173	-	439,078	4,332,713	4,771,791	7,844,382	-	43,706,049
2040	2041	3.40	3,710,640	2.00%	100.00%	12,868,497	-	-	4,329,838	4,329,838	8,538,659	-	52,244,709
2041	2042	3.40	3,784,853	2.00%	100.00%	13,125,867	-	-	4,331,338	4,331,338	8,794,529	-	61,039,238
2042	2043	3.40	3,860,550	2.00%	100.00%	13,388,384	-	-	4,327,838	4,327,838	9,060,547	-	70,099,784
2043	2044	3.40	3,937,761	2.00%	100.00%	13,656,151	-	-	4,329,138	4,329,138	9,327,014	-	79,426,798
2044	2045	3.40	4,016,516	2.00%	100.00%	13,929,276	-	-	4,328,172	4,328,172	9,601,105	-	89,027,902
2045	2046	3.40	4,096,846	2.00%	100.00%	14,207,862	-	-	4,329,141	4,329,141	9,878,722	-	98,906,624
2046	2047	3.40	4,178,783	2.00%	100.00%	14,492,017	-	-	4,332,891	4,332,891	10,159,127	-	109,065,750
2047	2048	3.40	4,262,359	2.00%	100.00%	14,781,857	-	-	4,329,203	4,329,203	10,452,654	-	119,518,404
2048	2049	3.40	4,347,606	2.00%	100.00%	15,077,497	-	-	4,332,750	4,332,750	10,744,747	-	130,263,152



Plan of Finance (County)







Plan of Finance (Hospital)

- > If the County included \$10 million in its 8% GO Bond for the Hospital's requested projects, the estimated debt service for that portion of the borrowing would be approximately \$635,000 per year assuming a 25-year term.
- If the County utilized the millage surplus of \$200,000 per year, there would still be a shortfall of approximately \$435,000 per year.
- > \$200,000 of revenue per year for 25 years would support a borrowing of approximately \$3 million.

	Available Revenues	Debt Service	Coverage	
Calendar Year	Millage Surplus	Proposed	Coverage	Surplus (Deficit)
2025	200,000	633,832	0.32x	(433,832)
2026	200,000	635,925	0.31x	(435,925)
2027	200,000	640,050	0.31x	(440,050)
2028	200,000	638,550	0.31x	(438,550)
2029	200,000	636,550	0.31x	(436,550)
2030	200,000	638,925	0.31x	(438,925)
2031	200,000	635,675	0.31x	(435,675)
2032	200,000	636,800	0.31x	(436,800)
2033	200,000	637,175	0.31x	(437,175)
2034	200,000	636,800	0.31x	(436,800)
2035	200,000	635,675	0.31x	(435,675)
2036	200,000	638,675	0.31x	(438,675)
2037	200,000	635,800	0.31x	(435,800)
2038	200,000	637,050	0.31x	(437,050)
2039	200,000	637,300	0.31x	(437,300)
2040	200,000	636,550	0.31x	(436,550)
2041	200,000	637,025	0.31x	(437,025)
2042	200,000	638,825	0.31x	(438,825)
2043	200,000	639,825	0.31x	(439,825)
2044	200,000	635,125	0.31x	(435,125)
2045	200,000	638,641	0.31x	(438,641)
2046	200,000	635,234	0.31x	(435,234)
2047	200,000	635,844	0.31x	(435,844)
2048	200,000	635,359	0.31x	(435,359)
2049	200,000	638,672	0.31x	(438,672)
Total		15,925,882		(10,925,882)

8% Assessed Value Capaci	ty
Assessed Value	2,654,721,069
x 8%	8.00%
Debt Limit	212,377,686
Less: Existing 8% GO Debt	(57,352,954)
Existing 8% Debt Limit	155,024,732
Less: County GO	(68,500,000)
Less: Hospital GO	(10,075,000)
Less: UCSB GO	-
Less: TCL GO	-
Remaining 8% Debt Limit	76,449,732



Plan of Finance (USCB)

- If the County included \$6 million in its 8% GO Bond for USCB's requested projects, the estimated debt service for that portion of the borrowing would be approximately \$385,000 per year assuming a 25-year term.
- If the County utilized the millage surplus of \$200,000 per year, there would still be a shortfall of approximately \$185,000 per year.
- \$200,000 of revenue per year for 25 years would support a borrowing of approximately \$3 million.

	Available Revenues	Debt Service	Coverage	
Calendar Year	Millage Surplus	Proposed	Coverage	Surplus (Deficit)
2025	200,000	380,961	0.52x	(180,961)
2026	200,000	380,744	0.53x	(180,744)
2027	200,000	384,244	0.52x	(184,244)
2028	200,000	382,369	0.52x	(182,369)
2029	200,000	380,244	0.53x	(180,244)
2030	200,000	382,744	0.52x	(182,744)
2031	200,000	379,869	0.53x	(179,869)
2032	200,000	381,619	0.52x	(181,619)
2033	200,000	382,869	0.52x	(182,869)
2034	200,000	383,619	0.52x	(183,619)
2035	200,000	383,869	0.52x	(183,869)
2036	200,000	383,619	0.52x	(183,619)
2037	200,000	382,869	0.52x	(182,869)
2038	200,000	381,619	0.52x	(181,619)
2039	200,000	384,744	0.52x	(184,744)
2040	200,000	382,244	0.52x	(182,244)
2041	200,000	380,569	0.53x	(180,569)
2042	200,000	384,669	0.52x	(184,669)
2043	200,000	383,269	0.52x	(183,269)
2044	200,000	381,469	0.52x	(181,469)
2045	200,000	383,578	0.52x	(183,578)
2046	200,000	384,469	0.52x	(184,469)
2047	200,000	384,703	0.52x	(184,703)
2048	200,000	384,281	0.52x	(184,281)
2049	200,000	383,203	0.52x	(183,203)
Total		9,568,451		(4,568,451)

8% Assessed Value Capaci	8% Assessed Value Capacity										
Assessed Value	2,654,721,069										
x 8%	8.00%										
Debt Limit	212,377,686										
Less: Existing 8% GO Debt	(57,352,954)										
Existing 8% Debt Limit	155,024,732										
Less: County GO	(68,500,000)										
Less: Hospital GO	(10,075,000)										
Less: UCSB GO	(6,050,000)										
Less: TCL GO	-										
Remaining 8% Debt Limit	70,399,732										



Plan of Finance (TCL)

- > If the County included \$6 million in its 8% GO Bond for TCL's requested projects, the estimated debt service for that portion of the borrowing would be approximately \$385,000 per year assuming a 25-year term.
- If the County utilized the millage surplus of \$200,000 per year, there would still be a shortfall of approximately \$185,000 per year.
- > \$200,000 of revenue per year for 25 years would support a borrowing of approximately \$3 million.

