



# Mayor and City Council of Cumberland

*Mayor* Raymond M. Morriss  
*Councilman* Richard J. "Rock" Cioni  
*Councilman* Eugene T. Frazier  
*Councilman* James L. Furstenberg  
*Councilwoman* Laurie P. Marchini

City Administrator Jeffrey F. Silka  
City Solicitor Michael Scott Cohen  
City Clerk Allison K. Layton

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## AGENDA

Regular M&CC Meeting  
Cumberland City Hall Council Chambers, 57 N. Liberty Street

DATE: October 03, 2023

### OPEN SESSION

#### Pledge of Allegiance

#### Roll Call

#### Statement of Closed Meeting

#### Presentations

1. Certificate of Recognition presented to Josef Sneathen for the completion of his Eagle Scout project of building dug-outs at Holly Fields in LaVale
2. Certificate of Recognition presented to Mason Trub for the completion of his Eagle Scout project at Rose Hill Cemetery
3. Presentation of awards given in recognition of employee career milestones

#### Approval of Minutes

1. Approval of the Work and Regular Session Minutes of September 19, 2023

#### Public Comments – FOR AGENDA ITEMS ONLY

All public comments are limited to 5 minutes per person

#### New Business

##### (A) Ordinances

1. Ordinance 3966 (*1st reading*) - authorizing the transfer of 102-104-106 Altamont Terrace to Abiye Williams for the purchase price of \$4,800

## **(B) Orders (Consent Agenda)**

- [1.](#) Order 27,328 - authorizing the Chief of Police to accept a Maryland Highway Safety Office grant for FY24 in the amount of \$3,000 for police overtime concentrating on DUI Reduction and Occupant Protection
- [2.](#) Order 27,329 - approving Amendment No. 1 to the Cumberland Street Construction Agreement, dated November 5, 2019, between the Mayor and City Council of Cumberland and CSXT
- [3.](#) Order 27,330 - authorizing the City Administrator to accept the sole source proposal from Cargill Incorporated to provide road salt for an amount not-to-exceed \$200,000 for the term September 1, 2023 through August 31, 2024, with pricing obtained through the statewide contract
- [4.](#) Order 27,331 - authorizing the purchase of a new Ford F600 Pacific Tek Power Vac Truck from Infrastructure Solutions Group, Inc. for an amount not-to-exceed \$207,953.74, which is Virginia Sheriffs Association Contract #23-05-0713 pricing and is in accordance with City Code Sec. 2-171 (c)
- [5.](#) Order 27,332 - accepting the bid from Southern States Cooperative for the purchase of heating oil for the Water Reclamation Facility and the Water Filtration Plant, in the most current price (September 20, 2023) of \$77,337.50 for 23,000 gallons
- [6.](#) Order 27,333 - approving the ARPA combined Affordable Housing Assistance and Property Improvement funding modification to allow for a demolition assistance match up to \$10,000 per property
- [7.](#) Order 27,334 - accepting the proposal from Long View Systems Corporation USA for equipment, installation and support of a Tenable system to better secure and monitor the City's water supply and Wastewater management IT systems, as well as general IT Networks, in the amount not-to-exceed \$51,889.67
- [8.](#) Order 27,335 - amending Order No. 26,961 dated February 15, 2022 by approving an increase of ARPA funding in the amount of \$16,844.41 toward the Duck Pond project and approving a \$16,844.41 reduction to funding previously allotted to Jane's Place
- [9.](#) Order 27,336 - authorizing the Sole Source purchase of a professional service contract from ServicePro for improvements at the Duck Pond in Constitution Park in the amount not to exceed \$28,465

## **Public Comments**

All public comments are limited to 5 minutes per person

## **Adjournment**

**File Attachments for Item:**

1. Approval of the Work and Regular Session Minutes of September 19, 2023



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## Mayor and City Council of Cumberland

### WORK SESSION

City Hall 2<sup>nd</sup> Floor Conference Room  
57 N. Liberty Street  
Cumberland, MD 21502

Tuesday, September 19, 2023, 4:30 p.m.

**PRESENT:** Mayor Raymond M. Morriss; Council Members: Richard Cioni, Eugene Frazier, Jimmy Furstenberg, Laurie Marchini.

**ALSO PRESENT:** Jeffrey F. Silka, City Administrator; Allison Layton, City Clerk; Michael Cohen, City Solicitor; Ken Tressler, Director of Administrative Services; Chuck Ternent, Chief of Police; Captain Jim Burt, PD Administrative Services; Ashley James, Executive Assistant; Denise Adams, Citizen Services Representative; Kevin Thacker, Code Compliance Manager

**Media:** Teresa McMinn, Cumberland Times-News  
Kathy Cornwell, WCBC Radio

#### I. POLICE DEPARTMENT UPDATE

Chief Ternent provided a PowerPoint presentation, and said that it's been a good year, things are going well. He said the last update provided a strategic plan, with one of the main goals crime reduction. He stated that there has been significant reduction from 2021-2022, with some things trending upwards.

The Chief advised that the second goal was to provide an environment that retains and attracts the highest quality police employees. He stated that they are currently fully staffed, though it may not last long.

Chief Ternent said the third goal was workforce development, and said it's his obligation to prepare all staff and officers for promotions, and said they have sent upper-level management to courses. He said now that things have stabilized, he can start sending more people to training.

The Chief advised that the fourth goal was intelligence and data-driven policing, and stated that they have revamped the intelligence system, it's progressing nicely, but have yet to see results.



Chief Ternent stated that body-worn camera implementation has been accomplished, and said they have just started their third week with everyone equipped except for three officers.

The Chief stated that this has been the busiest year administrative-wise that he can ever remember, with a lot of police gear implementation, new CAD system, and new discipline system. He added that psychological exams as well as physical fitness testing is ongoing.

The Chief mentioned the cannabis law changes, with a lot of unknowns, but said that training and adjusting to policies is ongoing.

In staffing, the Chief stated that within the last 2 years they have had 11 new hires, and said full staffing now includes three officers just back from the academy who are on field training. He stated that besides the three in field training, they are fully staffed with 51 sworn officers.

The Chief talked about the new body-worn cameras, and gave details about how they are worn, and how they work, saying that they auto-activate upon exiting the vehicle, drawing a weapon, or running/jostling, with an "officer down" feature that contacts Dispatch. He added that these cameras also auto-upload and download videos.

Chief Ternent stated that their personnel count is good now, but said they still have vacancies in Narcotics and C3I. He stated that Corporal Cory Beard has submitted his resignation and will be leaving this Friday for a position at the County. He also discussed sustainability in staffing.

The Chief discussed crime statistics, advising that crime is down in almost every category, with property crime creeping up slightly. He added that petty thefts are up, with shopkeepers beginning to report more and prosecute.

The Chief stated that sex offenses are up this year, with some porn-related. He said that across the nation it's trending higher. He also discussed complaints, saying they are at about 22K, which he stated is average.

Chief Ternent provided arrest data, saying that adult arrests are up over last year, as well as juvenile arrests. He added that overdoses have gone up the last few months, but the number the CPD responds to is down due to public programs and NARCAN. He discussed C3I, their cases so far this year, routine monitoring of drugs in the area, and said almost all OD deaths are fentanyl-related.

The Chief provided a vehicle update, saying the fleet has never looked better, with the goal to have a take-home vehicle for every officer, to help with retention. He said the CPD is very appreciative of the fleet for the department.

Chief Ternent talked about being 100% accredited, with updates every year, and discussed grant funding at over \$1M, which is on par with previous years. He discussed police presence at community events, and said bike patrols are up this year. The Chief also talked about Project Connect which partners with community groups and resources to assist with re-entry into the community for those on parole, probation, pretrial release or in drug court.

The Chief advised that the accountability software didn't come to fruition, as the County board decided not to use it. He stated that the department is just 17 cell phones shy of every officer having their own work phone.

The Chief stated that they are working on officer retention, and said the K-9 program needs to be expanded. He advised that in Specialist positions, there has been a big turnover in the last couple years, and said it needs to get up to where it should be.

Chief Ternent stated that they want to implement drones to keep officers safe using covert surveillance. He said grants are in the works, but no success yet. He stated that most time is spent on computers now, with everything having some kind of computer component to it.

In answer to a question from Council regarding retention, the Chief advised that the salary bar was raised all over, and said starting pay for the State is \$88K for some positions, with less workload. He stated that health benefits are better elsewhere, and his officers' workload is high.

The Chief talked about juvenile drug problems, saying it's harder to deal with juveniles now. He advised that anyone under the age of 10, officers can't speak to, and with anyone under 18 they are not allowed to have a custodial interview. He added that once a juvenile attains a lawyer, the CPD cannot even speak to them.

## **II. COMMUNITY DEVELOPMENT UPDATE**

Mr. Thacker provided a PowerPoint presentation, and gave a brief update of FY23 accomplishments along with a Code Enforcement update. He stated that now there are four full-time code employees, saying they are top-notch staff and a great support system.

Mr. Thacker advised on code cases, saying there were 646 total cases entered, 533 resolved, 113 open, which he stated was on par with last year. He explained that the open cases were due to court delays or rental housing.

Mr. Thacker discussed the two surplus sale rounds, with overall 82 properties sold, two through GovDeals. Mr. Tressler stated that GovDeals is a good vehicle for the City to sell property, and said that previous vehicle sales through them were successful.

Mr. Thacker stated that two properties were sold for rehab this past year, and said only 5 were demolished. He explained that neighborhood revitalization is working and is a good step in the right direction. He mentioned that there are some slated for demolition this year, and pointed out planned properties, foreclosures and donations on the slide.

Mr. Thacker discussed potential property sales, saying there were more lots with rehabs, and said code officers are now looking for more creative ways in dealing with people who cannot take care of their property. He added that they are working with those owners to see if they want to donate the properties to the City.

Ms. Adams advised that the Clean-Up effort in June was a success, with lots of calls regarding the program. He stated that the cost was \$13,116, but said lots of trash was removed from the City. She added that they are already getting calls about when the City will do this program again.

Mr. Thacker discussed the current Nuisance Sweep taking place, and said they came up with the plan starting with all major arteries into the City and then moving into the neighborhoods. He said they began on Centre and Mechanic Streets, with 200 properties visited. He explained 90 had no issues, but 110 did. He also went over Baltimore Avenue and Oldtown Road, and said 80% of the issues on Oldtown Road were sidewalks. He stated that most people are not aware that they are responsible for their property up to the street, which includes maintaining the

sidewalks in every season. He stated, however, that trees are governed by the DNR, which recommends the City Arborist handle those. Mr. Thacker said the streets up next are Greene, Virginia Avenue, Henderson Avenue and Maryland Avenue, weather pending. He explained that after that they will be moving into the neighborhoods, continuing into the Spring of 2024.

Mr. Thacker discussed the prize drawing for folks with no issues on their properties, saying the gift cards come from local businesses. Ms. Adams added that they have gotten calls from those who have gotten recognition for taking care of their property, thanking the City.

Ms. Adams discussed the grant programs – two programs combined to be more flexible in the future – PIP for low-income owner-occupied, and Home Rehab for non-occupied uninhabitable. She added that there is still \$285K remaining in the program through July of 2024.