	Available Revenues	Debt Service	Coverage	
Calendar Year	Millage Surplus	Proposed	Coverage	Surplus (Deficit)
2025	200,000	380,961	0.52x	(180,961)
2026	200,000	380,744	0.53x	(180,744)
2027	200,000	384,244	0.52x	(184,244)
2028	200,000	382,369	0.52x	(182,369)
2029	200,000	380,244	0.53x	(180,244)
2030	200,000	382,744	0.52x	(182,744)
2031	200,000	379,869	0.53x	(179,869)
2032	200,000	381,619	0.52x	(181,619)
2033	200,000	382,869	0.52x	(182,869)
2034	200,000	383,619	0.52x	(183,619)
2035	200,000	383,869	0.52x	(183,869)
2036	200,000	383,619	0.52x	(183,619)
2037	200,000	382,869	0.52x	(182,869)
2038	200,000	381,619	0.52x	(181,619)
2039	200,000	384,744	0.52x	(184,744)
2040	200,000	382,244	0.52x	(182,244)
2041	200,000	380,569	0.53x	(180,569)
2042	200,000	384,669	0.52x	(184,669)
2043	200,000	383,269	0.52x	(183,269)
2044	200,000	381,469	0.52x	(181,469)
2045	200,000	383,578	0.52x	(183,578)
2046	200,000	384,469	0.52x	(184,469)
2047	200,000	384,703	0.52x	(184,703)
2048	200,000	384,281	0.52x	(184,281)
2049	200,000	383,203	0.52x	(183,203)
Total		9,568,451		(4,568,451)

8% Assessed Value Capacity										
Assessed Value	2,654,721,069									
x 8%	8.00%									
Debt Limit	212,377,686									
Less: Existing 8% GO Debt	(57,352,954)									
Existing 8% Debt Limit	155,024,732									
Less: County GO	(68,500,000)									
Less: Hospital GO	(10,075,000)									
Less: UCSB GO	(6,050,000)									
Less: TCL GO	(6,050,000)									
Remaining 8% Debt Limit	64,349,732									



First Tryon Advisors

FIRSTTRYON.COM

MSRB Registrant

DISCLAIMER: This communication was prepared by First Tryon Advisors, LLC ("First Tryon Advisors") and is for informational purposes only and should not be construed as an offer or solicitation to sell or buy any securities. This material does not provide tax, regulatory, accounting, or legal advice. Prior to entering into any proposed transaction, recipients should determine, in consultation with their own investment, legal, tax, regulatory and accounting advisors, the economic risks and merits, as well as the legal, tax, regulatory, and accounting characteristics and consequences, of the proposed transaction.

Any proposal included in this communication is confidential information of First Tryon Advisors and is solely for the benefit of the recipient(s), and the recipient(s) is (are) not authorized to sell, redistribute, forward or deliver this communication to any other person without the prior written consent of First Tryon Advisors.

The statements within this material constitute the views, perspective and judgment of First Tryon Advisors at the time of distribution and are subject to change without notice. First Tryon Advisors gathers its data from sources it considers reliable; however, it does not guarantee the accuracy or completeness of the information provided within this communication. The material presented reflects information known to First Tryon Advisors at the time this communication was prepared, and this information is subject to change without notice. First Tryon Advisors makes no warranties regarding the accuracy of this material.

Any forecasts, projections, or predictions of the market, the economy, economic trends, and equity or fixed-income markets are based upon current opinion as of the date of issue, and are also subject to change. Opinions and data presented are not necessarily indicative of future events or expected performance. Actual events may differ from those assumed and changes to any assumptions may have a material impact on any projections or performance. Other events not taken into account may occur and may significantly affect the projections or estimates. Certain assumptions may have been made for modeling purposes only to simplify the presentation and/or calculation of any projections or estimates, and First Tryon Advisors does not represent that any such assumptions will reflect actual future events. Accordingly, there can be no assurance that estimated projections will be realized or that actual performance results will not materially differ from those estimated herein.

First Tryon Advisors is registered as a municipal advisor with the Securities and Exchange Commission ("SEC") and the Municipal Securities Rulemaking Board ("MSRB"). Neither the SEC, nor any other regulatory organization endorses, indemnifies, or guarantees First Tryon Advisors' business practices or selling methods.

ITEM TITLE:
Review of County-wide budgets for FY 25
MEETING NAME AND DATE:
Finance Committee 5/1/24
PRESENTER INFORMATION:
Valerie Althoff, Budget Manager and Denise Christmas, CFO
ITEM BACKGROUND:
This will be the first look at the total FY 25 Budget in preparation for presentation to County Council on 5/13/24.
PROJECT / ITEM NARRATIVE:
FY 25 Budget Overview
FISCAL IMPACT:
NA until Budget Ordinance is approved
STAFF RECOMMENDATIONS TO COUNCIL:
OPTIONS FOR COUNCIL MOTION:
NA