Mr. Thacker discussed completed PIP projects on Grand Avenue, Walnut and Greene, and discussed the Demolition Assistance Grant, saying they are kicking around the idea of expanding the grant program to assist with demolitions. Mr. Tressler mentioned that NBA Homes wants to make a presentation for building on properties – buying tear-down homes and building new.

Mr. Thacker stated that there has been a lot of interest in the past year in projects in the City, and said they are calling him weekly about projects. He explained that in the past the City has partnered with the County, and said he has been in contact with his counterpart over there, who wants to work on Central Avenue – gateway to the City – and wants to do what he can to help. He explained that the County is open to help fund a clean-up of the Central Avenue area. Mr. Thacker stated that rehabbed properties will be assessed much higher, and said the thought is to offer a sliding scale on taxes. If sold, the developer would get the tax money back.

Mr. Thacker advised that regarding media outreach, there has been a 73% increase in engagement. There was discussion on outreach plans and grants, and Mr. Thacker advised that they are compiling a list of properties they need to start going after.

### **III. AGENDA REVIEW SEPTEMBER 19, 2023**

Mr. Silka reviewed the Orders on the Consent Agenda, providing additional information for several: Order 27,320 rescinds Order 27,308 due to a type-o; Order 27,322, donating 6 office chairs to the Town of Ridgeley; and Order 27,326, authorizing the sole source purchase of a new Fire Engine from Atlantic Emergency Solutions, which provides a place in the production line. The engine will not be ready until 2025.

### **IV. MAYOR AND CITY COUNCIL UPDATES**

Council Member Marchini advised on several meetings and several events coming up:

Leadership Allegany Rising, November 16<sup>th</sup>

Lakota Group meetings for the HPC strategic plan were well attended

Emmanuel Episcopal Church has purchased the Hoyer House, creating a museum

Training for HPC Monday night

Heritage Days went great, good feedback

Neighborhood meeting last week – West Side

Baltimore Street Discount Cards – good through December 2024 - \$5 – see Melinda or Laurie

Winter Festival at Canal Place for 3 dates – November 25, December 2, December 9

First Barathalon – September 30  
Clean, Safe and Green – talk about solar panels  
Dragons on the Lake this Saturday

Council Member Frazier advised that he attended Community Resource Day at AC, which transports people there for social services, haircuts, etc.

Mayor Morriss stated that the 2<sup>nd</sup> Annual Bacon Festival went well, and said he and Council Member Furstenberg honored Barb Buehl at the festival. He remarked on the ribbon cutting at Archway Station, and said Heritage Days went well.

Council Member Cioni discussed a letter from Let's Beautify Cumberland regarding extra security cameras, and wants M&CC to take a look at it to how they can help. Mayor Morriss noted that all cameras have been spoken for. Mr. Silka stated they can take a look at it and come back with some costs, saying it would be a separate program and cost than those that were grant funded.

**V. ADJOURNMENT**

With no further business at hand, the meeting adjourned at 6:17 P.M.

Respectfully Submitted,

Allison K. Layton  
City Clerk

Minutes approved on: \_\_\_\_\_



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## MINUTES

M&CC Regular Session

City Hall Council Chambers, 57 N. Liberty St., Cumberland

DATE: September 19, 2023

### I. OPEN SESSION – 6:15 P.M.

### II. Pledge of Allegiance

### III. Roll Call

#### PRESENT:

Council Member Richard J. "Rock" Cioni  
Council Member Eugene T. Frazier  
Council Member James L. Furstenberg, III  
Council Member Laurie P. Marchini  
President Raymond M. Morriss

**Also Present:** Jeffrey F. Silka, City Administrator; Allison K. Layton, City Clerk; Lee Borrer, Senior Community Development Specialist; Media Representatives

### IV. Director's Reports

**Motion** to approve the reports was made by Council Member Furstenberg, seconded by Council Member Cioni, and was passed on a vote of 5-0.

#### (A) Administrative Services

1. Administrative Services Monthly Report for August 2023

#### (B) Public Works

1. Maintenance Division Monthly Report for August 2023

#### (C) Fire

1. Fire Department Monthly Report for August 2023

#### (D) Police

1. Police Department Monthly Report for August 2023

**(E) Utilities - Flood, Water, Sewer**

1. Utilities Division Flood/Water/Sewer Monthly Reports for July and August 2023

**V. Approval of Minutes**

**Motion** to approve the minutes was made by Council Member Frazier, seconded by Council Member Marchini, and was passed on a vote of 5-0.

1. Approval of the Closed, Work and Regular Session Minutes of September 5, 2023

**VI. Public Hearings**

1. Public Hearing to receive comment on the Consolidated Annual Performance Evaluation Report (CAPER) for the 2022 FY, Presented by Lee Borrer, Senior Community Development Specialist.

Ms. Borrer advised that it has been another successful year for the CDBG program, and provided some background on the program. She stated that the award for 2022 was just over \$803K, with the bulk of projects was spent on infrastructure, public facilities, and public service activities and affordable housing. Ms. Borrer provided a pie-chart showing the expenditures. She also discussed the Cares Act funding, which was just over \$600K received in response to the pandemic. Ms. Borrer provided a map showing where 2022 CDBG funds were concentrated, saying most of the projects were within the downtown area and in the “critical corridor”. Some of the projects she discussed were the Public Library – broadband and free laptops; Crime awareness – bike and foot patrols; Constitution Park – guard shack and pool rehab; AYPES Youth Center; Gilchrist YMCA facility; Homeless Shelter & Victims Services – FCRC; Kelly Road YMCA; and housing programs.

Convened: 6:25 PM

Adjourned: 6:40 PM

**VII. Public Comments – Agenda Items Only**

*No public comments*

All public comments are limited to 5 minutes per person

**VIII. Unfinished Business**

**(A) Charter Amendment Resolutions**

1. Charter Amendment Resolution No. 152 (*2nd and 3rd readings*) - to repeal and re-enact with Amendments Section 13 of the Charter of the City of Cumberland pertaining to the compensation of the Mayor and City Council.

**SECOND READING:** The resolution was submitted in title only for its second reading. **Motion** to accept the reading and move to the third, after comment, was made by Council Member Cioni, seconded by Council Member Furstenberg, and was passed on a vote of 5-0.

Mayor Morriss called for any questions or comments. Being none, the Charter Amendment Resolution moved to its third reading.

**THIRD READING:** The resolution was submitted in title only for its third reading and was approved on a vote of 5-0.

## **IX. New Business**

### **(A) Orders (Consent Agenda)**

Mr. Silka reviewed each item on the Consent Agenda, and Mayor Morriss called for questions or comments. **Motion** to approve all Orders was made by Council Member Cioni, seconded by Council Member Frazier, and was passed on a vote of 5-0.

**Order 27,319** - authorizing Special Taxing District residential exemptions for 107 S. Centre Street (\$696.26) and 33 N. Centre Street (\$600.72) for tax years 2023-2024.

**Order 27,320** - rescinding Order 27,308 dated September 5, 2023 and authorizing the abatement of 2023-20234 taxes in the amount of \$12,087.84 for City-owned property at 600 Bishop Walsh Road (Tax ID #06-050301).

**Order 27,321** - accepting certain bids received for the "2023 GovDeals Sale 3 of Surplus Vehicles and Equipment" and rejecting all other bids.

Mr. Silka advised that this is for 9 vehicles and equipment, bringing in over \$66K.

**Order 27,322** - declaring office furniture (six chairs) as surplus property and authorizing it to be sold, donated or disposed of and accepting the request from the Town of Ridgeley, WV to donate the chairs.

**Order 27,323**- declaring vehicles and equipment to be surplus and authorizing them for sale, trade in or scrap.

Mr. Silka advised that this is an F450 ambulance, and a 2007 and a 2014 Chevy 2500 heavy-duty pick-up truck.

**Order 27,324** - authorizing the emergency lighting, flood lighting, DOT lighting and lighting housing of a surplus 2014 Ford F450 Ambulance to be donated to Barton Hose Company.

**Order 27,325** – authorizing an extension through October 31, 2023 on the forgivable loan originally approved by Order No. 27,069 dated August 16, 2022, due to construction delays.

Mr. Silka advised that this is for 432 N. Centre Street – Nick Dearcangelis’s project.

**Order 27,326** - authorizing the sole source purchase of one (1) Pierce Saber Fire Engine, Custom Stock Pumper Job #41230 from Atlantic Emergency Solutions in the amount not to exceed \$898,000, including equipment and mounting of equipment.

Mr. Silka advised that this fire engine is expected to be delivered Spring of 2025.

**Order 27,327** - accepting the bid from Harbel, Inc., for the repairs to Bridge A-C-01 McMullen Bridge (City Project 18-16-BR) in the not-to-exceed amount of \$500,577.92.

**X. Public Comments**

*No public comments*

All public comments are limited to 5 minutes per person

**XI. Adjournment**

With no further business at hand, the meeting adjourned at 6:46 P.M.

Minutes approved on \_\_\_\_\_

Raymond M. Morriss, Mayor \_\_\_\_\_

ATTEST: Allison K. Layton, City Clerk \_\_\_\_\_



**File Attachments for Item:**

. Ordinance 3966 (*1st reading*) - authorizing the transfer of 102-104-106 Altamont Terrace to Abiye Williams for the purchase price of \$4,800

**ORDINANCE NO. 3966**

AN ORDINANCE OF THE MAYOR AND CITY COUNCIL OF CUMBERLAND ENTITLED "AN ORDINANCE TO ACCEPT THE BID OF ABIYE WILLIAMS FOR THE PURCHASE OF THE PARCEL OF REAL PROPERTY IN THE CITY OF CUMBERLAND KNOWN AS 102-104-106 ALTAMONT TERRACE, CUMBERLAND, MD 21502 AND, SUBJECT TO THE TERMS SET FORTH HEREINAFTER, TO AUTHORIZE THE EXECUTION OF A DEED TO EFFECT THAT CONVEYANCE."

**WHEREAS**, Mayor and City Council of Cumberland is the fee simple owner of a certain parcel of real property located at 102-104-106 Altamont Terrace, Cumberland, MD 21502 (the "Property");

**WHEREAS**, the Property was declared surplus under the terms of Order No. 27,225, passed by the Mayor and City Council on May 2, 2023;

**WHEREAS**, the Property was included in the solicitation for bids known as the "2023 GovDeals Online Auction for 102-104-106 Altamont Terrace" and received a bid for the purchase of the Property from Abiye Williams (the "Purchaser") for the sum of Four Thousand Eight Hundred Dollars (\$4,800.00), and staff is recommending that the Mayor and City Council accept the bid; and

**WHEREAS**, subject to the hereinafter set forth terms, the Mayor and City Council deem the acceptance of this bid to be in the City's best interests.