BEAUFORT COUNTY BUDGET FY 2025



- **GENERAL FUND**
 - *COMPENSATION/CLASSIFICATION STUDY

 *CHART OF ACCOUNTS CONVERSION AND CORRECTLY

 CLASSIFYING REVENUE EFFECTS ON BUDGET
- CAPITAL IMPROVEMENT FUND
 - *GO BOND ISSUANCE

 *NEW MULTI-YEAR FUND TO SIMPLIFY PURCHASE ORDER

 ROLLOVERS AND BUDGET CARRYFORWARDS
- *LAND ACQUISITION AND COMMERCIAL/INDUSTRIAL
 SITE DEVELOPMENT
- HIGHER EDUCATION FUNDS
 - *WORKFORCE TRAINING CENTER
 *CONVOCATION CENTER
- BEAUFORT MEMORIAL HOSPITAL
- *WORKFORCE HOUSING
 *CONSTRUCTION OF HOSPITAL IN BLUFFTON
- MILLAGE AND GO BONDS
 - *TRANSFERS OF MILLS TO SUPPORT ALL ITEMS ABOVE
 *GO BOND ISSUANCE FOR VARIOUS CAPITAL PROJECT.
 84



BUDGET PLAN PER **FUND**

GENERAL FUND

Departments with increases due to chart of accounts conversion and correcting historical errors in posting:

Sheriff, County Attorney, Risk Management

Old Capital Fund 1040 will be Fund 4000 beginning July 1 as a multi-year fund to allow project budget balances and PO's to roll year to year until projects are complete.

GO Bond issuance of \$80M

ECONOMIC DEV. FUND

Purchase and build-out of infrastructure of development sites to maintain county's tax base and provide quality jobs to its citizens. Recommending a 1 mil increase for 3 years

HIGHER EDUCATION

The Technical College of the Lowcountry – workforce training center – three (3) year letter of commitment/resolution

USC-B – convocation center .2 mil increase total (.1 mil each)

BEAUFORT MEMORIAL HOSPITAL

Recommend funding \$10M through GO Bonds

.2 mil increase

MILLAGE AND GO BONDS

Recommending a .3 mil increase overall with various transfers of mills from certain funds

RECOMMENDED MILLAGE 2025

			FY'24 PROJECTED	F	Y'25 PROJECTED
FUND:	CURRENT	PROPOSED	REVENUE		<u>REVENUE</u>
COUNTY OPERATIONS	42.3	42.3 3	112,095,000.00	\$	114,379,200.00
DEBT SERVICE	3.4	3.2 9	9,010,000.00	\$	8,652,800.00
PURCHASE OF REAL					
PROPERTY(DEBT)	4.4	3 9	11,660,000.00	\$	8,112,000.00
CAPITAL			_		
IMPROVEMENTS	2.4	3.4 9	6,360,000.00	\$	9,193,600.00
FCONOMIC					
DEVELOPMENT	0.3	1.3 \$	795,000.00	\$	3,515,200.00
SOLID WASTE	3.7	3.2 9	9,805,000.00	\$	8,652,800.00
INDIGENT CARE					
BJHCHS	0.4	0.4	1,060,000.00	\$	1,081,600.00
INDIGENT CARE BMH	0.4	0.6 9	1,060,000.00	\$	1,622,400.00
LUCLIED EDUCATION	2.2	2.4.0	E 020 000 00	ф	C 400 C00 00
HIGHER EDUCATION	2.2	<u>2.4</u> S	5,830,000.00	\$	6,489,600.00
	59.5	59.8			
	39.3	33.0			

COUNTY OPERATIONS

42.3

DEBT SERVICE

3.2

ECONOMIC DEVELOPMENT

1.3

BEAUFORT MEMORIAL HOSPITAL

.6

CAPITAL IMPROVEMENTS

3.4

PURCHASE OF REAL PROPERTY DEBT

3

SOLID WASTE

3.2

HIGHER EDUCATION

2.4

Capital Improvement Plan

LOOKING AHEAD

Developing sites for economic growth, providing workforce training, accessible healthcare, and resources for community development, growth, and tourism allows the county achieve sustainable growth.

With the right strategy, resources, and team in place, we can achieve our goals and create the environments necessary for all citizens to reach their full potential and thrive in today's economy.

FY 2025 CIP Plan.pdf (sharepoint.com)





Beaufort County's

FY 2025 CAPITAL REQUESTS

Presented by:

Eric Larson, CIP Director Carolyn Wallace, CIP Manager



Agenda

- Introduction
- Project submittal process and timeline
- Project Ranking/ Selection process
- FY2025 CIP Plan Overview
 - Projects to be completed before June 30, 2024
 - Fully Funded Projects
 - Ranked Projects
 - Unranked Projects
 - Other Funding Source Projects
- Questions/ Contact information
- Next Steps



Introduction

- 1. Purpose
- 2. Objective



Project Submittal Process

- Background information
- Budget Software change
- Changes/ Updates in MUNIS
 - Multi-Year Projects
 - Project Ledger
- Timeframe



Ranking &
Selection
Process



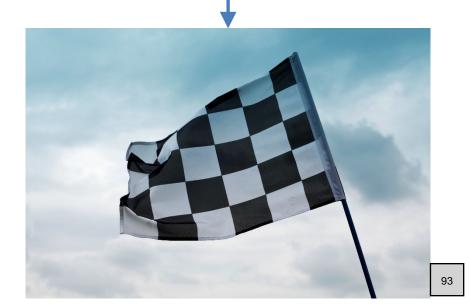
Ranking Criteria

- > Fully Funded
- > Partially Funded
- > Unfunded

- > Planning
- > Design
- > Construction

- Restoring existing infrastructure
- > Health and safety
- > Expanding services
- > Economic impact
- Efficiency / sustainability

- > Essential services
- > Mandated needs
- > Public facing projects
- > Facilities needs



FY 24 Project Status

Projects completed FY 2024

Projects to be

completed /

substantially

Completed in

FY2024

- 2266 Boundary Street Demo
- Alljoy Beach Renourishment
- Arthur Horne Building Phase 1
- Beaufort Witness Tree
- BIV 1 & BIV 2 Minor Renovations
- Boundary Street Tennis Courts
- Bruce Edgerly Restrooms
- Burton Wells HVAC/Energy Mgt. system
- Burton Wells Pickleball
- Burton Wells Weight Room Flooring
- Charles Lind Brown Center Renovations Ph. 1
- BIV 1, 2, & 3 Roofs
- Administrative Building HVAC Replacement
- Arthur Horne Building Phase 2
- BIV #1, #2, and #3 Minor Renovations Roof and finishes
- BIV 3 Lobby Doors
- DSN Pottery Room
- DSN Walking Trail
- DSN Day Room faucets
- Register of Deeds Records Room
- Spanish Moss Trail Bridge Phase 2

- Coursen Tate Field Lights
- Detention Center Kitchen Floor
- Port Royal Center Remodel
- Probate Offices Remodel (Main & HHI)
- Public Works Conference Room
- Register of Deeds Front Desk
- Register of Deeds Office
- Register of Deeds Renovation
- Spanish Moss Trail Bridge Phase 1
- Whitehall Park Phase 1
- Sun City EMS/Fire Station #34
- Voter Registration Expansion
- DSN Bostick Floor Replacement
- DSN Roofs (Chloe, Cottage Walk, Peyton, Little Capers)
- DSN Kitchen Remodel
- Port Royal Library
- 114 Elliot St. Roof
- Sheriff's Office Traffic Mgt. center consoles and furniture
- Sheriff's Office Brinc Bounce
- Whitehall Park Phase 2

94

FY 2025 CIP Plan Overview

PROJECTS FUNDING CLASSIFICATION	#	OST PRIOR O FY2024	Ę١	Y2024 COST	FV	/2025 COST	E,	Y2026 COST	TOTAL PROJECT COST
SEASSII ISAITSII	"	OTTEGET		12024 0001		2020 0001		12020 0001	0001
FULLY FUNDED	68	\$ 23,728,477	\$	42,760,201	\$	55,093,676	\$	18,100,684	\$139,672,039
RANKED	44	\$ 1,766,280	\$	9,356,750	\$	26,050,944	\$	3,643,000	\$ 40,816,974
PROPOSED FOR BOND	16	\$ 244,826	\$	3,313,715	\$	50,037,777	\$	5,500,000	\$ 59,107,318
UNRANKED	52	\$ 3,091,059	\$	4,152,900	\$	41,002,872	\$	15,750,000	\$ 63,996,831
OTHER FUNDING SOURCES	32	\$ 15,416,226	\$	46,896,731	\$	84,771,728	\$	192,703,672	\$339,788,356
TOTAL	212	\$ 44,246,867	\$	106,480,297	\$	256,956,997	\$	235,697,356	\$643,381,518

Fully Funded Projects

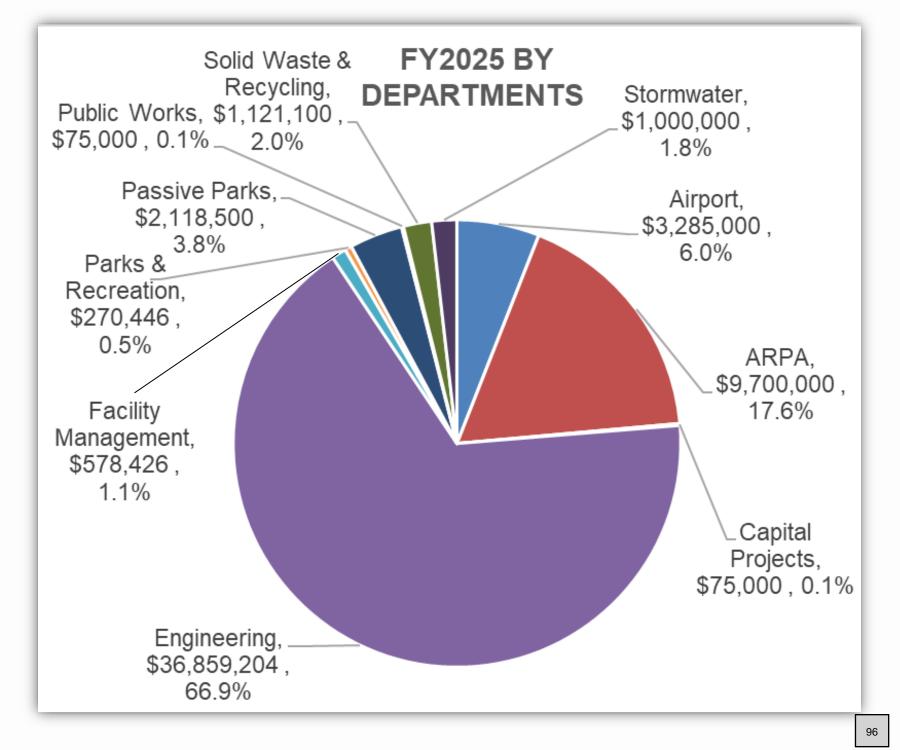
COST PRIOR TO FY2024 \$23,728,477

FY2024 COST \$42,760,201 FY2025 COST \$55,082,676 FY2026 COST \$18,100,684 TOTAL PROJECT COST \$139,672,039

67 Projects

47
Projects
with
FY2025
Budget
Request

DEPARTMENTS	COUNT	FY	2025 COST
Airport	2	\$	3,285,000
ARPA	2	\$	9,700,000
Capital Projects	1		\$ 75,000
Engineering	28	\$	36,859,204
Facility Management	2	\$	578,426
Parks and Recreation	2	9	270,446
Passive Parks	2	\$	2,118,500
Public Works	1	\$	75,000
Solid Waste & Recycling	5	\$	1,121,100
Stormwater	2	\$	1,000,000
Total	47	\$	55,082,676