**NOW, THEREFORE**

**SECTION 1:** BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF CUMBERLAND, MARYLAND, that the Mayor and City Council shall accept the bid of the Purchaser for the purchase of the Property for the sum of Four Thousand Eight Hundred Dollars (\$4,800.00) subject to the following terms and conditions:

- A. The Property will be conveyed to the Purchaser by means of a quitclaim deed containing no warranties

or representations of any kind, the form of which is set forth in the Exhibit A attached hereto;

- B. The Purchaser shall pay all of the recordation and transfer taxes that are required to record the said deed;
- C. The Purchaser will pay the City and County real estate taxes due from the date of the deed through the remainder of the current tax year and will assume responsibility for the payment of those taxes thereafter.
- D. The Purchaser shall remit the payments set forth below to the City Clerk at City Hall, 57 N. Liberty Street, Cumberland, MD 21502 by personal check, cashiers check or money order. A total of three (3) personal checks/cashiers checks/money orders must be presented to the City Clerk.
  - i. \$60.00 deed recordation fee made payable to "Circuit Court for Allegany County".
  - ii. The purchase price, pro-rated City real estate taxes and \$100.00 deed recordation service fee made payable "City of Cumberland".
  - iii. The pro-rated County real estate taxes and deed recordation and transfer taxes made payable to "Allegany County".
- E. Cash will not be accepted. Improperly remitted payments will be returned.
- F. Failure to remit the aforesaid payments to the City Clerk within sixty (60) days from the date of the passage of this Ordinance shall result in the rejection of the Purchaser's bid unless said deadline is extended by the City Administrator or City Solicitor for good cause shown.

G. The deed will be released for recordation upon the Purchaser's compliance with the foregoing provisions.

**SECTION 2:** AND BE IT FURTHER ORDAINED, that the Mayor and City Clerk be and they are hereby authorized to execute and deliver deeds effecting the aforesaid conveyances subject to the aforesaid terms and conditions;

**SECTION 3:** AND BE IT FURTHER ORDAINED, that this Ordinance shall take effect from the date of its passage.

Passed this \_\_\_\_\_ day of \_\_\_\_\_, 2023.

\_\_\_\_\_  
Raymond M. Morriss, Mayor

ATTEST:

\_\_\_\_\_  
Allison Layton, City Clerk

# EXHIBIT A

**QUITCLAIM DEED**

**THIS QUITCLAIM DEED**, made this \_\_\_\_ day of \_\_\_\_\_, 2023, by and between **Mayor and City Council of Cumberland** (the “Grantor”), a Maryland municipal corporation, and \_\_\_\_\_ (the “Grantee”).

**WITNESSETH:**

That for and in consideration of the sum of \_\_\_\_\_ Dollars (\$\_\_\_\_\_.00) cash in hand paid and for other good and valuable considerations, the receipt of all of which is hereby acknowledged, the Grantor does hereby grant, bargain and sell, release, confirm and convey unto the Grantee, \_\_\_\_\_, forever in fee simple:

**IT BEING** the same property that was conveyed from \_\_\_\_\_ to the Grantor by deed dated \_\_\_\_\_ and recorded among the Land Records of Allegany County, Maryland in Book \_\_\_\_\_, Page \_\_\_\_\_.

**TOGETHER** with the buildings and improvements thereon, and the rights, roads, ways, waters, privileges and appurtenances thereunto belonging or in anywise appertaining.

**TO HAVE AND TO HOLD** the above-described property unto the Grantee, \_\_\_\_\_ in fee simple forever.

**WITNESS/ATTEST:**

\_\_\_\_\_  
**Allison K. Layton, City Clerk**

**MAYOR AND CITY COUNCIL  
OF CUMBERLAND**

By: \_\_\_\_\_ (SEAL)  
**Raymond M. Morriss, Mayor**

**STATE OF MARYLAND,  
ALLEGANY COUNTY, TO WIT:**

**I HEREBY CERTIFY**, that on this \_\_\_\_ day of \_\_\_\_\_, 2023, before me, the subscriber, a Notary Public of the State and County aforesaid, personally appeared **Raymond M. Morriss**, known to me or satisfactorily identified to be the person whose name is subscribed to the within instrument, the Mayor of Mayor and City Council of Cumberland, a municipal corporation of the State of Maryland, and acknowledged the foregoing to be the act and deed of the said Mayor and City Council of Cumberland; and at the same time made oath he is duly authorized by it to make this acknowledgment; and he further certified under the penalties of perjury that the actual consideration for the foregoing conveyance is \$\_\_\_\_\_ and he further made oath in due form of law that this transaction is not subject to the provisions of Section 10-912 of the Tax General Article of the Maryland Annotated Code as the grantor is a resident entity of the State of Maryland.

**WITNESS** my hand and Notarial Seal.

\_\_\_\_\_  
**NOTARY PUBLIC**

**My Commission Expires:** \_\_\_\_\_

**I HEREBY CERTIFY** that the within and foregoing document was prepared by, or under the supervision of, the undersigned, a Maryland attorney, and that no title search was performed in connection with its preparation.

\_\_\_\_\_  
**MICHAEL SCOTT COHEN**

**File Attachments for Item:**

. Order 27,328 - authorizing the Chief of Police to accept a Maryland Highway Safety Office grant for FY24 in the amount of \$3,000 for police overtime concentrating on DUI Reduction and Occupant Protection



**- ORDER -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,328

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland**

**THAT**, the Chief of Police be and is hereby authorized to accept a Maryland Highway Safety Office (MHSO) Project Agreement grant for FY24 for Three Thousand Dollars and No Cents (\$3,000.00) for police overtime support concentrating on DUI reduction and occupant protection for the project period October 1, 2023 through September 30, 2024.

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**Raymond M. Morriss, Mayor**

Project Nos. LE-Cumberland PD-2024-012  
LE-Cumberland PD-2024-013

# Council Agenda Summary

Meeting Date: October 3, 2023

Key Staff Contact: Lt. Eric Bonner/Chief Chuck Ternent

***Item Title:*** FY24 Maryland Highway Safety Office DUI/Occupant Protection Grant

***Summary of project/issue/purchase/contract, etc for Council:***

Authorize the Chief of Police to accept a Maryland Highway Safety Office grant for FY24 in the amount of \$3,000 for police overtime concentrating on DUI Reduction and Occupant Protection.

***Amount of Award:*** \$3,000

***Budget number:***

***Grant, bond, etc. reference:*** Grant



Maryland  
Highway  
Safety  
Office

## PROJECT AGREEMENT

6601 Ritchie Highway  
Glen Burnie, MD 210621000  
PHONE 410-787-4050 FAX 410-787-4020

The formal approval of this Project Agreement and the obligation of funds to it are contingent upon the availability of anticipated federal funds, as determined by Congress, Maryland statute, or other federal or state action.

PROJECT TITLE: Occupant Protection	<b>FOR MHSO USE ONLY</b>
	PROJECT NUMBER: LE-Cumberland PD-2024-013
PROJECT AGENCY: Cumberland Police Department	
PROJECT AGENCY ADDRESS: 20 Bedford Street, Cumberland, MD 21502	
FUND RECIPIENT: Cumberland Police Department	
FUND RECIPIENT ADDRESS: 20 Bedford Street, Cumberland, MD 21502	
FEDERAL IDENTIFICATION NUMBER: 52-6000786	

The undersigned agree that the Project Agency will carry out the Project within the dates of the Project Period, in accord with the general programmatic and financial requirements set forth in the agreement, and in compliance with the Project Conditions. Reimbursement is limited to actual eligible expenditures, the total of which is not to exceed the amount of Funds Obligated from MHSO. Furthermore, the Project Agency certifies that it is eligible under grant guidelines to receive grant funds; can accept a reimbursable grant; can successfully implement the project at the indicated funding level; and accepts the provisions of the entire Agreement including its Project Conditions. Costs cannot be incurred prior to the Project Start Date listed below.

BUDGET CATEGORIES	MHSO FUNDS
Salary and Benefits	\$0.00
Law Enforcement Overtime	\$1,000.00
Training / Conference and Accommodations	\$0.00
Mileage	\$0.00
Contractual Services	\$0.00
Equipment	\$0.00
Other Direct Costs	\$0.00
Indirect Costs	\$0.00
<b>Total</b>	<b>\$1,000.00</b>

The Project Director and Authorizing Official signing below cannot be the same person, nor can they be the Financial Official listed in the grant.

PROJECT DIRECTOR & AUTHORIZING OFFICIAL SIGNATURES			
PROJECT DIRECTOR		AUTHORIZING OFFICIAL	
NAME: Eric Bonner		NAME: Chuck Tement	
TITLE: Lieutenant		TITLE: Acting Chief	
AGENCY: Cumberland Police Department		AGENCY: Cumberland Police Department	
ADDRESS:		ADDRESS:	
PHONE: (301) 759-6475	FAX:	PHONE: (301) 759-6475	FAX:
E-MAIL: eric.bonner@cumberlandmd.gov		E-MAIL: chuck.tement@cumberlandmd.gov	
<b>SIGNATURE &amp; DATE:</b>		<b>SIGNATURE &amp; DATE:</b>	
Eric Bonner	(Electronically Signed) 09/13/2023	Chuck Tement	(Electronically Signed) 09/18/2023

FOR MHSO USE ONLY	
PROJECT PERIOD START DATE: 10/01/2023	FUNDS OBLIGATED FROM MHSO:
PROJECT PERIOD END DATE: 09/30/2024	\$1,000.00
MHSO DIRECTOR APPROVAL (SIGNATURE & DATE)	



Maryland  
Highway  
Safety  
Office

# PROJECT AGREEMENT

6601 Ritchie Highway  
Glen Burnie, MD 210621000  
PHONE 410-787-4050 FAX 410-787-4020

The formal approval of this Project Agreement and the obligation of funds to it are contingent upon the availability of anticipated federal funds, as determined by Congress, Maryland statute, or other federal or state action.

PROJECT TITLE: DUI Enforcement	<b>FOR MHSO USE ONLY</b>
	PROJECT NUMBER: LE-Cumberland PD-2024-012
PROJECT AGENCY: Cumberland Police Department	
PROJECT AGENCY ADDRESS: 20 Bedford Street, Cumberland, MD 21502	
FUND RECIPIENT: Cumberland Police Department	
FUND RECIPIENT ADDRESS: 20 Bedford Street, Cumberland, MD 21502	
FEDERAL IDENTIFICATION NUMBER: 52-6000786	

The undersigned agree that the Project Agency will carry out the Project within the dates of the Project Period, in accord with the general programmatic and financial requirements set forth in the agreement, and in compliance with the Project Conditions. Reimbursement is limited to actual eligible expenditures, the total of which is not to exceed the amount of Funds Obligated from MHSO. Furthermore, the Project Agency certifies that it is eligible under grant guidelines to receive grant funds; can accept a reimbursable grant; can successfully implement the project at the indicated funding level; and accepts the provisions of the entire Agreement including its Project Conditions. Costs cannot be incurred prior to the Project Start Date listed below.

BUDGET CATEGORIES	MHSO FUNDS
Salary and Benefits	\$0.00
Law Enforcement Overtime	\$2,000.00
Training / Conference and Accommodations	\$0.00
Mileage	\$0.00
Contractual Services	\$0.00
Equipment	\$0.00
Other Direct Costs	\$0.00
Indirect Costs	\$0.00
<b>Total</b>	<b>\$2,000.00</b>

The Project Director and Authorizing Official signing below cannot be the same person, nor can they be the Financial Official listed in the grant.