Fully Funded Projects Con't

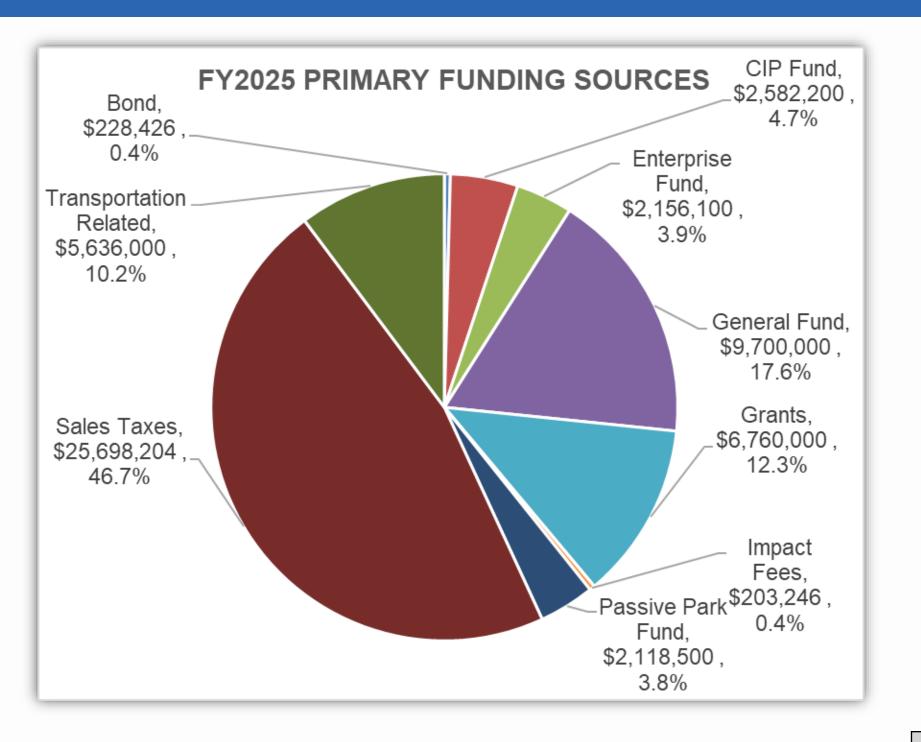
COST PRIOR TO FY2024 \$23,728,477

FY2024 COST \$42,760,201 FY2025 COST \$55,082,676 FY2026 COST \$18,100,684 TOTAL PROJECT COST \$139,672,039

67 Projects

47
Projects
with
FY2025
Budget
Request

FUNDING SOURCES	FY2025
Bond	\$ 228,426
CIP Fund	\$ 2,582,200
Enterprise Fund	\$ 2,156,100
General Fund	\$ 9,700,000
Grants	\$ 6,760,000
Impact Fees	\$ 203,246
Passive Park Fund	\$ 2,118,500
Sales Taxes	\$ 25,698,204
Transportation Related	\$ 5,636,000
Total	\$ 55,082,676



FY 24 Funded Projects continuing into FY 25

FY 2024
Ongoing
Capital
Improvement
Projects

- HHI Airport Foam Cart and Training
- Beaufort Executive Airport Runway Rehab
- HHI Airport Taxiway Rehab
- Daufuskie Island Ferry Embarkation Facilities
- DHEC office relocation
- Spanish Moss Trail Bridge Replacement
- Sun City Fire / EMS Station 39
- Register of Deeds Records Room Conversion
- Buckwalter Rec Center Generator
- Sheriff's Office 800 mHz tower generator
- Courthouse Chiller Replacement
- M C Riley Pool HVAC, Envelope, and Interior Renovations
- Administration Building Admin. Suite Renovations
- Southside Pickle Balls and Basketball Courts
- Crystal Lake Park Boardwalk Improvements
- Detention Center Interior Renovations Phase 1

- Okatie River Park
- Ford's Shell Ring Park
- Camp St. Mary's Park
- Bluffton Parkway and Pinecrest Bore
- Sheriff's Office Comm. Tower Upgrades and Generators
- Solid Waste Bulk Metals Staging Pad
- Solid Waste Convenience Center Upgrades
- Solid Waste Permitted Waste Tire Facility
- Household Hazard Waste Facility
- USDA Composting Pilot Program Grant
- Shell Point Drainage Improvements
- Lucy Creek / Tuxedo Park Drainage
- Health / Community Center Lobeco / Sheldon
- Health / Community Center St. Helena
- Burton Wells Concession Stand Renovations
- Charles Lind Brown Drainage Phase 2
- Alvin Settles Pool Deck rehabilitation
- Bluffton Recreation Center Remodel
- Lobeco / Morgan Road Water Line Extension

00

FY 24 Funded Projects continuing into FY 25 -

Transportation

FY 2024
Ongoing
Capital
Improvement
Projects

- Road resurfacing and Preservation Program
- Joe Frazier Road Corridor Study
- US 12 Corridor Study
- Spanish Moss Trail Port Royal Extension
- Oldfield Traffic Signal
- Ribaut Road / Lady's Island Drive Intersection Improvements
- US 21 and Laurel Bay Road Intersection
- ITS Master Plan Study
- Airport Frontage Road
- Lady's Island Middle School Access Road
- Haig Point Evaluation
- Goethe Road Improvements
- Hazel Farm Road and Gay Drive

- Bluffton Parkway Pathways
- Alljoy Road Sidewalk
- Big Estate Road Pathway
- Broad River Blvd. & Riley Road Sidewalk
- Broad River Road Sidewalk
- Burton Hill Road Pathway
- Depot Road Pathway
- Dr. Martin Luther King Jr. Drive Sidewalk
- Laurel Bay Road Pathway
- Meridian Road Pathway
- Middle Road Pathway
- Old Salem Road Sidewalk
- Salem Road Pathway
- Shad Avenue Sidewalk
- Stuart Point Pathway
- Ulmer Road Pathway

Ranked Projects

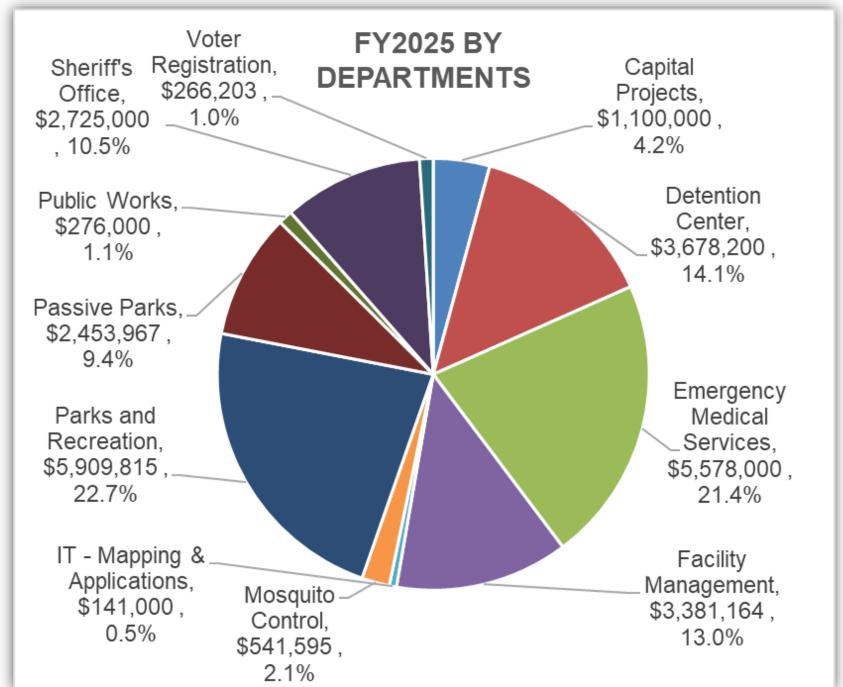
COST PRIOR TO FY2024 \$ 1,766,280

FY2024 COST \$ 9,356,750 FY2025 COST \$ 26,050,944 FY2026 COST \$ 3,643,000 TOTAL PROJECT COST \$40,816,974

44 Projects

44
Projects
with
FY2025
Budget
Request

DEPARTMENTS	COUNT	FY	'2025 COST
Capital Projects	1	\$	1,100,000
Detention Center	5	\$	3,678,200
Emergency Medical Services	1	\$	5,578,000
Facility Management	11	\$	3,381,164
IT - Mapping & Applications	2	\$	141,000
Mosquito Control	3	\$	541,595
Parks and Recreation	11	\$	5,909,815
Passive Parks	2	\$	2,453,967
Public Works	1	\$	276,000
Sheriff's Office	5	\$	2,725,000
Voter Registration	2	\$	266,203
	44	\$	26,050,944



Recommended FY 25 Projects

FY 2025

Proposed
Capital
Improvement

Projects

(Based on Projected Funding as of March 22, 2024*)

- Aumentum Tax Software Upgrade
- Sheriff's Office Software Needs
 - Motorola Vesta Refresh
 - GeTAc MDC replacement
 - Data Backup Solution Expansion, Upgrade, Secondary
- Sheriff's Office Department:
 - DNA Lab Roof, HVAC, & Generator
 - LEC HQ Roof
 - LEC 911 Dispatch Windows
 - Evidence Locker HVAC
- EMS Headquarters and EMS Station 1
- Courthouse Interior Renovations
- Detention Center
 - Gym Conversion for Housing
 - Stucco Façade Repair
 - Kitchen Floor Drains
 - Intercept Tek 84 Body Scanner
- Voter's Registration Impact Glass Windows
- Voter's Registration Stand by Generator
- Charles Lind Brown Center Restrooms and Gym Renovations & Entry Awning

- Beaufort County Broadcast Radio
- Hilton Head Library Roof
- Myrtle Park Office Bldg. HVAC and Energy Management System
- Myrtle Park Office Building Elevator Replacement
- DSN Main Office HVAC
- Mosquito Control Pole Barn
- Mosquito Control Maintenance Shop and Technician Office Renovations
- Sheldon Fire Station Driveway
- Bluffton Rec. Center Multi-Purpose Field Artificial turf & Non-Athletic field improvements
- Boundary St. Tennis Complex parking
- Booker T. Washington Center Renovations
- Scott Center Renovations
- Beaufort HS Pool Roof, HVAC, Envelope, Interior Renovations
- Battery Creek HS Pool Roof, HVAC, Envelope, Interior Renovations
- Fort Freemont Preserve Stairs and Rails
- Pineview Preserve Passive Park