PROJECT DIRECTOR & AUTHORIZING OFFICIAL SIGNATURES			
PROJECT DIRECTOR		AUTHORIZING OFFICIAL	
NAME: Eric Bonner		NAME: Chuck Ternent	
TITLE: Lieutenant		TITLE: Acting Chief	
AGENCY: Cumberland Police Department		AGENCY: Cumberland Police Department	
ADDRESS:		ADDRESS:	
PHONE: (301) 759-6475	FAX:	PHONE: (301) 759-6475	FAX:
E-MAIL: eric.bonner@cumberlandmd.gov		E-MAIL: chuck.terment@cumberlandmd.gov	
<b>SIGNATURE &amp; DATE:</b>		<b>SIGNATURE &amp; DATE:</b>	
Eric Bonner	(Electronically Signed) 09/13/2023	Chuck Ternent	(Electronically Signed) 09/18/2023

### FOR MHSO USE ONLY

PROJECT PERIOD START DATE: 10/01/2023	FUNDS OBLIGATED FROM MHSO. \$2,000.00
PROJECT PERIOD END DATE: 09/30/2024	
<b>MHSO DIRECTOR APPROVAL (SIGNATURE &amp; DATE)</b>	

**File Attachments for Item:**

. Order 27,329 - approving Amendment No. 1 to the Cumberland Street Construction Agreement, between the Mayor and City Council of Cumberland and CSXT, dated November 5, 2019

**- Order -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,329

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland,**

**THAT,** Amendment No. 1 to the Cumberland Street Construction Agreement, dated November 5, 2019, between the Mayor and City Council of Cumberland and CSX Transportation, Inc. (CSXT) be and is hereby approved.

---

**Raymond M. Morriss, Mayor**

**Bridge Reconstruction  
Cumberland Street over CSXT  
Cumberland, Allegany County, Maryland  
CSXT MP BA 179.27  
CSXT OP Number MD0484**

**AMENDMENT NO. 1**

**To Cumberland Street Construction Agreement  
Dated November 5, 2019**

CSX Transportation, Inc., a Virginia corporation with its principal place of business in Jacksonville, Florida (“CSXT”), and Mayor and City Council of Cumberland, Maryland, a body corporate and political subdivision of the State of Maryland (“Agency”), hereby agree to amend the Construction Agreement between Agency and CSXT dated November 5, 2019 (the “Agreement”) in accordance with the terms of this Amendment No. 1, which shall be effective as of the date the last signature is affixed hereto.

Pursuant to Section 13 of the Agreement, CSXT and Agency desire to amend the Agreement as follows:

**A.** Amend Section 2.3 by changing the last sentence to read:

The parties intend that all work by CSXT or on CSXT property shall conclude no later than **December 31, 2026**, unless the parties mutually agree to extend such date.

**B.** Capitalized terms used but not defined in this Amendment No. 1 shall have the same meaning as defined in the Agreement.

**C.** Except as amended by this Amendment No. 1, the Agreement remains in full force and effect in accordance with its terms.

**Bridge Reconstruction  
Cumberland Street over CSXT  
Cumberland, Allegany County, Maryland  
CSXT MP BA 179.27  
CSXT OP Number MD0484**

BY SIGNING THIS AGREEMENT, I certify that there have been no changes made to the content of this Agreement since its approval by the CSXT Legal Department on September 21, 2023.

IN WITNESS WHEREOF, the Parties have caused this Amendment No. 1 to be executed, each by its duly authorized officers.

**MAYOR AND CITY COUNCIL OF CUMBERLAND**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

**CSX TRANSPORTATION, INC.**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_



**File Attachments for Item:**

. Order 27,330 - authorizing the City Administrator to accept the sole source proposal from Cargill Incorporated to provide road salt for an amount not-to-exceed \$200,000 for the term September 1, 2023 through August 31, 2024, with pricing obtained through the statewide contract

**- ORDER -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,330

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland**

**THAT**, the City Administrator be and is hereby authorized to approve the Sole Source purchase of road salt from Cargill Incorporated, 24950 Country Club Boulevard, North Olmsted, Ohio, 44070 for an amount not-to-exceed Two Hundred Thousand Dollars and No Cents (\$200,000.00), with pricing obtained through the Statewide bid process in accordance with City Code Section 2-171 (c) (iv).

---

**Raymond M. Morriss, Mayor**

Budget: 001.057.36000

# Council Agenda Summary

Meeting Date: October 03, 2023

Key Staff Contact: Brooke Cassell

## *Item Title:*

Order accepting the Sole Source Purchase of Road Salt from Cargill Incorporated, 24950 Country Club BLVD, STE 450, North Olmsted, OH 44070 for the amount not to exceed \$200,000.

## *Summary of project/issue/purchase/contract, etc. for Council:*

Requesting an order to accept the sole source purchase of road salt from Cargill Incorporated for an amount not to exceed \$200,000. Cargill Incorporated was awarded the Statewide Contract for Road Salt to be used in Allegany County, which is in accordance with the City Code Sec. 2-171 (c) (iv) – sole source purchases through joint efforts with other agencies. As per the statewide contract the cost of the road salt plus delivery is \$97.13/ton for the contract term of September 1, 2023-August 31, 2024. The Mayor and Council previously approved the budget amount of \$149,484 in 001.057.36000 for snow removal chemicals. The purchase order is for \$200,000 to allow for overages, as we will spend only what is necessary.

*Amount of Award:* \$200,000

*Budget number:* 001.057.36000

*Grant, bond, etc. reference:*

# CITY OF CUMBERLAND MARYLAND

September 25, 2025

Dear Mayor and City Council,

I recommend that we move forward with the Sole Source Purchase of Road Salt from Cargill Incorporated, 24950 Country Club Blvd, North Olmsted, OH 44070.

Cargill Incorporated was awarded the Statewide Contract for Road Salt to be used in Allegany County, which is in accordance with the City Code Sec. 2-171 (c) (iv) – sole source purchases through joint efforts with other agencies. The statewide contract may be used by all state agencies, counties, municipalities and other eligible entities. The term of the contract is from July 13, 2023 through August 31, 2026. The road maintenance salt unit cost is \$97.13 per ton, which includes delivery cost for 9/1/23-8/31/24. The FY24 approved budget amount for snow removal chemicals is \$149,484. The purchase order will be for an amount not to exceed \$200,000 to allow for overages due to the unexpected weather.

**MAYOR**

RAYMOND M. MORRIS

**COUNCIL**

RICHARD J. CIONI, JR.  
EUGENE T. FRAZIER  
JAMES L. FURSTENBERG, III  
LAURIE P. MARCHINI

**CITY ADMINISTRATOR**

JEFFREY F. SILKA, ICMA-CM

**CITY SOLICITOR**

MICHAEL SCOTT COHEN

**CITY CLERK**

ALLISON LAYTON

Sincerely,



Brooke Cassell

Public Works Director





Julie Hutson <[julie.hutson@cumberlandmd.gov](mailto:julie.hutson@cumberlandmd.gov)>

## Re: Road Salt Sole Source Approval

1 message

Jeff Silka <[jeff.silka@cumberlandmd.gov](mailto:jeff.silka@cumberlandmd.gov)>

Mon, Sep 25, 2023 at 8:32 AM

To: Brooke Cassell <[brooke.cassell@cumberlandmd.gov](mailto:brooke.cassell@cumberlandmd.gov)>

Cc: Devin Burke <[devin.burke@cumberlandmd.gov](mailto:devin.burke@cumberlandmd.gov)>, Julie Hutson <[julie.hutson@cumberlandmd.gov](mailto:julie.hutson@cumberlandmd.gov)>

Yes, I approve. I remember when it was \$46/ton back in the good old days.

**Jeffrey F. Silka, ICMA-CM**

**City Administrator**

**City of Cumberland**

**57 N. Liberty Street**

**Cumberland, MD 21502**

**Office (301) 759-6424**

**Cell (240) 609-9303**

On Mon, Sep 25, 2023 at 8:27 AM Brooke Cassell <[brooke.cassell@cumberlandmd.gov](mailto:brooke.cassell@cumberlandmd.gov)> wrote:

Jeff,

Please approve the sole source purchase of road salt from Cargill Incorporated. Cargill was awarded the Statewide Contract for Road Salt to be used in Allegany County, which is in accordance with the City Code Sec. 2-171 (c) (iv) – sole source purchases through joint efforts with other agencies. As per the statewide contract the cost of the road salt plus delivery is \$97.13/ton for the contract term of September 1, 2023-August 31, 2024. Statewide Contract is attached for your reference.

Thank you,

Brooke

**Brooke Cassell**

**Public Works Director**

**City of Cumberland, MD**

**phone (301)759-6624**

**fax (301)759-6632**

**cell (240)580-0755**

**email [brooke.cassell@cumberlandmd.gov](mailto:brooke.cassell@cumberlandmd.gov)**

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

**BPO NO:** 001B4600022

**PRINT DATE:** 07/21/23

**PAGE:** 01

<b>SHIP TO:</b>			
AS SPECIFIED ON INDIVIDUAL ORDERS			
<b>VENDOR ID:</b>		<b>REFER QUESTIONS TO:</b>	
CARGILL INCORPORATED 24950 COUNTRY CLUB BLVD STE 450  NORTH OLMSTED, OH 44070 (800 )600-7258 EXT 4774		DAVID RENFRO (410 )767-7064 DAVID.RENFRO@MARYLAND.GOV	
<b>ITB:</b> DGSR3600022	<b>EXPR DATE:</b> 08/31/26 <b>POST DATE:</b> 07/13/23	<b>DISCOUNT TERMS:</b> .	NET 30 DAY
		<b>CONTRACT AMOUNT:</b>	.00

**TERMS:**

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

\*\*\*\*\*  
 \* STATEWIDE CONTRACT FOR SODIUM CHLORIDE/ROAD SALT \*  
 \* ROCK AND SOLAR \*  
 \* ALLEGANY COUNTY \*  
 \*\*\*\*\*

DETAIL OF DELIVERY PRICE PER COUNTY IS LOCATED BELOW  
 THIS IS A STATEWIDE CONTRACT AND MAY BE USED BY ALL STATE AGENCIES,  
 COUNTIES, MUNICIPALITIES, AND OTHER ELIGIBLE ENTITIES.  
 CONTRACT TERM: SEPTEMBER 1, 2023 THRU AUGUST 31, 2026  
 THREE (3) YEARS.

OPTION TO RENEW: THE CONTRACT MAY BE UNILATERALLY EXTENDED FOR  
 (2) TWO ADDITIONAL, (1) ONE YEAR PERIODS AT THE SAME TERMS AND  
 CONDITIONS.