FY 2025 projects seeking Alt. funds*

- Law Enforcement Campus SC 170
- Public Works Administration Building and Site

Unranked, Unfunded/Partially Funded Projects

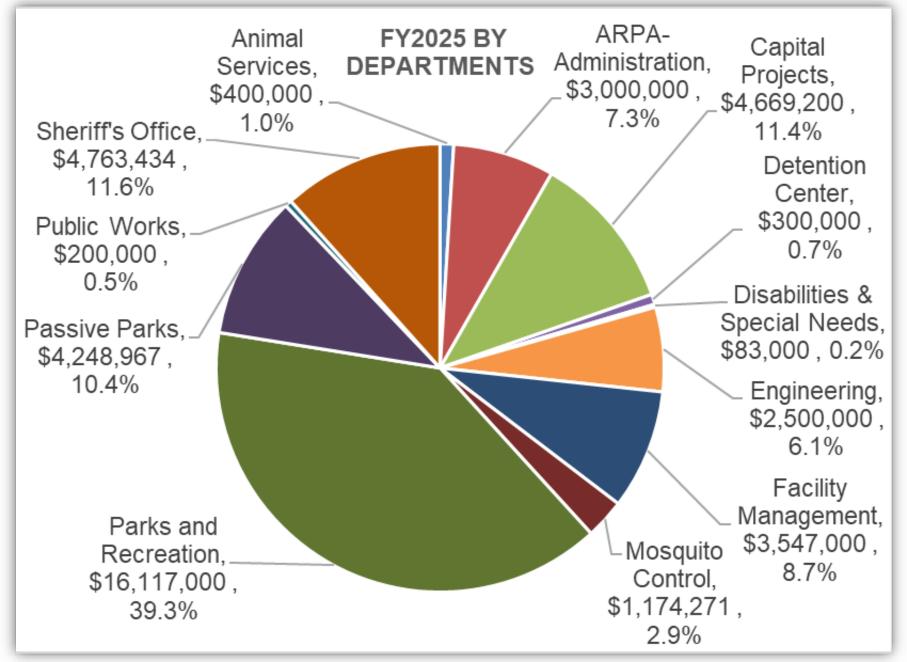
COST PRIOR TO FY2024 \$ 3,335,885

FY2024 COST \$4,152,900 FY2025 COST \$41,002,872 FY2026 COST \$15,750,000 TOTAL PROJECT COST \$63,996,831

52 Projects

51
Projects
with
FY2025
Budget
Request

DEPARTMENTS	COUNT	F'	Y2025 COST
Animal Services	1	\$	400,000
ARPA-Administration	3	\$	3,000,000
Capital Projects	2	\$	4,669,200
Detention Center	1	\$	300,000
Disabilities & Special Needs	6	\$	83,000
Engineering	3	\$	2,500,000
Facility Management	12	\$	3,547,000
Mosquito Control	2	\$	1,174,271
Parks and Recreation	12	\$	16,117,000
Passive Parks	2	\$	4,248,967
Public Works	1	\$	200,000
Sheriff's Office	6	\$	4,763,434
	51	\$	41,002,872



Projects - Proposed 2025 Bond Funding

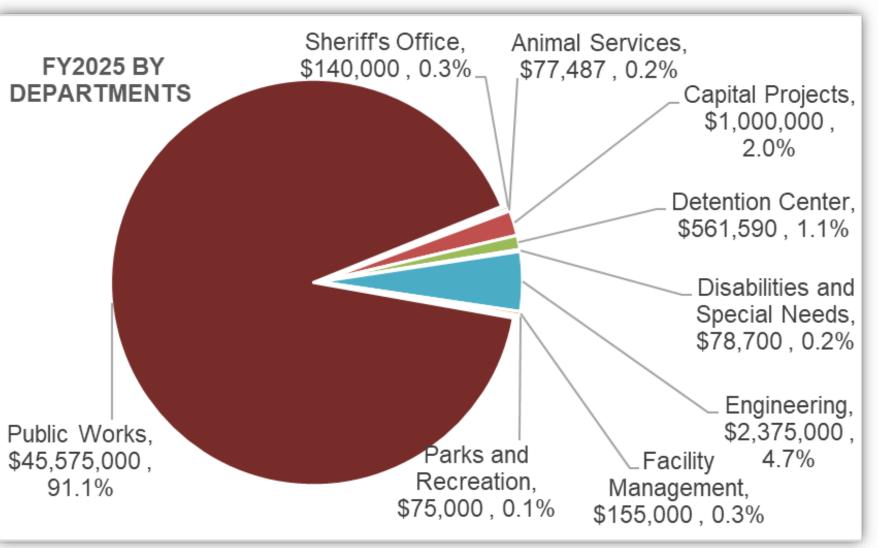
COST PRIOR TO FY2024 \$244,826

FY2024 COST \$3,313,715 FY2025 COST \$50,037,777 FY2026 COST \$5,500,000 TOTAL PROJECT COST \$59,096,318

16 Projects

16
Projects
with
FY2025
Budget
Request

DEPARTMENTS	COUNT	FY2025 COST
Animal Services	1	\$ 77,487
Capital Projects	1	\$ 1,000,000
Detention Center	2	\$ 561,590
Disabilities and Special Needs	2	\$ 78,700
Engineering	3	\$ 2,375,000
Facility Management	2	\$ 155,000
Parks and Recreation	1	\$ 75,000
Public Works	2	\$ 45,575,000
Sheriff's Office	2	\$ 140,000
	16	\$ 50,037,777



FY 25 Submitted Projects -Requesting Proposed Bond Funding

FY 2025

Proposed Capital Improvement

> Projects seeking funding

(Based on Projected Funding as of March 22, 2024)

- Animal Shelter Play yards
- Law Enforcement Campus Concept Design
- **Detention Center Cell Door food slots**
- Detention Center Stun Cuffs
- DSN office exterior drainage improvements
- DSN Bldg. B Cafeteria Renovation
- Midtown Drive Connector
- Ribaut Road
- Shell Point Traffic Calming
- BIV 1 and 2 Interior Renovations
- BIV 1, 2, & 3 Entry doors
- Myrtle Park Generator
- Shell Point Park Improvements
- **Facilities Parking Lot Repairs**
- Public Works Administration Building North
- Sheriff's Office 911 Satellite at HHI
- Sheriff's Office Server System Expansion

FY 25 Submitted Projects seeking

funding

FY 2025

Proposed
Capital
Improvement

Projects seeking funding

(Based on Projected Funding as of March 22, 2024)

- Human Services Bldg. Minor Renovations
- HHI Government center Minor Renovations
- Asset & Project Mgt. Software & Implementation
- Vulnerability Assessment Roads & Stormwater
- Resiliency Plan Development Facilities Mgt.
- Elevator Modernization Program
- Mrytle Park Building #2
- Sheriff's Office Helicopter replacement
- Sheriff's Office Blood hound kennels
- Sheriff's Office Brinc Bounce
- Sheriff's Office Pro QA Software
- Sheriff's Office Traffic Camera @ Midtown Dr.
 & Parris Island Gateway
- Sheriff's Office Traffic Camera site updates
- Sheriff's office LEC flooring and renovations

- Library System wide Improvements to Self check kiosks
- Mosquito Control Lab
- Mosquito Control Hanger Floor resurfacing
- Animal Control Wildlife Campus
- Health / Community Center Daufuskie Island
- Bailey Memorial Passive Park
- Cherry Hill Passive Park
- Detention Center Interior Renovations Phase 2
- Daufuskie Island South Dock Restaurant and Store renovations
- Daufuskie Island Beach Road restrooms

FY 25 Submitted Projects seeking

funding cont.