OPTION YEAR 1: SEPTEMBER 1, 2026 THRU AUGUST 31, 2027  
 OPTION YEAR 2: SEPTEMBER 1, 2027 THRU AUGUST 31, 2028

VENDOR NAME: CARGILL, INC.  
 VENDOR CONTACT: TATYANA HUHN  
 TELEPHONE: 800-600-7258  
 VENDOR EMAIL ADDRESS: SALT\_CUSTOMERCAREROADSAFETY@CARGILL.COM

THE PURPOSE OF THIS CONTRACT IS TO OBTAIN A SOURCE OF SUPPLY

\*\*\* CONTINUED, NEXT PAGE \*\*\*

**BLANKET PURCHASE ORDER**  
**STATE OF MARYLAND**

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

**BPO NO:** 001B4600022

**PRINT DATE:** 07/21/23

**PAGE:** 02

**TERMS (cont'd):**

TO PROVIDE, DELIVER AND UNLOAD SODIUM CHLORIDE (ROCK AND SOLAR SALT) FOR THE STATE AT A FIRM FIXED PRICE FOR THE TERM AS SHOWN HEREIN. ALL ROCK AND SOLAR SALT FURNISHED UNDER THIS CONTRACT SHALL COMPLY WITH THE SCOPE OF WORK DETAILED IN THE INVITATION FOR BID (IFB).

- .
- .
- .
- .
- .

**QUALITY:**

THIS CONTRACT IS SUBJECT TO CANCELLATION UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. THE VENDOR WILL BE RESPONSIBLE FOR MONETARY DAMAGES LIMITED TO THE DIFFERENCE BETWEEN CONTRACT PRICE AND OPEN MARKET PURCHASE TO FULFILL THE CONTRACT.

- .
- .

PRODUCT ACCEPTABILITY SHALL BE AT THE SOLE DISCRETION OF THE MARYLAND STATE ORDERING AGENCY. EACH AGENCY SHALL BE THE SOLE JUDGE OF WHAT IS AN "APPROVED EQUAL". ANY MATERIAL DELIVERED AS A RESULT OF THIS AWARD WHICH DOES NOT MEET THE SPECIFICATIONS OR IS OTHERWISE FOUND TO BE DEFECTIVE, SHALL BE REJECTED AND RETURNED AT THE VENDOR'S AT THE VENDOR'S EXPENSE FOR REPLACEMENT FOR CREDIT.

- .

AGENCIES RESERVES THE RIGHT TO SAMPLE MATERIAL AT ANY TIME. ACCEPTANCE TESTING WILL BE COMPLETED ON DELIVERED MATERIAL AS DETERMINED. THE MATERIAL MAY BE SUBJECT TO A WORKABILITY EVALUATION EITHER IN THE LAB OR IN THE FIELD. NON-CONFORMING MATERIALS WILL BE REJECTED WHETHER IN-PLACE OR NOT. THE VENDOR WILL REMOVE ALL AGGREGATES MATERIAL FROM INVENTORY ON HAND THAT FAILS TO MEET REQUIREMENTS AND REPLACE AT NO ADDITIONAL COST.

**DELIVERIES:**

ALL DELIVERIES WILL BE MADE ONLY DURING NORMAL WORKING HOURS (MONDAY - MONDAY - FRIDAY, 7:30AM-3:30PM), UNLESS THE SUPPLIER OBTAINS PRIOR VERBAL OR WRITTEN APPROVAL FROM AN MDOT SHA REPRESENTATIVE FOR A DELIVERY DURING NON-WORK HOURS. MDOT SHA WILL CONSIDER EXTENDED OR WEEKEND DELIVERY HOURS, OVERNIGHT IF NEEDED, PROVIDED THE VENDOR COMMITS TO A HIGH DELIVERY TONNAGE TO A SPECIFIC SALT STRUCTURE.

**MATERIALS:**

\*\*\* CONTINUED, NEXT PAGE \*\*\*

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B4600022

PRINT DATE: 07/21/23

PAGE: 03

### TERMS (cont'd):

A. SODIUM CHLORIDE (ROCK SALT) OFFERED IN THIS BID SHALL MEET ALL THE REQUIREMENTS SET FORTH IN ASTM DESIGNATION.

D632-12 (OR LATEST REVISION THEREOF):

TYPE 1 - USED AS A PAVEMENT DEICER

GRADE 1 - STANDARD GRADING (PROVIDES A PARTICLE GRADING FOR GENERAL APPLICATION)

THE MOISTURE CONTENT OF SODIUM CHLORIDE (ROCK SALT) SHALL NOT EXCEED THREE PERCENT (3.0%) BY WEIGHT AT THE TIME OF DELIVERY. THE SODIUM

CHLORIDE (ROCK SALT) SHALL CONTAIN A MINIMUM OF 20 PARTS PER MILLION OF SODIUM FERRO CYANIDE UNIFORMLY MIXED THROUGHOUT THE ROCK SALT TO PREVENT CAKING.

B. SODIUM CHLORIDE (SOLAR SALT) OFFERED IN THIS BID SHALL MEET ALL THE REQUIREMENTS SET FORTH IN ASTM DESIGNATION.

D632-12 (OR LATEST REVISION THEREOF):

TYPE 1 - USED AS A PAVEMENT DEICER

GRADE 1 - STANDARD GRADING (PROVIDES A PARTICLE GRADING FOR GENERAL APPLICATION)

THE SODIUM CHLORIDE (SOLAR SALT) SHALL BE CREATED UTILIZING AN EVAPORATION PROCESS, OR EQUIVALENT PRACTICE, THAT WILL YIELD A 99% MINIMUM SODIUM CHLORIDE PRODUCT (1% OR LESS OF INSOLUBLE IMPURITIES). THE MOISTURE CONTENT OF SODIUM CHLORIDE (SOLAR SALT) SHALL NOT EXCEED

THREE PERCENT (3.0%) BY WEIGHT AT THE TIME OF DELIVERY. THE SODIUM CHLORIDE (SOLAR SALT) SHALL CONTAIN A MINIMUM OF 20 PARTS PER MILLION OF SODIUM FERRO CYANIDE UNIFORMLY MIXED THROUGHOUT THE SOLAR SALT TO PREVENT CAKING.

THE VENDOR SHALL FURNISH THE USING AGENCY WITH ITEMIZED INVOICES WITHIN FIFTEEN (15) DAYS AFTER DELIVERY/PICKUP OF MATERIAL.

.  
PAYMENT:

FOLLOWING DELIVERY AND ACCEPTANCE OF MATERIAL SHALL SUBMIT AN ORIGINAL INVOICE TO THE ORDERING AGENCY

.  
INVOICES:

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO SO MAY RESULT IN DELAY OF PAYMENT. THIS PURCHASE IS FOR ROCK AND SOLAR ROAD SALTS FOR STATEWIDE AGENCIES FACILITIES ACROSS THE STATE.

\*\*\* CONTINUED, NEXT PAGE \*\*\*



# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B4600022

PRINT DATE: 07/21/23

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### TERMS (cont'd):

#### USAGE REPORT:

A REPORT SHALL BE FURNISHED BY THE SUCCESSFUL CONTRACTOR EVERY HUNDRED -TWENTY (120) DAYS DETAILING THE PURCHASE OF ALL ITEMS ON THE CONTRACT THE REPORT SHALL BE SUBMITTED ELECTRONICALLY IN EXCEL FORMAT. AS A MINIMUM, THE REPORT SHALL REFLECT THE CONTRACT NUMBER, CONTRACT ITEM NUMBER AND DESCRIPTION, THE DOLLAR VOLUME PURCHASED OF EACH ITEM, AGENCY IDENTIFICATION, AND THE CONTRACT TOTAL. THE REPORT SHALL BE FILED WITHIN THIRTY (30) DAYS AFTER THE END OF EACH REPORTING PERIOD. ANY EXCEPTION TO THIS MANDATORY REQUIREMENT MAY RESULT IN CANCELLATION

OF THE AWARD. FAILURE TO PROVIDE THE REPORT WITH THE MINIMUM REQUIRED INFORMATION MAY ALSO NEGATE ANY CONTRACT EXTENSION CLAUSES THE USAGE REPORT SHALL BE EMAILED TO THE DGS.STATEWIDECONTRACTSUSAGEREPORT@MARYLAND.GOV.

#### ELECTRONIC TRANSACTION FEE:

SHALL PAY AN ELECTRONIC TRANSACTION FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE ELECTRONIC TRANSACTION FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE

CONTRACT, MINUS ANY RETURNS OR CREDITS. THE ELECTRONIC TRANSACTION FE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE, OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.

THE ELECTRONIC TRANSACTION FEE SHALL BE SUBMITTED TO THE OFFICE OF STATE PROCUREMENT, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD, 21201, THIRTY (30) DAYS AFTER THE END OF EACH REPORTING PERIOD ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING

ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL BE EMAILED TO DGS.STATEWIDECONTRACTSUSAGEREPORT@MARYLAND.GOV.

PURSUANT TO THE STATE FINANCE AND PROCUREMENT ARTICLE SECTION 13-110 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT FOR ENTITIES DESCRIBED IN (6) (A) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES AND EQUIPMENT UNDER THIS CONTRACT:

- (1) A COUNTY OR BALTIMORE CITY;
- (2) A MUNICIPAL CORPORATION;
- (3) A GOVERNMENTAL AGENCY IN THE STATE;

- (4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT: (I) RECEIVES STATE MONEY;

\*\*\* CONTINUED, NEXT PAGE \*\*\*

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B4600022

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### TERMS (cont'd):

- AND (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C) (3) OF THE INTERNAL REVENUE CODE;
- (5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT: (I) EITHER HAS BEEN ISSUED A CERTIFICATE OF APPROVAL FROM THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C) (3) OF THE INTERNAL REVENUE CODE; OR
- (6) A NON-PUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106 OF THE EDUCATION ARTICLE.  
(A) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NON-PUBLIC INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS CONTRACT.  
(B) THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER PROVISION.
- (7) ANOTHER STATE OR AN AGENCY OR OTHER INSTRUMENTALITY OF ANOTHER STATE. ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT  
(1) SHALL CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY;  
(2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MARYLAND;
- (8) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES; AND MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS.

VENDOR MUST INCLUDE THE BLANKET PURCHASE ORDER NUMBER ON ALL INVOICES.

THIS PURCHASE ORDER IS FOR NEW PRODUCTS/EQUIPMENT WHICH MUST BE FREE FROM DEFECTS. USED, REFURBISHED OR REMANUFACTURED PRODUCTS/EQUIPMENT WILL NOT BE ACCEPTED OR CONSIDERED UNLESS OTHERWISE INDICATED HEREIN.

THE DEPARTMENT OF GENERAL SERVICES' "TERMS AND CONDITIONS FOR COMMODITY CONTRACTS OVER \$50,000" AND ALL SPECIFICATIONS, TERMS AND CONDITIONS OF SOLICITATION # BPM036326/001IT821376 INCORPORATED HEREIN BY REFERENCE.

DELIVERY PRICING/PER TON:

\*\*\* CONTINUED, NEXT PAGE \*\*\*

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B4600022

PRINT DATE: 07/21/23

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### TERMS (cont'd):

9/1/2023-8/31/24	9/1/24-8/31/25	9/1/25-8/31/26
ROCK SOLAR	ROCK SOLAR	ROCK SOLAR
ALLEGANY \$97.13 \$115.13	\$102.96 \$117.96	\$102.96 \$120.46

0009 77545 TN 97.1300

ROAD MAINTENANCE SALT

---

0010 77545 TN 115.1300

ROAD MAINTENANCE SALT

---

END OF ITEM LIST

---

\*\*\*\*\* LAST PAGE \*\*\*\*\*

AUTHORIZED BY: \_\_\_\_\_

DATE: \_\_\_\_\_

BUYER AUTHORIZED DESIGNEE

**File Attachments for Item:**

. Order 27,331 - authorizing the purchase of a new Ford F600 Pacific Tek Power Vac Truck from Infrastructure Solutions Group, Inc. for an amount not-to-exceed \$207,953.74, which is Virginia Sheriffs Association Contract #23-05-0713 pricing and is in accordance with City Code Sec. 2-171 (c)

**- ORDER -**  
*of the*  
**Mayor and City Council of Cumberland**  
**MARYLAND**

ORDER NO. 27,331

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland**

THAT, the purchase of a new Ford F600 Pacific Tek Power Vac Truck from Infrastructure Solutions Group, Inc., 8383 Old Richfood Road, Mechanicsville, VA, 23116 in an amount not-to-exceed Two Hundred Seven Thousand, Nine Hundred Fifty-three Dollars and Seventy-four Cents (\$207,953.74) be and is hereby accepted; and

**BE IT FURTHER ORDERED**, that this vehicle will be purchased under Virginia Sheriffs Association Contract #23-05-0713 pricing, in accordance with City Code Section 2-171 (c).

---

**Raymond M. Morriss, Mayor**

Budget: 002.220.64000

# Council Agenda Summary

Meeting Date: October 3, 2023

Key Staff Contact: Brian Broadwater

## *Item Title:*

Order Accepting the purchase of a New Ford F600 Pacific Tek Power Vac Truck from Infrastructure Solutions Group Inc., 8383 Old Richfood Rd, Mechanicsville, VA 23116 for an amount not to exceed \$207,953.74.

## *Summary of project/issue/purchase/contract, etc for Council:*

Requesting an order to accept the purchase of a New Ford F600 Pacific Tek Power Vac Truck from Infrastructure Solutions Group Inc. for an amount not to exceed \$207,953.74. Infrastructure Solutions Group Inc. is offering Virginia Sheriffs Association Contract #23-05-0713 pricing, which is in accordance with the City Code Sec. 2-171 (c) - Purchasing cooperatives, state and local government contracts (Piggybacking Contracts). This truck will be used in daily operations by the Water Department for mainline jobs, water leaks, cross connection program and maintenance.

## *Amount of Award:*

\$207,953.74

## *Budget number:*

002.220.64000 (Water Department)

## *Grant, bond, etc. reference:*

N/A

# CITY OF CUMBERLAND MARYLAND

## DEPARTMENT OF PUBLIC WORKS

September 25, 2023

Mayor and City Council of  
Cumberland, MD  
57 N. Liberty St.  
Cumberland, MD 21502

Dear Mayor and City Council,

I recommend that we move forward with the purchase of New Ford F600 Pacific Tek Power Vac Truck from Infrastructure Solutions Group Inc. Infrastructure Solutions Group Inc. is offering us Virginia Sheriffs Association Contract #23-05-0713 pricing (purchasing co-op), which is in accordance with Section 2-171 (c) - Purchasing cooperatives, state and local government contracts (Piggybacking Contracts).

This truck was budgeted by the Water Department for \$210,000.00. The total cost of this truck will be \$207,953.74. The ability to obtain pricing through cooperative purchasing contracts allows us to save money and to work with dealers that deal with municipality's, such as ourselves, everyday.

**MAYOR**

RAYMOND M. MORRISS

**COUNCIL**

RICHARD J. CIONI, JR.  
EUGENE T. FRAZIER  
JAMES L. FURSTENBERG, III  
LAURIE P. MARCHINI

**CITY ADMINISTRATOR**

JEFFREY F. SILKA, ICMA-CM

**PUBLIC WORKS DIRECTOR**

BROOKE CASSELL

Sincerely,



David Broadwater Jr  
Fleet Manager



MEMBER MARYLAND  
MUNICIPAL LEAGUE (MML)

215 BOWEN STREET, CUMBERLAND, MD 21502 [www.cumberlandmd.gov](http://www.cumberlandmd.gov)  
VOICE (301)759-6620 • FAX (301)759-6632 • TDD (800)735-2258

# Infrastructure Solutions Group Inc.

8383 Old Richfood Rd, Mechanicsville, VA 23116  
 Tel : (804) 730-4040, Fax : (804) 730-4242  
 Website : www.infrasolutionsgroup.com



## VSA QUOTE

Quote: CC 01.09.08.2023  
 Date: 9/8/23

**Quote From**  
**ISG, Inc**  
 8383 Old Richfood Rd.  
 Mechanicsville, VA 23116

**Quote For:**  
**City of Cumberland**  
 215 Bowen St.  
 Cumberland MD 21502

**REP: Chris Croston**

**ATTN: Marty Watts**

Product ID	Description	Quantity	UM	Unit Price	Amount
500-00072	PV500 Vacuum Skid INCLUDED OPTIONAL EQUIPMENT: Diesel high-output -DHOT4F Reverse flow Pedestal mount boom 4" DSB wand (6) Strobe lights LED flood light Amber beacon 30x18x18 Underbody toolbox 12Volt inverter Ladder Cone holder Backup Camera Flatbed mount in  Option Subtotal List Price VSA 6% Option Discount VSA Option Total	1		\$73,993.00	\$73,993.00
	2024 Ford F-600 4X4 Diesel Chassis	1		\$74,440.00	\$74,440.00

<b>Sub Total</b>	<b>\$207,953.74</b>
<b>Freight</b>	<i>Included</i>
<b>Training</b>	<i>Included</i>
<b>TAX</b>	<i>N/A</i>
<b>Balance Due</b>	<b>\$207,953.74</b>

<b>Comments</b>
- Virginia Sheriffs Association Contract # 23-05-0713
- Completed unit quoted FOB Cumberland MD
- One day operator training included



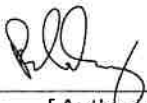
**Virginia Sheriffs' Association  
Heavy Equipment Procurement Program  
Contract Award Agreement**

**Heavy Equipment Procurement Program  
Bid 24-05-0713**

**We are pleased to announce the Virginia Sheriffs' Association (VSA) has successfully completed its statewide competitive award for heavy equipment. All local public bodies are eligible to utilize this competitively bid contract while keeping with their local governing purchasing ordinances. Bid 24-05-0713 will be effective August 15, 2023 through August 14, 2024.**

**Congratulations, your company has been included on the Association's price sheet contract controlled by the Virginia Sheriffs' Association's Solicitation for Bids and Contract Terms and Conditions.**

**By the award of this contract, based on your company's bid for Solicitation Number 24-05-0713, all terms and conditions set forth in the Solicitation for Bids and Contract Terms and Conditions are incorporated herein by reference and agreed to by the Contractor and the Virginia Sheriffs' Association.**



Signature of Authorized Representative

Pete Kurz

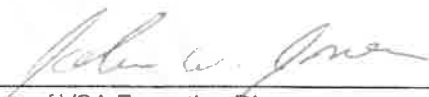
Printed Name of Authorized Representative

Infrastructure Solutions Group

Contractor/Vendor Name (Please Print)

8.16.2023

Date



Signature of VSA Executive Director

John W. Jones

Printed Name of VSA Executive Director

August 15, 2023

Date

**File Attachments for Item:**

. Order 27,332 - accepting the bid from Southern States Cooperative for the purchase of heating oil for the Water Reclamation Facility and the Water Filtration Plant, in the most current price (September 20, 2023) of \$77,337.50 for 23,000 gallons

**- Order -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,332

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland**

THAT the bid from Southern States Cooperative, 811 N. Mechanic Street, Cumberland, Maryland, 21502 for the purchase of heating oil for the Water Reclamation Facility and the Water Filtration Plant, in the amount of Seventy Seven Thousand, Three Hundred Thirty Seven Dollars and Fifty Cents (\$77,337.50) for 23,000 gallons, being the current cost as of September 20, 2023, be and is hereby accepted.

---

**Raymond M. Morriss, Mayor**

Budgets: 002.230.20700  
003.310.20700

# Council Agenda Summary

Meeting Date: 10/3/2023

Key Staff Contact: Derrik Grimm

***Item Title:***

Water Reclamation Facility & Water Filtration Plant No. 2 Heating Oil FY24

***Summary of project/issue/purchase/contract, etc for Council:***

The City is authorized to purchase heating oil from Southern States Cumberland Co-op as they were the only supplier to list and offer their services. As of 9/20/23 the price to supply 23,000 gallons to our WRF & WFP would be \$77,337.50.

***Amount of Award:*** Estimated \$77,337.50

***Budget number:*** 002.230.20700 & 003.310.20700

***Grant, bond, etc. reference:*** City Funds

CITY OF  
**CUMBERLAND**  
 MARYLAND

PROJECT INFORMATION	
<b>Project Title:</b>	WRF & WFP No. 2 Heating Oil FY24
<b>City Project:</b>	2023-19-UTIL
<b>Contract Length:</b>	272 Calendar Days
BID OPENING	
<b>Date &amp; Time:</b>	September 27, 2023 2:30 PM EDT
<b>Location:</b>	Council Chambers, City Hall Cumberland, MD 21502


CERTIFIED BID TABULATION
BIDDER
Southern States Cumberland Coop
811 N. Mechanic Street Cumberland, MD 21502

Southern States Cumberland Coop
---------------------------------

PART 1 BID						
BID ITEM NO.	Petroleum Product	Estimated Quantity of Gallons	Brand Name	Cost Per Gallon	Mark Up Per Gallon	Total Amount as of 8/3/22
1	No. 2 Heating Oil	23,000	Southern States Richmond VA	\$ 3.27	\$ 0.0975	\$ 77,337.50

BID SUMMARY	
Southern States Cumberland Coop	
Bid	✓
AoQtB	✓
LPC	City
ARVF	✓
<b>TOTAL BID</b>	<b>\$ 77,337.50</b>

I HEREBY CERTIFY THE ABOVE IS A TRUE AND CORRECT SUMMARY OF THE PROPOSALS RECEIVED:

  
 \_\_\_\_\_  
 Derrick Grimm  
 Contracts Administration Officer

**File Attachments for Item:**

. Order 27,333 - approving the ARPA combined Affordable Housing Assistance and Property Improvement funding modification to allow for a demolition assistance match up to \$10,000 per property

**- Order -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO: 27,333

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland,**

**THAT,** the Mayor and City Council of Cumberland hereby amend the City of Cumberland Order No. 26,961, dated February 15, 2022 and Order No. 27,155, dated December 20, 2022, originally approving the combination of Affordable Housing Assistance and Community Development Property Improvement programs to add a grant availability for demolition assistance match of up to \$10,000 per property.

**BE IT FURTHER ORDERED,** that this amendment be and is hereby effective with the date of the passage of this order.

---

**Raymond M. Morriss, Mayor**

# Council Agenda Summary

**Meeting Date:** Oct 3, 2023

Key Staff Contact: Ken Tressler

**Item Title:**

American Rescue Plan Act (ARPA) – Approval of ARPA combined Affordable Housing Assistance and Property Improvement funding modification to allow demolition assistance.