FY 2025

Proposed Capital Improvement

Projects seeking funding

(Based on Projected Funding as of March 22, 2024)

- DSN Center Drive West Parking Pad
- DSN Deanne Flooring replacement
- DSN Day Program Bldg. B

 Sink Faucets
- DSN Chloe Way Roof
- DSN Cottage Walk Roof
- DSN Little Capers Roof
- DSN Bostick Flooring replacement
- DSN Bldg. B Kitchen Renovation
- DSN Bldg. B Rec. Area window blinds

- M C Riley Complex Parking lot expansion, repaving, and lighting
- Old Burton Wells Park Restroom
- Burton Wells Regional Park Masterplan Implementation
- Numerous Outlying baseball practice field improvements
- Athletic Field Barrier Netting
- Burton Wells Pickle Ball Court Restrooms
- Basil Green Complex Field improvements
- M C Riley Field realignment
- Metz Field Improvements

Transportation Related

 Pavement Management Data Collection and Evaluation

Bluffton Parkway Enhancements

106

Projects w/ Other Primary Funding Sources

COST PRIOR TO FY2024 \$ 15,416,226

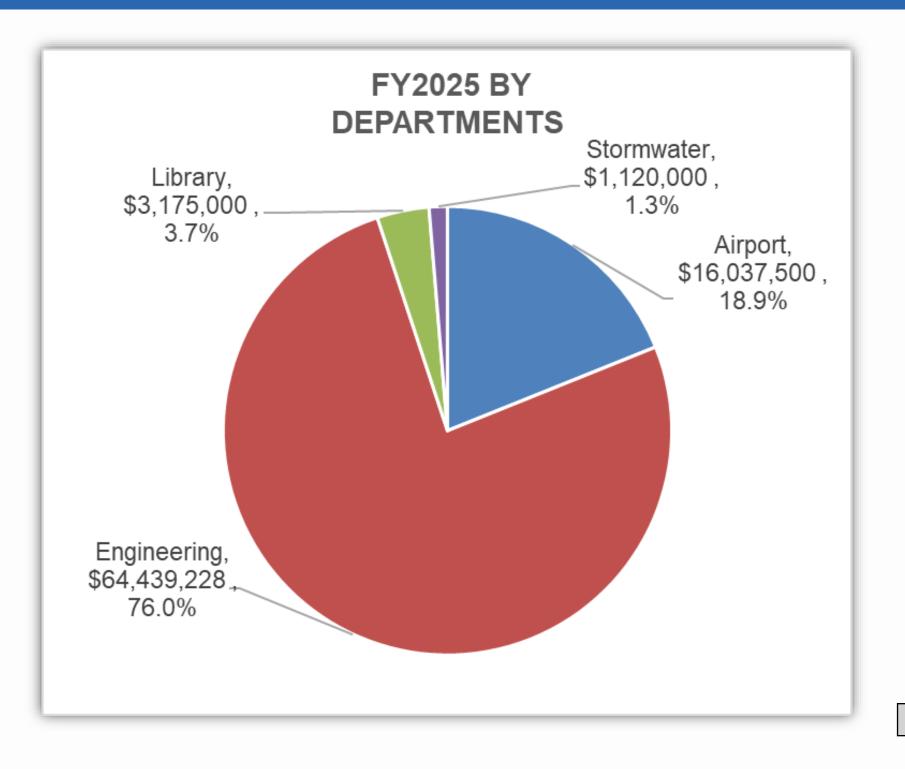
FY2024 COST \$ 46,896,731

FY2025 COST \$ 84,771,728 FY2026 COST \$ 192,703,672 TOTAL PROJECT COST \$ 339,788,356

32 Projects

30
Projects
with
FY2025
Budget
Request

DEPARTMENTS	COUNT	F	Y2025 COST
Airport	4	\$	16,037,500
Engineering	20	\$	64,439,228
Library	3	\$	3,175,000
Stormwater	3	\$	1,120,000
	30	\$	84,771,728



FY 25 Projects seeking other funding sources

FY 2025

Proposed CIP seeking other fund sources

- HHI Airport Commercial Terminal Renovations and Expansion
- Beaufort Airport T and Box Hangers
- HHI Airport Admin. Bldg. Improvements
- HHI Airport Automatic Parking Lot gates
- Arthur Horne Park Stormwater
- Alljoy Regional Drainage study
- River's End Drainage Improvement Project

- Pritchardville / Okatie Branch library
- Bluffton Library Renovations Phase 2
- Hilton Head Library Renovations
- Pocotaligo Preserve Passive Park (FY26)
- Buckwalter Recreation Complex Expansion

Transportation Related

- Triangle Project US 278/SC170/Argent Blvd.
- Roadway Vulnerability Assessment
- Roadway Safety Program
- Sunset Blvd. Traffic Calming
- US 278 Adaptive traffic signals
- Meridian Road / Island Causeway Intersection Improvements
- US 12 Bus., US 21, and SC 802 mainline improvements
- US 278 Bridge and Corridor Improvements
- Sunset Blvd. and Miller Drive West Access Roads

- US 278 corridor traffic improvements
- Cherry Point Road Improvements
- SC 462 Roadway realignment
- Bluffton Parkway Access Management Improvements
- Buckwalter Parkway Access Management Improvements
- Burnt Church Road Improvements
- Dirt Road Paving Program
- SC 170 Improvements
- SC 46 Roadway improvements
- Meadowbrook Drive Extension
- Sawmill Creek Road Pathway







Questions?

Next Steps?



Contact Information

Capital Improvement Projects

Eric Larson, PE, CIP Director



eric.larson@bcgov.net

843-255-2708

Robert Gecy, Project Manager



robert.gecy@bcgov.net

843-255-2709

Fred Morillo, Project Manager



fred.morillo@bcgov.net

843-255-2938

Mark Sutton, Project Manager



<u>mark.sutton@bcgov.net</u>

4 843-255-2695

Carolyn Wallace, CGFO, CIP Manager



<u>carolyn.wallace@bcgov.net</u>

843-255-2707

Facilities Management

Mark Roseneau

Facility Management Director



<u>markr@bcgov.net</u>



& 843-255-2770

Vanessa O'Donnell, Office Manager



<u>vodonnell@bcgov.net</u>



& 843-255-2748