**Summary of project/issue/purchase/contract, etc. for Council:**

This modification will allow the use of the ARPA funding for targeted demolition assistance in order to strengthen neighborhoods by removing blight and enabling the creation of green space and/or in-fill development space for new home construction.

The grant amount is 50% of the cost of demolition up to \$10,000. The requirements for approval include the following:

1. The property must be vacant.
2. The property must be considered “blighted property” (unsafe building and/or a threat to neighborhood property values and in a condition such that rehabilitation is considered financially not feasible).
3. Property improvement must be assessed at less than \$50,000 according to SDAT report.
4. Provide an intended use for the property after the demolition process has occurred.

A total amount of \$675,476 of the City ARPA funding was allocated to Affordable Housing Assistance and the Property Improvement initiatives. As of October 1, 2023, \$401,207 in grants have been awarded with \$226,207 of projects being completed and \$175,000 worth of projects in progress.

**Amount of Award:** \$0.00

**Budget number:** N/A

**Grant, bond, etc. reference:** ARPA



**File Attachments for Item:**

. Order 27,334 - accepting the proposal from Long View Systems Corporation USA for equipment, installation and support of a Tenable system to better secure and monitor the City's water supply and Wastewater management IT systems, as well as general IT Networks, in the amount not-to-exceed \$51,889.67

**- ORDER -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,334

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland**

THAT, the proposal from Long View Systems Corporation USA, 555 17<sup>th</sup> Street, Suite 600, Denver CO 80202, for equipment, installation and support of a Tenable system to better secure and monitor the City's water supply and Wastewater management IT systems, as well as general IT Networks, in the amount not-to-exceed Fifty One Thousand Eight Hundred Eighty Nine Dollars and Sixty Seven Cents (\$51,889.67) be and is hereby accepted.

---

**Raymond M. Morriss, Mayor**

Budget: 001.034.48201, 001.034.30150, 001.034.20100

# Council Agenda Summary

Meeting Date: October 2, 2023

Key Staff Contact: Chip Watkins

***Item Title: City OT(Operational Technology) Security***

***Summary of project/issue/purchase/contract, etc. for Council:***

*This is a request to purchase equipment for a total amount of \$51,889.67 from LongView Systems. This system will allow us to better secure and monitor the city's Water Supply and Wastewater management IT systems, as well as general IT Networks. This was included in the overall IT requests for 2024 fiscal year funding. 3 bids were received and LongView Systems was the best price award. This includes installation and support on the items as well as Year 1 Maintenance and support fees.*

***Amount of Award: \$51,889.67***

***Budget number: multiple Budget line items – 001.034.48201,001.034.30150,001.034.20100***

***Grant, bond, etc. reference:***



# QUOTE

Long View Systems Corporation USA

555 - 17th Street, Suite 600  
Denver, CO 80202

Phone: 303.729.2200 | Fax: 303.292.2218 | Toll Free: 1.866.515.6900

Account Manager : House Account

Email :

Phone :

Inside Rep : Jeff Gurney

Email : jeff.gurney@lvs1.com

Quote: 43085

Quote Date: Sep 21, 2023

Quote Expiry: Oct 21, 2023

Page: 1/2

**Bill To:**

Attn: QUOTE ONLY  
Email:  
Phone:

**Ship To:**

Cumberland, City of (Maryland)  
57 N Liberty Street  
Cumberland , MD  
Attn: Chip Watkins  
Email: chip.watkins@cumberlandmd.gov  
Phone:

Part Number	Description	Qty	Unit Price	Extended Price
<b>Tenable Quote - 12 Month Term</b>				
TOT	Tenable.ot Assets: 100 Term: 12 Months Tenable Public Sector LLC - TOT	1	\$5,489.14	\$5,489.14
TOT-TSC	Tenable.sc Companion License for Tenable.ot - IP Bands: 100 - Term: 12 Months Tenable Public Sector LLC - TOT-TSC	1	\$0.00	\$0.00
TOT-TSC-STNDC	Standard Tenable.sc Console for Tenable.ot - Term: 12 Months - Tenable Public Sector LLC - TOT-TSC-STNDC	1	\$0.00	\$0.00
TOT-CP	Tenable.ot Core Platform Hardware - Tenable Public Sector LLC - TOT-CP	1	\$5,922.35	\$5,922.35
TOT-CS	Additional Tenable.ot Configurable Sensor(s) - Tenable Public Sector LLC - TOT-CS	2	\$1,480.59	\$2,961.18
SVC-TOT-QS-RMT	Quick Start Remote Implementation for - Tenable.ot - Tenable Public Sector LLC - SVC-TOT-QS-RMT	1	\$14,713.75	\$14,713.75
TSC	Tenable.sc - Scanner(s) Included - Annual Subscription- IP Bands: 500 - Term: 12 Months - Tenable Public Sector LLC - TSC	1	\$9,532.80	\$9,532.80
TSC-STNDC	Standard Tenable.sc console - Term: 12 Months -Tenable Public Sector LLC - TSC-STNDC	1	\$0.00	\$0.00
TRG-TSC-ESS-SEAT	2 Day Seat - Access for 1 person to attend an available session of Tenable.sc Essentials Tenable Public Sector LLC - TRG-TSC-ESSSEAT	1	\$1,952.19	\$1,952.19
SVC-TSC-QS20-RMT	Quick Start Deploy Remote for Tenable.sc Tenable Public Sector LLC - SVC -TSC-QS20-RMT	1	\$5,659.13	\$5,659.13
SVC-ALL-HC-RMT	Health Check Remote - Tenable Public Sector LLC - SVC-ALL-HC-RMT	1	\$5,659.13	\$5,659.13

This document and the information contained herewith is confidential and cannot be provided to any parties other than Long View or persons employed by your organization without the express consent of Long View. Price and availability are subject to change and a restocking fee may be applied to returned goods. All goods are subject to the manufacturers' policies and warranties and all services are subject to the terms of the service provider. Long View makes no representations or warranties about any goods or services quoted herein. For additional information, please contact us at <http://www.longviewsystems.com/contact> or toll free at 1 (866) 515-6900. Payment by VISA or MasterCard will incur a 3% surcharge (plus tax) to be added to the invoice total. Applicable Sales and Use taxes will be calculated at time of invoice.



# QUOTE

Long View Systems Corporation USA

555 - 17th Street, Suite 600  
Denver, CO 80202

Phone: 303.729.2200 | Fax: 303.292.2218 | Toll Free: 1.866.515.6900

Account Manager : House Account

Email :

Phone :

Inside Rep : Jeff Gurney

Email : jeff.gurney@lvs1.com

Quote: 43085

Quote Date: Sep 21, 2023

Quote Expiry: Oct 21, 2023

Page: 2/2

Sub-Total: \$51,889.67

Sales Tax: \*Applicable Sales and Use tax will be calculated at time of Invoice.

**Total: \$51,889.67**

**Currency: USD**

## Quote Approval

Signature

Name

Title

Date

This document and the information contained herewith is confidential and cannot be provided to any parties other than Long View or persons employed by your organization without the express consent of Long View. Price and availability are subject to change and a restocking fee may be applied to returned goods. All goods are subject to the manufacturers' policies and warranties and all services are subject to the terms of the service provider. Long View makes no representations or warranties about any goods or services quoted herein. For additional information, please contact us at <http://www.longviewsystems.com/contact> or toll free at 1 (866) 515-6900. Payment by VISA or MasterCard will incur a 3% surcharge (plus tax) to be added to the invoice total. Applicable Sales and Use taxes will be calculated at time of invoice.



Thank you for choosing CDW. We have received your quote.

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# QUOTE CONFIRMATION

**JOHNNA BYERS,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NNRK420	9/18/2023	NNRK420	1275425	<b>\$56,599.49</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Tenable.ot - subscription license - 1 asset</a> Mfg. Part#: TOT Electronic distribution - NO MEDIA Contract: Keystone Purchasing Network (022-G)	1	7117075	\$5,648.19	\$5,648.19
<a href="#">TENABLE T.SC COMPANION F TOT LCD</a> Mfg. Part#: TOT-TSC Electronic distribution - NO MEDIA Contract: MARKET	1	7288398	\$0.01	\$0.01
<a href="#">TENABLE T.SC CONSOLE F TOT CLD</a> Mfg. Part#: TOT-TSC-STNDC Electronic distribution - NO MEDIA Contract: MARKET	1	7288401	\$0.01	\$0.01
<a href="#">TENABLE.OT CORE PLATFORM</a> Mfg. Part#: TOT-CP Electronic distribution - NO MEDIA Contract: Keystone Purchasing Network (022-G)	1	6121832	\$6,093.95	\$6,093.95
<a href="#">TENABLE.OT ADD SENSORS PUBSEC</a> Mfg. Part#: TOT-CS Electronic distribution - NO MEDIA Contract: Keystone Purchasing Network (022-G)	2	7117081	\$1,523.95	\$3,047.90
<a href="#">Tenable QuickStart Service - remote implementation - for Tenable.ot</a> Mfg. Part#: SVC-TOT-QS-RMT Electronic distribution - NO MEDIA Contract: MARKET	1	6461742	\$15,140.10	\$15,140.10
<a href="#">TENABLE.SC DIR MAINT IP BANDS 75000</a>	1	7375298	\$13,014.36	\$13,014.36

**QUOTE DETAILS (CONT.)**

Mfg. Part#: TSC-DIR-M-GS

Contract: MARKET

<a href="#">Tenable.sc - subscription license - 1 standard console</a>	1	5678100	\$0.01	\$0.01
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Mfg. Part#: TSC-STNDC

Electronic distribution - NO MEDIA

Contract: MARKET

<a href="#">TENABLE 2-DAY SEAT SPECIALIST COURSE</a>	1	6387433	\$2,008.74	\$2,008.74
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Mfg. Part#: TRG-TSC-ESS-SEAT

Electronic distribution - NO MEDIA

Contract: Keystone Purchasing Network (022-G)

<a href="#">Tenable Quick Start Deploy - remote installations configuration - for Ten</a>	1	6205091	\$5,823.11	\$5,823.11
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Mfg. Part#: SVC-TSC-QS20-RMT

Electronic distribution - NO MEDIA

Contract: Keystone Purchasing Network (022-G)

<a href="#">TENABLE HEALTHCHECK</a>	1	6190784	\$5,823.11	\$5,823.11
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Mfg. Part#: SVC-ALL-HC-RMT

Electronic distribution - NO MEDIA

Contract: Keystone Purchasing Network (022-G)

These services are considered Third Party Services, and this purchase is subject to CDW's [Third Party Cloud Services Terms and Conditions](#), unless you have a written agreement with CDW covering your purchase of products and services, in which case this purchase is subject to such other written agreement.

The third-party Service Provider will provide these services directly to you pursuant to the Service Provider's standard terms and conditions or such other terms as agreed upon directly between you and the Service Provider. The Service Provider, not CDW, will be responsible to you for delivery and performance of these services. Except as otherwise set forth in the Service Provider's agreement, these services are non-cancellable, and all fees are non-refundable.

<b>SUBTOTAL</b>	\$56,599.49
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$56,599.49</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> CITY OF CUMBERLAND ACCTS PAYABLE 57 N LIBERTY ST CUMBERLAND, MD 21502-2331 <b>Phone:</b> (301) 722-2000 <b>Payment Terms:</b> Request Terms	<b>Shipping Address:</b> CITY OF CUMBERLAND JOHNNA BYERS 57 N LIBERTY ST CUMBERLAND, MD 21502-2331 <b>Phone:</b> (301) 722-2000 <b>Shipping Method:</b> DROP SHIP-GROUND
<b>Please remit payments to:</b>	
CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	



## Sales Contact Info

**Tyler Cowden** | (866) 245-1795 | [tyler.cowden@cdwg.com](mailto:tyler.cowden@cdwg.com)

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$56,599.49	\$1,517.43/Month	\$56,599.49	\$1,752.89/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager

© 2023 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239





Pricing Proposal  
Quotation #: 23946487  
Created On: 9/15/2023  
Valid Until: 9/29/2023

## MD-City of Cumberland

## Public Sector - Inside Account Executive

### Chip Watkins

57 North Liberty Street  
Cumberland, MD 21502  
United States  
Phone: 301-759-6407  
Fax:  
Email: chip.watkins@cumberlandmd.gov

### Olivia Scharnikow

300 Davidson Ave  
Somerset, NJ 08873  
Phone: 8005276389 ext. 6245893  
Fax:  
Email: olivia\_scharnikow@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Tenable.ot Assets: 100 Term 12 Months Tenable - Part#: TOT	1	\$5,604.71	\$5,604.71
2 Tenable.sc Companion License for Tenable.ot IP Bands: 100 Term: 12 Months Tenable - Part#: TOT-TSC	1	\$0.00	\$0.00
3 Standard Tenable.sc Console for Tenable.ot Term: 12 Months Tenable - Part#: TOT-TSC-STNDC	1	\$0.00	\$0.00
4 Tenable.ot Core Platform Hardware Tenable - Part#: TOT-CP	1	\$6,047.03	\$6,047.03
5 Additional Tenable.ot Configurable Sensor(s) Tenable - Part#: TOT-CS	2	\$1,511.76	\$3,023.52
6 Quick Start Remote Implementation for Tenable.ot Tenable - Part#: SVC-TOT-QS-RMT	1	\$15,023.52	\$15,023.52
7 Tenable.sc - Scanner(s) Included - Annual Subscription IP Bands: 500 Term: 12 Months Tenable - Part#: TSC	1	\$13,247.48	\$13,247.48
8 Standard Tenable.sc console Term: 12 Months Tenable - Part#: TSC-STNDC	1	\$0.00	\$0.00
9 2 Day Seat - Access for 1 person to attend an available session of Tenable.sc Essentials Tenable - Part#: TRG-TSC-ESS-SEAT	1	\$1,993.28	\$1,993.28
10 Quick Start Deploy Remote for Tenable.sc Tenable - Part#: SVC-TSC-QS20-RMT	1	\$5,778.27	\$5,778.27
11 Health Check Remote	1	\$5,778.27	\$5,778.27

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Total \$56,496.08

### Additional Comments

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Please provide the Tenable customer ID number on the PO for the renewal

To find the Tenable Customer ID, you can access the customer support portal account at:

[≥](#)

[Once logged in to the customer support portal, the Tenable Customer ID # is located in the upper left hand corner of the page. It will be a five to six digit number.](#)

[Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.](#)

---

*The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.*

**File Attachments for Item:**

. Order 27,335 - amending Order No. 26,961 dated February 15, 2022 by approving an increase of ARPA funding in the amount of \$16,844.41 toward the Duck Pond project and approving a \$16,844.41 reduction to funding previously allotted to Jane's Place

**- Order -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,335

DATE: October 3, 2023

ORDERED, By the Mayor and City Council of Cumberland, Maryland,

THAT, the amendment of Order No. 26,961, dated February 15, 2022, approving an increase of ARPA funding allocation of \$16,844.41 to the Duck Pond at Constitution Park and a decrease of ARPA funding allocation of \$16,844.41 to Janes Place for Abused Children be and is hereby approved; and

BE IT FURTHER ORDERED, that this amendment be and is hereby effective with the date of the passage of this order.

Purpose	Category	Existing Allocation	Amended Allocation
Janes Place for Abused Children	Drug Abuse, Domestic Violence and Mental Health	\$ 57,622	\$ 40,778
Duck Pond in the Constitution Park	Duck Pond Landscaping	\$ -	\$ 16,844
<b>TOTAL:</b>		<b>\$ 57,622</b>	<b>\$ 57,622</b>

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**Raymond M. Morriss, Mayor**

# Council Agenda Summary

**Meeting Date:** October 3, 2023

Key Staff Contact: Ken Tressler

**Item Title:**

Approving \$16,844.41 of ARPA funding toward the Duck Pond project in conjunction with a \$16,844.41 reduction to funding previously allotted to Jane’s Place.

**Summary of project/issue/purchase/contract, etc. for Council:**

Due to a reduced level of activity by Janes Place, this amendment decreases the project’s funding by \$16,844.14 to better align its funding with the level of activity. Jane’s Place confirmed inability to utilize the existing allocation.

The table below illustrates the total ARPA funding before and after this amendment.

Purpose	Category	Existing Allocation	Amended Allocation
Janes Place for Abused Children	Drug Abuse, Domestic Violence and Mental Health	\$ 57,622	\$ 40,778
Duck Pond in the Constitution Park	Duck Pond Landscaping	\$ -	\$ 16,844
<b>TOTAL:</b>		<b>\$ 57,622</b>	<b>\$ 57,622</b>

**Amount of Award:** \$0.00

**Budget number:** N/A

**Grant, bond, etc. reference:** ARPA

**File Attachments for Item:**

. Order 27,336 - authorizing the Sole Source purchase of a professional service contract from ServicePro for improvements at the Duck Pond in Constitution Park in the amount not to exceed \$28,465

**- ORDER -**  
*of the*  
**Mayor and City Council of Cumberland**  
MARYLAND

ORDER NO. 27,336

DATE: October 3, 2023

**ORDERED, By the Mayor and City Council of Cumberland, Maryland**

**THAT**, the City Administrator be and is hereby authorized to approve the Sole Source purchase of a professional service contract for improvements at the Duck Pond in Constitution Park from ServicePro, 15707 Saint Patrick's Church Road NW, Mount Savage, MD 21545 for an amount not-to-exceed Twenty Eight Thousand Four Hundred Sixty Five Dollars and No Cents (\$28,465), in accordance with the City of Cumberland Code Section 2-171 (d) (ii).

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**Raymond M. Morriss, Mayor**

Budget: 001.078.20100  
ARPA Funding

# Council Agenda Summary

Meeting Date: October 03, 2023

Key Staff Contact: Brooke Cassell

## *Item Title:*

Order accepting the Sole Source Purchase of professional service contract for improvements at the Duck Pond in Constitution Park by ServicePro, 15707 Saint Patrick's Church Road NW, Mount Savage, MD 21545 for the amount not to exceed \$28,465. And approving \$16,844.41 of ARPA funding toward the Duck Pond project in conjunction with a \$16,844.41 reduction to funding previously allotted to Jane's Place.

## *Summary of project/issue/purchase/contract, etc. for Council:*

Requesting an order to accept the sole source purchase of professional service contract for improvements at the Duck Pond in the Constitution Park by ServicePro for an amount not to exceed \$28,465. The improvements include an allotment of plants, limestone dust walking path, and additional landscaping.

The Public Works Department Solicited 8 Landscape Contractors from the area to meet at the Duck Pond on August 30<sup>th</sup>. None of those contractors showed up at the meeting nor contacted Public Works showing interest in performing the work. At that time, Public Works contacted our current city-wide mowing contractor, ServicePro, to submit a proposal for the work. As a result, a request for Sole Source approval from Mayor and City Council for ServicePro to complete the work which is in accordance with the City Code Sec. 2-171 (d) (ii).

Due to a reduced level of activity by Janes Place, this amendment decreases the project's funding by \$16,844.14 to better align its funding with the level of activity. Jane's Place confirmed inability to utilize the existing allocation.

*Amount of Award:* \$28,465

*Budget number:* 001.078.20100

*Grant, bond, etc. reference:*





15707 Saint Patrick's Church Road NW  
 Mount Savage, MD 21545  
 (240) 362-1474  
 info@serviceprolandscaping.services

# ServicePro

## Estimate

For: Mayor And City Counsel Of Cumberland Maryland Via Brooke Cassell  
 brooke.cassell@cumberlandmd.gov  
 215 Bowen St  
 Cumberland, MD, 21502-4502

Estimate No: 2644  
 Date: 09/13/2023

Description	Quantity	Rate	Amount
Park bench at trail head (decorative stone only)	1	\$1,350.00	\$650.00
City agrees to provide the bench roughly 4 ft wide. - cost of \$700.00			Discount \$700.00
Roughly 60 sq ft and rocky border to park bench area	1	\$1,600.00	\$1,600.00
<ul style="list-style-type: none"> <li>•Level small pad 8x8 for new duck house</li> <li>•one large stone in place of Ballard</li> <li>•limestone dust pathway along 1 side of pond to trail head.</li> </ul>	1	\$3,500.00	\$3,500.00
Inlet pipe stacked stone and mortar	1	\$3,325.00	\$3,325.00
Area 1 ( city's choice of decorative stone: *white *river rock *pearl stone Or *red  ***City has chosen river rock*** added small area by current duck hut.	1	\$1,525.00	\$1,525.00
Northwest pond view to include spreading top soil already on site, adding additional soil as needed to roughly 2500sq ft of currently bare ground, seed and straw blanket	1	\$3,475.00	\$3,475.00
Post.rail/ view with stone (stone beds cost only)	1	\$375.00	\$375.00

Description	Quantity	Rate	Amount
<ul style="list-style-type: none"> <li>Plant allotment</li> <li>- to include a mixture of holly bushes, juniper ground cover, emerald green arborvitae and yucca plants. Roughly between 18-25 plants used as needed as design comes together. This may also vary because of availability of plants at this time in the season. The city may request some or all of these plants be planted in the spring of 2024 to better suit the project when plants are more abundant to choose from.</li> </ul>	1	\$2,500.00	\$2,500.00
<ul style="list-style-type: none"> <li>post and rail fence total of 8 sections</li> <li>-added to corners of pond as decoration and or leaning posts while admiring the views of the pond. Change to (9) sections</li> </ul>	1	\$1,715.00	\$1,715.00
Limestone dust track/walking path around two remaining sides of pond tying in to make a complete loop around the pond	1	\$9,800.00	\$9,800.00
Crusher run base, road underlayment barrier, limestone dust fine finish			
		Subtotal	\$28,465.00
		Includes Admin Transaction 3.5%	\$962.58
		Total	\$28,465.00
		<b>Total</b>	<b>\$28,465.00</b>

### Notes

Please keep in mind these are rough editing of photos just to help give you an idea of what it could look like. Actually work once completed will be much cleaner and pleasing to the eye.

